

## 7.2 Transmittal Letter

August 1, 2022

Ms. Amy Chambley  
Purchasing Department  
The University of Alabama  
1101 Jackson Ave, Suite 300  
Tuscaloosa, AL 35401

Dear Ms. Chambley,

Sedia Systems, Inc. has received 1 addendum to RFP UA22-218, Furniture, Installation, and Related Products and Services. The enclosed proposal shall remain valid for 6 months after the closing date. Sedia Systems, Inc. welcomes the opportunity to present to your team and will cover any and all travel expenses. Sedia Systems, Inc. takes no deviations or exceptions to the RFP requirements. Any financial statements provided by Sedia Systems, Inc. would be confidential, although none have been shared at this time. I believe this proposal is in compliance with all the requirements of the RFP specifications.

Thank you for the opportunity and I appreciate the opportunity to work with the University System in the future.

Sincerely,



Karen Andersen  
Marketing Manager / Contract Manager

### **7.3 Executive Summary and Proposal Overview**

Sedia Systems has been manufacturing innovative fixed seating furniture since 2004. As the leading global manufacturer of lecture hall and auditorium furniture, Sedia Systems offers the widest range of fixed seating for the education, corporate, healthcare, government and public assembly markets.

We started our business 18 years ago by recognizing that most of the designs in marketplace were antiquated and institutional looking. In fact, most of the seating designs had not changed in almost 40 years. While the products were functional they were not elegant. We decided to build our company on the premise that lecture hall and auditorium furniture could be both beautifully designed and functional. That is how we have differentiated ourselves from our competitors.

Our Fixed Lecture Hall Furniture ranges from the innovative M Series swing away and fixed table system to award-winning designs that optimize room capacity while creating an unparalleled learning environment. Our Auditorium Seating is suitable for a broad spectrum of education venues including performing arts, theaters and auditoriums. Inspired solutions include our innovative, space saving JumpSeat, the versatile FT20 and the new E10 and P10 auditorium chairs. We also offer ideal solutions for Public Spaces including lobbies, hallways and group meeting areas.

Sedia Systems is constantly refining and redefining the fixed seating industry. Through inspired designs, creative and innovative solutions and high-quality products, we are committed to delivering amazing client experiences with seating solutions that challenge the status quo and delight end users.

We understand that no two projects are alike and tailor our products and services to each individual customer and project. We approach each unique challenge with great care and expertise by leveraging our experience and engineering team, with the industry's widest range of products. This approach enables us to create elegant, responsive and reliable solutions that exceed expectations.

Another benefit to a relationship with Sedia Systems is that we enjoy collaborative and proactive partnerships with some of the worlds' leading architects and designers who specify fixed seating. These partnerships will open the door for additional opportunities that members may not currently enjoy.

Sedia Systems is headquartered in Chicago, IL. Our Executive Management, Engineering, Project Management, Design and Marketing departments are located at our Chicago headquarters. Sedia Systems has a manufacturing facility and customer experience center in Asheboro, NC, where a team of individuals are employed to



oversee the production, assembly and shipment of all products. Sedia Systems employs a sales force of four Regional Sales Managers, who dedicate 100% of their time to the sale of Sedia Systems' fixed lecture hall and auditorium seating. These four Regional Sales Managers manage a group of 22 Independent Sales organizations, employing over 50 sales representatives throughout the United States and Canada. The entire group is focused on selling primarily into the education market.

We are confident that Sedia Systems can be an excellent and committed partner for this agreement and look forward to hearing from you soon.

## 7.4 Criteria 1 - Supplier Qualifications

A. Suppliers shall provide a response to the following Exhibits in Attachment B:

1. Exhibit A, Questionnaire for National Consideration
  - Please see attached
  
2. Exhibit B, Supplier Response - which includes Offeror's qualifications on national commitments, company, order processing and distribution, and sales and marketing
  - Please see attached
  
3. Exhibit C, Administration Agreement, signed. Any concerns with the terms and conditions of the Administrative Agreement should be clearly identified in suppliers response and accompany the signed agreement.
  - Please see attached

B. Supplier shall provide an organizational chart and proposed management team for this account.

- Please see attached

C. Supplier shall provide a statement that they are the manufacturer or a fully authorized dealer/distributor for any of the products/services proposed.

- Sedia Systems, Inc. is a manufacturer of fixed lecture hall and auditorium seating solutions.

D. Supplier shall describe any current public lawsuits, legal actions or governmental investigations including, but not limited to, parties of dispute, and equipment affected, cause of action, jurisdiction and date of legal complaint.

Include in this section any loss of licensing or certification your firm or its personnel have experienced in the past five (5) years.

- Sedia Systems, Inc. vs FEI-WINMAR Joint Venture, et al. D.C. Superior Court 6/8/2022 - Contract collection suit for open payment due from Contractor for project completed in 2019. Only legal action taken by Sedia Systems in 18 year history.

**EXHIBIT A**  
**QUESTIONNAIRE FOR NATIONAL CONSIDERATION**

Suppliers are required to meet specific qualifications. Please respond to each qualification statement on this questionnaire.

1. Will the pricing for all Products and/or Services offered be the most competitive pricing offered by your company to Participating Public Agencies nationally?  
Yes X No
  
2. Does your company have the ability to provide service to any Participating Public Agencies in all 50 states?  
Yes X \*No       
(\*If no, identify the states where you do not have the ability to provide service to Participating Agencies.)
  
3. Does your company have a national sales force, dealer network or distributor with the ability to call on Participating Public Agencies in at least 35 states?  
Yes X \*No       
(\*If no, identify the states where you have the ability to call on Participating Public Agencies.)
  
4. Will your company assign a dedicated Senior Management level Account Manager to support the resulting GovMVMT contract?  
Yes X No
  
5. Does your company maintain records of your overall Participating Public Agencies' sales that you can and will share with GovMVMT to monitor contract implementation progress?  
Yes X No
  
6. Does your company have the ability to provide electronic and ecommerce ordering and billing?  
Yes      No X
  
7. Will the GovMVMT contract be your lead public offering to Participating Public Agencies?  
Yes      No X
  
8. Check which applies for your company sales last year in the United States:  
X Sales between \$0 - \$25 Million  
     Sales greater than \$25 Million to \$50 Million  
     Sales greater than \$50 Million to \$100 Million  
     Sales greater than \$100 Million

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Submitted by:

Karen Andersen  
(Printed Name)

Karen L. Andersen  
(Signature)

Contract Manager  
(Title)

August 1, 2022  
(Date)

## EXHIBIT B

### SUPPLIER RESPONSE

Supplier must provide the following information in order for the Lead Public Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies thru GovMVMt.

#### A. National Commitments

1. Please provide a written narrative of your understanding and acceptance of the Supplier Representations and Covenants in Section 1.
  - Sedia Systems understands and accepts the Supplier Representations and Covenants in Section 1. Sedia Systems has had much success with out other national contracts and will apply the same level of commitment if we are awarded a contract. Our company history and success with our other contracts (as described below) prove that we are the right partner for GovMVMt.

#### B. Company

1. Provide a brief history and description of Supplier, including Supplier's experience in providing similar products and services.
  - Sedia Systems has been manufacturing innovative fixed seating furniture since 2004. As the leading global manufacturer of lecture hall and auditorium furniture, Sedia Systems offers the widest range of fixed seating for the education, corporate, healthcare, government and public assembly markets.

We started our business 18 years ago by recognizing that most of the designs in marketplace were antiquated and institutional looking. In fact, most of the seating designs had not changed in almost 40 years. While the products were functional they were not elegant. We decided to build our company on the premise that lecture hall and auditorium furniture could be both beautifully designed and functional. That is how we have differentiated ourselves from our competitors.

Our Fixed Lecture Hall Furniture ranges from the innovative M Series swing away and fixed table system to award-winning designs that optimize room capacity while creating an unparalleled learning environment. Our Auditorium Seating is suitable for a broad spectrum of education venues

including performing arts, theaters and auditoriums. Inspired solutions include our innovative, space saving JumpSeat, the versatile FT20 and the new E10 and P10 auditorium chairs. We also offer ideal solutions for Public Spaces including lobbies, hallways and group meeting areas.

Sedia Systems is constantly refining and redefining the fixed seating industry. Through inspired designs, creative and innovative solutions and high-quality products, we are committed to delivering amazing client experiences with seating solutions that challenge the status quo and delight end users.

We understand that no two projects are alike and tailor our products and services to each individual customer and project. We approach each unique challenge with great care and expertise by leveraging our experience and engineering team, with the industry's widest range of products. This approach enables us to create elegant, responsive and reliable solutions that exceed expectations.

Another benefit to a relationship with Sedia Systems is that we enjoy collaborative and proactive partnerships with some of the worlds' leading architects and designers who specify fixed seating. These partnerships will open the door for additional opportunities that members may not currently enjoy.

2. Provide the total number and location of sales persons employed by your company in the United States.
  - Sedia Systems employs a sales force of four Regional Sales Managers who are located across the United States:

| NUMBER OF SALES REPRESENTATIVES | CITY       | STATE |
|---------------------------------|------------|-------|
| 1                               | Chicago    | IL    |
| 1                               | St. Louis  | MO    |
| 1                               | San Diego  | CA    |
| 1                               | Sugar Land | TX    |
| <b>Total: 4</b>                 |            |       |

3. Please provide a narrative of how these sales people would be used to market the contract to eligible agencies across the country. Please describe what you have in place today and your future plans, if you were awarded the contract.

- If awarded the contract, Sedia Systems will be proactive in demonstrating the benefits of the contract to all eligible entities. Sedia Systems employs a sales force of four Regional Sales Managers, who dedicate 100% of their time to the sale of Sedia Systems' fixed lecture hall and auditorium seating. These four Regional Sales Managers manage a group of 22 Independent Sales organizations, employing over 50 sales representatives throughout the United States and Canada. The entire group is focused on selling primarily into the education market. Once awarded, we will immediately set up conference calls with each Regional Sales Manager to ensure that they have a clear understanding of the Terms of the Award and are able to present it and promote it to our Dealer Network, our Independent Reps and to potential eligible entities across the country.

We will introduce the master agreement to all of our existing customers and state and local agencies as a vehicle for Public Procurement. Our Regional sales Managers and our Independent Representatives will be trained on how to market the contract to all eligible agencies.

4. Provide the number and location of support centers.

- **Corporate Office:**  
1820 W. Hubbard Street, Suite 225  
Chicago, IL 60622  
Corporate Office Contact: Roy Koch  
Title: Managing Partner  
Phone: (312) 212-8010  
Email: [rkoch@sediasystems.com](mailto:rkoch@sediasystems.com)
- **Manufacturing Facility/Operations:**  
335 Commerce Place  
Asheboro, NC 27203  
Manufacturing Facility Contact: Wilson Troup  
Title: President  
Phone: (312) 212-8010  
Email: [wtroup@sediasystems.com](mailto:wtroup@sediasystems.com)
- **David Van Bergen**  
Regional Sales Manager  
Chicago, IL  
(312) 505-1744  
[dvanbergen@sediasystems.com](mailto:dvanbergen@sediasystems.com)



- Ken Avery**  
 Regional Sales Manager  
 St. Louis, MO  
 (312) 823-8259  
[kavery@sediasystems.com](mailto:kavery@sediasystems.com)
- Shannon Jeffries**  
 Regional Sales Manager  
 San Diego, CA  
 (619) 961-6900  
[sjeffries@sediasystems.com](mailto:sjeffries@sediasystems.com)
- Jacqui Micci**  
 Territory Manager  
 Sugar Land, TX  
 (713) 206-1793  
[jmicci@sediasystems.com](mailto:jmicci@sediasystems.com)

5. Provide company annual sales for the three previous fiscal years in the United States.

- Sedia Systems annual sales for 2019, 2020 and 2021 are listed in the table below:

| SEDIA SYSTEMS ANNUAL SALES |  |  |  |  |  |
|----------------------------|--|--|--|--|--|
|                            |  |  |  |  |  |
|                            |  |  |  |  |  |
|                            |  |  |  |  |  |
|                            |  |  |  |  |  |

6. For the proposed products and services included in the scope of your response, provide annual sales for the last three fiscal years in the United States.

- Sedia Systems overall public sector sales, excluding Federal Government, for 2019, 2020 and 2021 listed in the table below:

| Segment | 2019 Sales | 2020 Sales | 2021 Sales |
|---------|------------|------------|------------|
|         |            |            |            |
|         |            |            |            |
|         |            |            |            |
|         |            |            |            |
|         |            |            |            |
|         |            |            |            |
|         |            |            |            |
|         |            |            |            |
|         |            |            |            |

7. Provide a list of your company's ten largest current public agency customers, including contact information.
  - Please see attached list of references.
  
8. Describe any green or environmental initiatives or policies.
  - As a leading manufacturer of lecture hall and auditorium seating, Sedia Systems strives for sustainability and environmental stewardship.

We offer numerous options to integrate recycled materials and renewable resources into products through the use of upholstery fabrics with 100% recycled polyester, recycled metal and polypropylene, laminates that are Greenguard Indoor Air Quality Certified®, FSC wood products, and NAUF particleboard 100% pre-consumer recycled wood.

Sedia Systems is certified for Forest Stewardship Council Chain-of-Custody, Certificate Registration Codes: NC-COC-004612 and RA-COC-004612. Sedia Systems products are also certified Clean Air Gold (conforming to ANSI/BIFMA e3-2014e, Sections 7.6.1, 7.6.2, 7.6.3).

Sedia Systems supports the USGBC Leadership in Energy and Environmental Design Program. We adjust operating hours around peak demand with utility companies and recycle all plastic, corrugated and metal products. We also bulk pack, consolidate and reuse packaging to reduce the amount of waste. Sedia Systems uses only environmentally safe chemicals in all of our manufacturing and operational facilities.

As part of our mission, Sedia Systems is always looking for more and better ways to limit our product's impact on the environment. We offer numerous fixed seating options that maximize seating capacity in a given space, enabling the footprint of a classroom, lecture hall or building to be smaller and therefore utilize fewer resources. Sedia Systems strives to find environmentally friendly components and options. In addition, we build the most durable and attractive products in our industry so the products have a very long-life cycle, greatly reducing future waste.

Sedia Systems is currently working towards BIFMA Level® sustainability certification.

9. Describe any diversity programs or partners Supplier does business with and how Participating Public Agencies may use diverse partners through the Master Agreement.

- **Equal Opportunity and Affirmative Action (EEO/AA) Policy**

Sedia Systems, Inc. is committed to promoting a working environment free of discrimination on the basis of race, color, national origin, religion, gender, sexual orientation, age, disability or veteran status. To this end, Sedia Systems is responsible for ensuring the Company's compliance with all applicable federal and state nondiscrimination requirements and serves as the company's official liaison with governmental civil rights enforcement agencies. The director reports directly to the President and is responsible for the development and execution of the Company's Affirmative Action Plan. In addition, Sedia Systems provides leadership and support toward developing a comprehensive and company-wide approach to achieving and sustaining a diverse and pluralistic community of employees.

- **Sedia Systems Governing Document on Equal Employment Opportunity**

It shall be the policy of the Sedia Systems that equal opportunity shall be offered in the appointment of all employees in compliance with applicable State and Federal equal employment opportunities laws with the intent to encourage diversity. The Company shall use recruitment practices aimed toward identifying, securing and maintaining equitable representation and toward seeking full utilization of minorities and women in all organizational units and job classifications. The Company shall also establish affirmative action policies and procedures that shall provide for the fair, impartial and equal treatment of applicants for employment and promotion and which shall assure that the Company recruits from the largest potential pool of qualified applicants.

Employees are selected for employment and promotion without regard to relationship by blood or marriage in accordance with appropriate qualifications for the performance of specified duties. However, no individual shall initiate or participate in personnel decisions involving initial employment, retention, promotion, salary, leave of absence or other direct benefit to an individual employee who is a member of the same immediate family. Immediate family includes an employee's spouse, parents, brothers, sisters and children.

10. Indicate how, if at all, pricing changes when using the diversity program. If there are any diversity programs, provide a listing of diversity alliances and a copy of their certifications.

a. Minority Women Business Enterprise (MBE or WBE)

Yes \_\_\_ No  \_\_\_

b. Small Business Enterprise (SBE) or Disadvantaged Business (DBE)

Yes  \_\_\_ No \_\_\_

c. Historically Underutilized Business (HUB)

Yes \_\_\_ No  \_\_\_

d. Historically Underutilized Business Zone Enterprise (HUBZone)

Yes \_\_\_ No  \_\_\_

e. Veteran Business Enterprise (VBE)

Yes \_\_\_ No  \_\_\_

f. Service-Disabled Veteran's Business Enterprise (SDVBE)

Yes \_\_\_ No  \_\_\_

If you responded yes to any designations in a-f, please list certifying agency(ies): Self-certified

11. Please describe any Affirmative Action Policy your company has in place.

- **Equal Opportunity and Affirmative Action (EEO/AA) Policy**

Sedia Systems, Inc. is committed to promoting a working environment free of discrimination on the basis of race, color, national origin, religion, gender, sexual orientation, age, disability or veteran status. To this end, Sedia Systems is responsible for ensuring the Company's compliance with all applicable federal and state nondiscrimination requirements and serves as the company's official liaison with governmental civil rights enforcement agencies. The director reports directly to the President and is responsible for the development and execution of the Company's Affirmative Action Plan. In addition, Sedia Systems provides leadership and support toward developing a comprehensive and company-wide approach to achieving and sustaining a diverse and pluralistic community of employees.

## C. Products & Services

1. Provide a description of how your offering meets the requirements set forth in the Solicitation. The primary objective is for each Supplier to provide its complete, full-line offering so Participating Public Agencies may purchase a range of products and services as appropriate for their needs.
  - Sedia Systems offers annual site inspection services to the customer. During these inspections we verify that all of our products are functioning properly, repair or replace any items that are not functioning properly that are under warranty and/or make note of any items that need to be repaired or replaced that may not be covered by warranty, so that the customer can address the issue proactively.

Sedia Systems offers design and space planning services for each project at no additional charge. We will optimize seat counts, layouts and ensure that the space is configured optimally to meet every customer's specific needs.

Sedia Systems installs through a nationwide network of factory trained and certified installers to ensure a trouble free and on time installation.

Sedia Systems' only focus is on fixed lecture hall and auditorium furniture. Consistently refining and redefining fixed seating expectations is our passion. Through inspired design, creative solutions and high-quality products, we are committed to delivering thoughtful and innovative client experiences with seating solutions that challenge the status quo, engage users and create environments that enhance learning.

Sedia Systems transforms spaces into extraordinary and interactive experiences. We are dedicated to helping clients create, deliver and maintain a differentiated environment with our unmatched fixed seating solutions. The result is distinctive and engaging learning and training spaces for the education market.

No two projects are alike. Knowing this, we approach each unique challenge with great care and expertise by leveraging the widest range of thoughtfully selected product lines. This approach enables us to create custom, responsive and reliable solutions that exceed expectations.

Our collaborative and proactive partnerships with architects, designers, dealers, and end users are critical to nurturing and growing long-term customer relationships. These relationships enable us to provide innovative and custom fixed seating solutions to meet our client's unique needs.

Our clients' peace of mind is paramount in all that we do. We listen carefully to ensure that we clearly understand their needs and are able to provide the right solutions at the right price, thus maximizing value. We partner with our clients to create their new environments throughout each phase of the project through a collaborative process.

2. Please describe any training and educational programs you offer. This may include the ability to provide on-site or online training and educational seminars on technical knowledge.
  - We can customize a training program to your member's needs. However, it is not likely that they will need much training as we provide all the services in a turnkey manner and will walk them through the project procurement process one step at a time with our engineering and project management teams.
  
3. Please provide any consulting services included in your offering. Examples include inventory solutions, emergency preparedness programs and design services.
  - N/A
  
4. State your normal delivery time (in days) and any options for expediting delivery, if applicable.
  - Due to the project-based and custom nature of our products, Sedia Systems' lead time is 8-12 weeks, depending on product and time of year. Option to expedite on case-by-case basis.
  
5. Please state your backorder policy.
  - Due to the project based and custom nature of Sedia Systems' products, we do not have a backorder policy.
  
6. Please state restocking fees and procedures for returning products.
  - **Changes or Cancellations of Orders:**  
Purchase orders acknowledged by Sedia Systems cannot be changed or cancelled without Sedia Systems' consent, which consent may be conditioned upon Customer's agreement to pay increased or additional expenses resulting from the requested change or cancellation including but not limited to a twenty-five percent (25%) cancellation charge if order is cancelled or changed at least thirty (30) days before shipment. No

refund or credit will be given for orders cancelled within thirty (30) days of shipment or orders involving custom product.

- **Return Authorization Process:**

Return Authorization number must be provided before product is returned to Sedia Systems' High Point facility. A Return Authorization number can be attained through the Sedia Systems' Project Management Team.

## D. Order Processing and Distribution

1. Describe your company's normal order processing procedure from point of customer contact through delivery and billing.
  - Purchase orders can be sent directly to Sedia Systems or through the Member's preferred dealer. To start the sales process, pricing requests should go through the Sedia Systems' Regional Sales Manager. The Regional Sales Manager will return the quotes in 2-3 business days. Once a quote has been approved by the member, a purchase order needs to be sent into Sedia Systems. It is then entered into our internal order system. Sedia Systems sends acknowledgements on all orders. Lead time for fixed seating projects begins from the date of signed shop drawings. Initial shipping date acknowledgement for fixed seating will be an estimate based on information provided at the time of purchase order. Sedia Systems always supervises our installations using our own Certified Installers. This ensures a high-quality installation with complete control and immediate resolution over any unforeseen service or installation issues. Distribution partners may be selected depending on customer preference. Invoices are sent once the order ships.
2. In what formats do you accept orders (telephone, ecommerce, etc.)?
  - Due to the project-based nature of fixed seating, Sedia Systems does not offer ecommerce orders. Simply put, our products are not transactional in nature and do not lend themselves to this procurement and process. We accept purchase orders.
3. Please describe your single system or platform for all phases of ordering, processing, delivery and billing.
  - Sedia Systems utilizes Salesforce as our CRM to manage projects and Quickbooks for our accounting.
4. Please state your normal payment terms and any quick-pay incentives available to Participating Public Agencies.



- Invoices are sent once the order ships. Payment on all Sedia Systems invoices shall be made in U.S. dollars within thirty (30) days of the date of each such invoice and without offset, back charges, retention, or withholding of any kind. Unpaid and delinquent invoices which remain unpaid or delinquent for more than 10 days after their due date shall be a “Default” and all such invoices shall accrue interest from the due date at the rate of one and one-half percent (1.5%) per month, or the highest rate permitted by law. Upon a Default, without waiver of Sedia Systems’ right to exercise any other remedy provided herein or otherwise by law or in equity, Sedia Systems’ remedies include but are not limited to any or all of the following: (a) termination of any order; (b) stopping delivery of products; (c) cancel all pending orders and recover any cancellation charges from Customer; (d) repossessing any products pursuant to its security interest and selling any such products; and (e) reimbursement by Customer to Sedia Systems for all reasonable expenses of enforcement of these Terms & Conditions including, without limitation, reasonable attorneys’ fees and other legal costs and including all such costs (including reasonable attorney fees) associated with collecting delinquent or dishonored payments or with collecting or enforcing these Terms & Conditions including in any Customer bankruptcy proceeding.
5. State which forms of ordering allow the use of a procurement card and the accepted banking (credit card) affiliation.
- Due to the project-based nature of fixed seating, Sedia Systems does not accept the P-card procurement and payment process. Simply put, our products are not transactional in nature and do not lend themselves to this procurement and process.
6. Describe how your company proposes to distribute the Products and Services nationwide.
- Sedia Systems is a manufacturer with a team of four Regional Sales Managers that manage North America. In addition to our Regional Sales Managers, we also have a team of 25 Independent Sales organizations, employing over 55 sales representatives. The Sedia Systems’ Regional Sales Managers manage the Independent Sales Representative network. These two groups work hand in hand to assist with day-to-day Sedia Systems’ product questions, project consultation, pricing and overall guidance to our Dealer Network and End Users in order to deliver the best value in fixed seating furniture to the education, corporate, healthcare, government and public assembly markets. Sedia Systems does not have exclusive dealers and can partner with any dealer nationwide. We are



customer focused and allow the end user to determine how they want to purchase. A member agency can purchase directly from Sedia Systems or through a local dealer of their choice.

7. Identify all other companies that will be involved in the processing, handling or shipping of the Products and Services to the end user.
  - Sedia Systems will handle all processing, handling and shipping of our products.
8. Describe how Participating Public Agencies are ensured they will receive the Master Agreement pricing with your company's distribution channels, such as direct ordering, retail or in-store locations, distributors, etc. Describe how Participating Public Agencies verify and audit pricing to ensure its compliance with the Master Agreement.
  - We have three project managers that will be assigned to this contract and its members. If an order comes from a purchasing group member, the contract pricing will be automatically applied as per our agreement.
9. Provide the number, size and location of your company's distribution facilities, warehouses and retail network, as applicable.
  - **Corporate Office:**  
1820 W. Hubbard Street, Suite 225  
Chicago, IL 60622  
Corporate Office Contact: Roy Koch  
Title: Managing Partner  
Phone: (312) 212-8010  
Email: [rkoch@sediasystems.com](mailto:rkoch@sediasystems.com)
  - **Manufacturing Facility/Operations:**  
335 Commerce Place  
Asheboro, NC 27203  
Manufacturing Facility Contact: Wilson Troup  
Title: President  
Phone: (312) 212-8010  
Email: [wtroup@sediasystems.com](mailto:wtroup@sediasystems.com)
10. Describe your ability to provide customized reports (i.e. commodity histories, purchase histories by department, etc.) for each Participating Public Agency.
  - The Controller, Darlene Weeks, will be responsible for all reporting requirements through this agreement. As Controller, Ms. Weeks has

experience collecting and compiling contract sales under other contracts that Sedia Systems holds.

11. Describe your company's ecommerce capabilities:

- Due to the project-based nature of fixed seating, Sedia Systems does not offer ecommerce orders. Simply put, our products are not transactional in nature and do not lend themselves to this procurement and process.

## **E. Sales and Marketing**

1. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as Supplier's primary go-to market strategy for Public Agencies to Supplier's teams nationwide, including, but not limited to:
  - a. Executive leadership endorsement and sponsorship of the award as the Supplier's go-to-market strategy within the first 10 days.
  - b. Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the GovMVMt team within the first 90 days.
- The Contract will receive the fullest level of commitment from Sedia Systems' Executive Team and Sales Team. The Executive team consists of Wilson Troup (President), Roy Koch (Managing Partner), Karen Andersen (Contract Manager/Marketing Manager).

Mr. Troup, Mr. Koch and Ms. Andersen have had significant experience implementing a collective buying agreement. Mr. Koch successfully implemented buying agreements at KI, Sagus Corporation and Aurora Storage, yielding significant growth and returns for Base Agencies, Collective Buying Groups and the manufacturing companies that Mr. Koch lead. Based on Mr. Koch's prior experience with three other companies on cooperative purchasing contracts, he will be personally involved in promoting this contract. He will promote the on a daily basis with our sales team, rep groups and dealer network.

Upon being awarded the contract, Sedia Systems will issue a communication to its Regional Sales Management and its Independent Representative organizations, advising them of the award. In this communication we will include very clear verbiage about the value that GovMVMt brings to Sedia Systems, to its dealer network and most importantly to Member Agencies and potential customers.

Once the communication has been executed, we will schedule a training webinar with our sales team to ensure that they have a clear and full understanding of the Terms of the Award and are able to present it and promote it to our Independent Sales Reps and our existing state government customers.

90 days after the award we will conduct a review of our sales and promotion efforts with our Regional Sales Management and the GovMVMT team. At this stage we will determine how successful our promotion efforts have been and review what additional steps should be taken to further promote the GovMVMT agreement.

This quarterly review process will continue throughout the term of our GovMVMT agreement ensuring that the program is continuously “top of mind” within our sales force, thus giving Sedia Systems and GovMVMT maximum chance of success.

2. Provide a detailed 90-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, including, but not limited to:
  - a. Creation and distribution of a co-branded press release to trade publications.
  - b. Announcement, Master Agreement details and contact information published on the Provider’s website within the first 90 days.
  - c. Commitment to attendance and participation with GovMVMT at national (i.e. NIGP Annual Forum, etc.), regional (i.e. Regional NIGP Chapter meetings, Regional Summits, etc.) and provider-specific trade shows, conferences and meetings throughout the term of the Master Agreement.
  - d. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by GovMVMT for partner providers. Booth space will be purchased and staffed by Supplier.
  - e. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement.
  - f. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)
  - g. Dedicated GovMVMT internet web-based homepage on Supplier’s website with:
    - o GovMVMT Partners standard logo;

- Copy of original Request for Proposals, including all addendums
  - Copy of Master Agreement, including all amendments between Lead Public Agency and Supplier;
  - Marketing Materials;
  - Electronic link to GovMVMT website including the online registration page;
  - A dedicated toll-free number and email address for GovMVMT.
- Upon being awarded the Contract, Sedia Systems Executive Team will create a co-branded press release within the first 30 days. An announcement of the award will be sent through all of Sedia Systems' social media sites, including Facebook, Instagram, LinkedIn and Twitter. The Marketing department will create co-branded collateral pieces and advertisements of the contract to be included in regional and national publications. Sedia Systems agrees to participate in trade shows in order to promote the contract to current and potential clients.

Sedia Systems offers a thorough website that includes the tools users need to promote our products. Upon being awarded the Contract, Sedia Systems will create and maintain a dedicated internet web-based homepage. At Sedia Systems, we understand the importance of a contract specific site that includes the GovMVMT Partners logo, a link to the GovMVMT Partners website, summary of contract and services offered, as well as Due Diligence Documents (copy of solicitation, copy of contract and any amendments and marketing materials). Sedia Systems will Market the agreement to new and existing government customers through email blasts, in-person and online meetings.

3. Describe how Provider will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through GovMVMT. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.
  - In the states that Sedia Systems has an existing Contract for Products and Services, we will notify the state of the master agreement and transition the state to the pricing, terms and conditions of the master agreement upon the state's request. Please see attached list of current state and cooperative contracts.
4. Acknowledge Supplier agrees to provide its logo(s) to GovMVMT and agrees to provide permission for reproduction of such logo in marketing

- communications and promotions. Acknowledge that use of GovMVMT logo will require permission for reproduction as well.
- Sedia Systems agrees to provide our logo to GovMVMT and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Sedia Systems acknowledges that use of the GovMVMT logo will require permission for reproduction as well.
5. Confirm Supplier will be proactive in direct sales of Supplier's Products and Services to Public Agencies nationwide and the timely follow up to leads established by GovMVMT. All sales materials are to use the GovMVMT logo.
- Sedia Systems will be diligent and proactive in the sale of our products to Public Agencies nationwide. We always follow up on leads in a timely manner and will continue to do so with leads established by GovMVMT. Sedia Systems sales initiatives will communicate the following:
    - a. Master Agreement was competitively solicited and publicly awarded by a Lead Public Agency
    - b. Best government pricing
    - c. No cost to participate
    - d. Non-exclusive
6. Confirm Supplier will train its national sales force on the Master Agreement.
- Sedia Systems will train our Regional sales Managers and our Independent Representatives on the following:
    - a. Key features of Master Agreement
    - b. Working knowledge of the solicitation process
    - c. Awareness of the range of Public Agencies that can utilize the Master Agreement through GovMVMT
    - d. Knowledge of benefits of the use of cooperative contracts
7. Provide the name, title, email and phone number for the person(s) who will be responsible for:
- **Executive Support**  
Roy Koch, Managing Partner  
(630) 538-4092  
[rkoch@sediasystems.com](mailto:rkoch@sediasystems.com)
  - **Sales / Sales Support**  
Ken Avery, National Sales Manager  
(312) 823-8259  
[kavery@sediasystems.com](mailto:kavery@sediasystems.com)

- **Marketing & Contracts**  
Karen Andersen, Marketing Manager & Contract Manager  
(312) 229-4414  
[kandersen@sediasystems.com](mailto:kandersen@sediasystems.com)
  - **Financial Reporting & Accounts Payable**  
Darlene Weeks, Controller  
(312) 483-1251  
[dweeks@sediasystems.com](mailto:dweeks@sediasystems.com)
8. Describe how Supplier's national sales force is structured, including contact information for the highest level executive responsible for the sales team.
- Sedia Systems employs a sales force of four Regional Sales Managers, who dedicate 100% of their time to the sale of Sedia Systems' fixed lecture hall and auditorium seating. These four Regional Sales Managers manage a group of 22 Independent Sales organizations, employing over 50 sales representatives throughout the United States and Canada. The entire group is focused on selling primarily into the education market. Roy Koch, Managing Partner, is in charge of global sales for Sedia Systems. His information is listed in the answer above.
9. Explain how your company's sales team will work with the GovMVMt team to implement, grow and service the national program.
- If awarded the contract, Sedia Systems will be proactive in demonstrating the benefits of the contract to all eligible entities. Sedia Systems has been successful in implementing, growing and servicing all the the state and cooperative, national contracts we hold. We will work with the GovMVMt team on a quarterly basis to make sure we do the same with this contract.
10. Explain how your company will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, timely contract administration, etc.
- Please see answer above.
11. While it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

- a. Respond with Master Agreement pricing (Contract Sales reported to GovMVMT).
  - b. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the Contract, the sales are reported as contract sales to GovMVMT under the Master Agreement.
  - c. Respond with pricing higher than Master Agreement online in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract sales are not reported to GovMVMT).
  - d. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.
- Sedia Systems will work with eligible Public Agencies and GovMVMT to make sure we adhere to all conditions of the contract while helping the Public Agencies with their projects.
12. Describe your company's sales goals for this Contract if awarded the Master Agreement, including targeted dollar volume by year:
- \$200,000 in year one
  - \$400,000 in year two
  - \$600,000 in year three

## **F. Financial Statements**

1. Submit your current FEIN and latest Dun & Bradstreet report.
  - FEIN: 20-2278815
  - Dun & Bradstreet (D&B) number: 795620256
2. Please provide an audited income statement and balance sheet from the most recent reporting period.
  - Sedia Systems is a privately held company and therefore we do not share our financials under any circumstance.

## **G. Additional Information**

1. Please use this opportunity to describe any other offerings your organization can provide that you feel will provide additional value and benefit to a Participating Public Agency.



- **Annual Inspection and Maintenance:**  
Sedia Systems offers annual site inspection services at no charge to the customer. During these inspections we verify that all of our products are functioning properly, repair or replace any items that are not functioning properly that are under warranty and/or make note of any items that need to be repaired or replaced that may not be covered by warranty, so that the customer can address the issue proactively.
- **Design/Space Planning:**  
Sedia Systems offers design and space planning services for each project at no additional charge. We will optimize seat counts, layouts and ensure that the space is configured optimally to meet every customer's specific needs.
- **Installation Services:**  
Sedia Systems installs through a nationwide network of factory trained and certified installers to ensure a trouble free and on time installation.



Contract No.

Vendor No.

**EXHIBIT C**

**GovMVMT ADMINISTRATIVE AGREEMENT**

The following GovMVMT Administrative Agreement is an Exhibit to and is incorporated into the Contract to provide (Insert Contract Title) (the “Contract”) between (Insert Lead Public Agency name) and (Insert Supplier Name).

# **ADMINISTRATION AGREEMENT**

This ADMINISTRATION AGREEMENT (“Agreement”) is made as of (Insert Date), by and between GovMVMT (“GovMVMT Purchasing Cooperative”) and (“Supplier”).

## **RECITALS**

WHEREAS, the (“Lead Public Agency”) has entered into a certain Master Agreement dated as of (enter date), referenced as Agreement (No.#), by and between Lead Public Agency and Supplier (as amended from time to time in accordance with the terms thereof, the “Master Agreement”) for the purchase of (the “Products and Services”);

WHEREAS, the Master Agreement provides that any state, county, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution (including community colleges, colleges and universities, both public and private), other government agency or nonprofit organization (each a “Public Agency” and collectively, “Public Agencies”) may purchase Products and Services at the prices indicated in the Master Agreement upon prior registration with GovMVMT, in which case the Public Agency becomes a “Participating Public Agency”;

WHEREAS, GovMVMT has the administrative and legal capacity to administer purchases under the Master Agreement to Participating Public Agencies;

WHEREAS, GovMVMT serves in an administrative capacity for the Lead Public Agency and other lead public agencies in connection with other master agreements offered by GovMVMT;

WHEREAS, Lead Public Agency desires GovMVMT to proceed with administration of the Master Agreement on the same basis as other master agreements;

WHEREAS, “GovMVMT Purchasing Cooperative” is a trade name licensed by IGSA

WHEREAS, GovMVMT and Supplier desire to enter into this Agreement to make available the Master Agreement to Participating Public Agencies.

NOW, THEREFORE, in consideration of the mutual covenants contained in this Agreement, GovMVMT and Supplier hereby agree as follows:

## **ARTICLE I**

### **GENERAL TERMS AND CONDITIONS**

1.1 The Master Agreement, attached hereto as Exhibit A and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.

1.2 GovMVMT shall be afforded all of the rights, privileges and indemnifications afforded to Lead Public Agency under the Master Agreement, and such rights, privileges and indemnifications

shall accrue and apply with equal effect to GovMVMT under this Agreement including, without limitation, Supplier's obligation to provide insurance and indemnifications to Lead Public Agency.

1.3 Supplier shall perform all duties, responsibilities and obligations required under the Master Agreement.

1.4 GovMVMT shall perform all of its duties, responsibilities and obligations as administrator of purchases under the Master Agreement as set forth herein, and Supplier acknowledges that GovMVMT shall act in the capacity of administrator of purchases under the Master Agreement.

1.5 With respect to any purchases made by Lead Public Agency or any Participating Public Agency pursuant to the Master Agreement, GovMVMT (a) shall not be construed as a dealer, re- marketer, representative, partner, or agent of any type of Supplier, Lead Public Agency or such Participating Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Lead Public Agency, any Participating Public Agency or any employee of Lead Public Agency or a Participating Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by a Participating Public Agency to (i) comply with procedures or requirements of applicable law or ordinance, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. GovMVMT makes no representations or warranties with respect to any minimum purchases required to be made by Lead Public Agency, any Participating Public Agency, or any employee of Lead Public Agency or a Participating Public Agency under the Master Agreement.

## **ARTICLE II**

### **TERM OF AGREEMENT**

2.1 This Agreement is effective as of (Insert Date) and shall terminate upon termination of the Master Agreement or any earlier termination in accordance with the terms of this Agreement, provided, however, that the obligation to pay all amounts owed by Supplier to GovMVMT through the termination of this Agreement and all indemnifications afforded by Supplier to GovMVMT shall survive the term of this Agreement.

## **ARTICLE III**

### **REPRESENTATIONS AND COVENANTS**

3.1 GovMVMT views the relationship with Supplier as an opportunity to provide benefits to the Lead Public Agency, Participating Public Agencies and the Supplier. The successful foundation of the relationship requires certain representations and covenants from both GovMVMT and Supplier.

3.2 GovMVMT Representations and Covenants.

(a) **Marketing**. GovMVMT shall proactively market the Master Agreement to Public Agencies using resources such as a network of sponsors or sponsorships including the Advisory Council which is comprised of procurement professionals from around the country. In addition, the GovMVMT staff shall make best efforts to enhance Supplier's marketing efforts through meetings with Public Agencies, participation in key events and tradeshow and other marketing

activity such as advertising, articles and promotional campaigns.

(b) Training and Knowledge Management Support. GovMVMT shall provide support for the education, training and engagement of Supplier's sales force as provided herein. Through its staff (each, a "Program Manager" and collectively, the "Program Managers"), GovMVMT shall, with scheduling assistance from Supplier, conduct training sessions and conduct calls jointly with Supplier to Public Agencies. GovMVMT shall also provide Supplier with access to GovMVMT's private intranet website which provides presentations, documents and information to assist Supplier's sales force in effectively promoting the Master Agreement.

3.3 Supplier's Representations and Covenants. Supplier hereby represents and covenants as follows in order to ensure that Supplier is providing the highest level of public benefit to Participating Public Agencies (such representations and covenants are sometimes referred to as "Supplier's Commitments" and are comprised of the Executive Commitment, Value Commitment, Differentiator Commitment and Sales and Marketing Commitment):

(a) Executive Commitment

(i) A true partnership: Supplier shall have full commitment of the Master Agreement from the highest executive level of the organization at any given time. This includes being supported by the supplier's senior executive management.

(ii) The pricing, terms and conditions of the Master Agreement shall be the Supplier's preferred contractual offering of Products and Services to all eligible Public Agencies. All of Supplier's direct and indirect marketing and sales efforts to Public Agencies shall demonstrate that the Master Agreement is Supplier's preferred offering and not just one of Supplier's contract options.

(iii) Supplier's sales force (including inside, direct and/or authorized dealers, distributors, and representatives) shall always present the Master Agreement when marketing Products or Services to Public Agencies.

(iv) Supplier shall advise all Public Agencies that are existing customers of Supplier as to the pricing and other value offered through the Master Agreement.

(v) Upon authorization by a Public Agency, Supplier shall transition such Public Agency to the pricing, terms and conditions of the Master Agreement.

(vi) Supplier shall provide a national/senior management level representative with the authority and responsibility to ensure that the Supplier's Commitments are maintained at all times. Supplier shall also designate a lead referral contact person who shall be responsible for receiving communications from GovMVMT concerning new Participating Public Agency registrations and for ensuring timely follow-up by Supplier's staff to requests for contact from Participating Public Agencies. Supplier shall also provide the personnel necessary to implement and support a supplier-based internet web page dedicated to Supplier's GovMVMT program and linked to GovMVMT's website and shall implement and support such web page.

(vii) Supplier shall demonstrate in its procurement solicitation response and throughout the term of the Master Agreement that national/senior management fully supports the GovMVMT program and its commitments and requirements. National/Senior management is defined as the executive(s) with companywide authority.

(viii) Where Supplier has an existing contract for Products and Services with a state,

Supplier shall notify the state of the Master Agreement and transition the state to the pricing, terms and conditions of the Master Agreement upon the state's request. Regardless of whether the state decides to transition to the Master Agreement, Supplier shall offer the Master Agreement to all Public Agencies located within the state.

(b) **Value Commitment**

(i) Supplier represents to GovMVMT that the overall pricing in the scope of products and services offered under the Master Agreement is equal to or better than any other pricing options it offers to public agencies. Supplier's pricing shall be evaluated on either an overall project basis or the Public Agency's actual usage for more frequently purchased Products and Services.

(ii) **Contracts Offering Lower Prices.** If a pre-existing contract and/or a Public Agency's unique buying pattern provide one or more Public Agencies a lower price than that offered under the Master Agreement, Supplier shall match that lower pricing under the Master Agreement and inform the eligible Public Agencies that the lower pricing is available under the Master Agreement. If an eligible Public Agency requests to be transitioned to the Master Agreement, Supplier shall do so and report the Public Agency's purchases made under the Master Agreement going forward. The price match only applies to the eligible Public Agencies. Below are three examples of Supplier's obligation to match the pricing under Supplier's contracts offering lower prices.

(A) Supplier holds a state contract with lower pricing that is available to all Public Agencies within the state. Supplier would be required to match the lower state pricing under the Master Agreement and make it available to all Public Agencies within the state.

(B) Supplier holds a regional cooperative contract with lower pricing that is available only to the ten cooperative members. Supplier would be required to match the lower cooperative pricing under the Master Agreement and make it available to the ten cooperative members.

(C) Supplier holds a contract with an individual Public Agency. The Public Agency contract does not contain any cooperative language and therefore other Public Agencies are not eligible to utilize the contract. Supplier would be required to match the lower pricing under the Master Agreement and make it available only to the individual Public Agency.

(iii) **Deviating Buying Patterns.** Occasionally GovMVMT and Supplier may interact with a Public Agency that has a buying pattern or terms and conditions that considerably deviate from the normal Public Agency buying pattern and terms and conditions and causes Supplier's pricing under the Master Agreement to be higher than an alternative contract held by Supplier. This could be created by a unique end-user preference or requirements. In the event that this situation occurs, Supplier may address the issue by lowering the price under the Master Agreement on the item(s) causing the large deviation for that Public Agency. Supplier would not be required to lower the price for other Public Agencies.

(iv) **Supplier's Options in Responding to a Third Party Procurement Solicitation.** While it is the objective of GovMVMT to encourage Public Agencies to piggyback on to the Master Agreement rather than issue their own procurement solicitations, GovMVMT recognizes that for various

reasons some Public Agencies will issue their own solicitations. The following options are available to Supplier when responding to a Public Agency solicitation:

- (A) Supplier may opt not to respond to the procurement solicitation. Supplier may make the Master Agreement available to the Public Agency as a comparison to its solicitation responses.
- (B) Supplier may respond with the pricing, terms and conditions of the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement.
- (C) If competitive conditions require pricing lower than the standard Master Agreement pricing, Supplier may submit lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement. Supplier would not be required to extend the lower price to other Public Agencies.
- (D) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement. If awarded a contract, Supplier shall still be bound by all obligations set forth in this Section 3.3, including, without limitation, the requirement to continue to advise the awarding Public Agency of the pricing, terms and conditions of the Master Agreement.
- (E) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement and if an alternative response is permitted, Supplier may offer the pricing under the Master Agreement as an alternative for consideration.

c) **Differentiator Commitment.** Supplier shall demonstrate the value, competitive scope, and differentiating factors of the agreement against alternative procurement options in the marketplace at every opportunity. The success of this program lies directly with properly positioning this contract vehicle as the premier cooperative purchasing option for public agencies.

Supplier can accomplish this by highlighting such facts as:

- Lead Public Agency process
- Non-profit structure
- Public Benefit Programs
- Value Commitments
- Advisory Council Oversight
- Dedicated Field Team

Supplier agrees that while this agreement brings significant value to Public Agencies, it is not an exclusive agreement and can be utilized at the discretion of the participating Public Agencies.

(d) **Sales and Marketing Commitment.** Supplier shall market the Master Agreement through Supplier's sales force or dealer network that is properly trained, engaged and committed to properly position the value of the Master Agreement as Supplier's preferred contract for Public Agencies. Supplier's sales force compensation and incentives shall be greater than or equal to the compensation and incentives earned under other contracts to Public Agencies.

- (i) **Supplier Sales.** Supplier shall be responsible for proactive sales of

Supplier's Products and Services to Public Agencies and the timely follow-up to sales leads identified by GovMVMT. Use of product catalogs, targeted advertising, direct mail, online marketing and other sales initiatives are encouraged. Supplier's sales materials targeted towards Public Agencies should include the GovMVMT logo. GovMVMT hereby grants to Supplier, during the term of this Agreement, a non-exclusive, revocable, non-transferable, license to use the GovMVMT name, trademark, and logo solely to perform its obligations under this Agreement, and for no other purpose. Any goodwill, rights, or benefits derived from Supplier's use of the GovMVMT name, trademark, or logo shall inure to the benefit of GovMVMT. GovMVMT shall provide Supplier with its logo and the standards to be employed in the use of the logo. During the term of the Agreement, the Supplier shall provide GovMVMT with its logo and the standards to be employed in the use of the logo for purposes of reproducing and using Supplier's name and logo in connection with the advertising, marketing and promotion of the Master Agreement to Public Agencies. Supplier shall assist GovMVMT by providing camera-ready logos and by participating in related trade shows and conferences. At a minimum, Supplier's sales initiatives shall communicate that (i) the Master Agreement was competitively solicited by the Lead Public Agency, (ii) the Master Agreement provides pricing equal to or better than the Supplier's best available pricing and value to eligible agencies, (iii) there is no cost to Participating Public Agencies, and (iv) the Master Agreement is a non-exclusive contract.

- (ii) Branding and Logo Compliance. Supplier shall be responsible for complying with the GovMVMT branding and logo standards and guidelines. Prior to use by Supplier, all GovMVMT related marketing material must be submitted to GovMVMT for review and approval.
- (iii) Sales Force Training. Supplier shall train its national sales force on the Master Agreement and GovMVMT program. GovMVMT shall be available to train on a national, regional or local level and generally assist with the education of sales personnel.
- (iv) Participating Public Agency Access. Supplier shall establish the following communication links to facilitate customer access and communication:

(A) A dedicated GovMVMT internet web-based homepage that is accessible from Supplier's homepage or main menu navigation containing:

- (1) GovMVMT standard logo;
- (2) Copy of original procurement solicitation.
- (3) Copy of Master Agreement including any amendments.
- (4) Summary of Products and Services pricing.
- (5) Electronic link to GovMVMT' online registration page; and
- (6) Other promotional material as requested by GovMVMT.
- (7) A dedicated toll-free national hotline for inquiries regarding GovMVMT.
- (8) A dedicated email address for general inquiries in the following format: GovMVMT@(name of supplier).com.

(v) Electronic Registration. Supplier shall be responsible for ensuring that each Public Agency has completed GovMVMT's online registration process prior to processing the Public Agency's first sales order.

(vi) Supplier's Performance Review. Upon request by GovMVMT, Supplier shall participate in a performance review meeting with GovMVMT to evaluate Supplier's performance of the covenants set forth in this Agreement.

(vii) Supplier Content. Supplier may, from time to time, provide certain graphics, media, and other content to GovMVMT (collectively "Supplier Content") for use on GovMVMT websites and for general marketing and publicity purposes. During the term of the Agreement, Supplier hereby grants to GovMVMT and its affiliates a non-exclusive, worldwide, free, transferrable, license to reproduce, modify, distribute, publicly perform, publicly display, and use Supplier Content in connection with GovMVMT websites and for general marketing and publicity purposes, with the right to sublicense each and every such right. Supplier warrants that: (a) Supplier is the owner of or otherwise has the unrestricted right to grant the rights in and to Supplier Content as contemplated hereunder; and (b) the use of Supplier Content and any other materials or services provided to GovMVMT as contemplated hereunder will not violate, infringe, or misappropriate the intellectual property rights or other rights of any third party

3.4 Breach of Supplier's Representations and Covenants. The representations and covenants set forth in this Agreement are the foundation of the relationship between GovMVMT and Supplier. If Supplier is found to be in violation of, or non-compliance with, one or more of the representations and covenants set forth in this Agreement, Supplier shall have ninety (90) days from the notice of default to cure such violation or non-compliance and, if Supplier fails to cure such violation or non-compliance within such notice period, it shall be deemed a cause for immediate termination of the Master Agreement at Lead Public Agency's sole discretion or this Agreement at GovMVMT's sole discretion.

3.5 Indemnity. Supplier hereby agrees to indemnify and defend GovMVMT, and its parent companies, subsidiaries, affiliates, shareholders, member, manager, officers, directors, employees, agents, and representatives from and against any and all claims, costs, proceedings, demands, losses, damages, and expenses (including, without limitation, reasonable attorney's fees and legal costs) of any kind or nature, arising from or relating to, any actual or alleged breach of any of Supplier's representations, warranties, or covenants in this Agreement.

## **ARTICLE IV**

### **PRICING AUDITS**

4.1 Supplier shall, at Supplier's sole expense, maintain an accounting of all purchases made by Lead Public Agency and Participating Public Agencies under the Master Agreement. GovMVMT and Lead Public Agency each reserve the right to audit the accounting for a period of three(3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. GovMVMT shall have the authority to conduct random audits of Supplier's pricing that is offered to Participating Public Agencies at GovMVMT's sole cost and expense. Notwithstanding the foregoing, in the event that GovMVMT is made aware of any pricing being offered to three (3) or more Participating Public



Agencies that is materially inconsistent with the pricing under the Master Agreement, GovMVMT shall have the ability to conduct a reasonable audit of Supplier’s pricing at Supplier’s sole cost and expense during regular business hours upon reasonable notice. GovMVMT may conduct the audit internally or may engage a third-party auditing firm on a non-contingent basis. Supplier shall solely be responsible for the cost of the audit. In the event of an audit, the requested materials shall be provided in the format and at the location where kept in the ordinary course of business by Supplier.

**ARTICLE V**

**FEES & REPORTING**

5.1 Administrative Fees. Supplier shall pay to GovMVMT a monthly administrative fee based upon the total sales price of all purchases shipped and billed pursuant to the Master Agreement, excluding taxes, in the amount of one and three-quarter percent (1.75%) of aggregate purchases made during each calendar month (individually and collectively, “Administrative Fees”). GovMVMT was founded on the principle of large volumes of purchases resulting in aggressive discounts and a great resulting value for those purchasing entities. We believe in additional value and increased savings that result from growth in the program and larger spend volume. This value should exist for the public agency and the supplier, and thus an incentivized tier structure has been developed to assure that these savings are passed along to the agencies and suppliers in the program. Tiered Administrative fees are outlined below based on Suppliers Annual sales volume. Supplier’s annual sales shall be measured on a calendar year basis. All Administrative Fees shall be payable in U.S. Dollars and shall be made by wire to GovMVMT, or its designee or trustee as may be directed in writing by GovMVMT.

Administrative Fees shall be due and payable within thirty (30) days of the end of each calendar month for purchases shipped and billed during such calendar month. GovMVMT agrees to pay to Lead Public Agency five percent (5%) of all Administrative Fees received from Supplier to help offset Lead Public Agency’s costs incurred in connection with managing the Master Agreement nationally.

**Tiered Administrative Fee\***

| <b>Annual Contract Spend<br/>Low</b> | <b>Annual Contract Spend<br/>High</b> | <b>Administrative Fee</b> |
|--------------------------------------|---------------------------------------|---------------------------|
| \$0                                  | \$15,000,000                          | 1.75%                     |
| \$15,000,001                         | \$25,000,000                          | 1.5%                      |
| \$25,000,001                         | \$75,000,000                          | 1.25%                     |
| \$75,000,001                         | > \$75,000,001                        | 1.00%                     |

\*Tiered administrative fee structure is based on annual reported sales volume. Sales volume is calculated from January 1<sup>st</sup> – December 31<sup>st</sup> of the current calendar year. When a tier level is met, supplier will be moved to subsequent fee percentage on the next reported monthly report.

5.2 Sales Reports. Within thirty (30) days of the end of each calendar month, Supplier shall deliver to GovMVMT an electronic accounting report, in the format prescribed by Exhibit B, attached hereto, summarizing all purchases made under the Master Agreement during such calendar month (“Sales

Report”). All purchases indicated in the Sales Report shall be denominated in U.S. Dollars. All purchases shipped and billed pursuant to the Master Agreement for the applicable calendar month shall be included in the Sales Report. Submitted reports shall be verified by GovMVMT against its registration database. Any data that is inconsistent with the registration database shall be changed prior to processing. GovMVMT reserves the right upon reasonable advance notice to Supplier to change the prescribed report format to accommodate the distribution of the Administrative Fees to future potential program sponsors and state associations.

5.3 Exception Reporting/Sales Reports Audits. GovMVMT or its designee may, at its sole discretion, compare Supplier’s Sales Reports with Participating Public Agency records or other sales analysis performed by Participating Public Agencies, future potential sponsors, advisory board members or GovMVMT staff. If there is a material discrepancy between the Sales Report and such records or sales analysis as determined by GovMVMT, GovMVMT shall notify Supplier in writing and Supplier shall have thirty (30) days from the date of such notice to resolve the discrepancy to GovMVMT’s reasonable satisfaction. Upon resolution of the discrepancy, Supplier shall remit payment to GovMVMT’s trustee within fifteen (15) calendar days. Any questions regarding an exception report should be directed to GovMVMT in writing to [reporting@govmvt.org](mailto:reporting@govmvt.org). If Supplier does not resolve the discrepancy to GovMVMT’s reasonable satisfaction within thirty (30) days, GovMVMT shall have the right to engage outside services to conduct an independent audit of Supplier’s reports. Supplier shall solely be responsible for the cost of the audit.

5.4 Online Reporting. Within forty-five (45) days of the end of each calendar month, GovMVMT shall provide online reporting to Supplier containing Supplier’s sales reporting for such calendar month. Supplier shall have access to various reports through the GovMVMT intranet website. Such reports are useful in resolving reporting issues and enabling Supplier to better manage their Master Agreement.

5.5 Usage Reporting. Within thirty (30) days of the end of each contract year, Supplier shall deliver to GovMVMT an electronic usage report of all sales under the Master Agreement, including:

- (i) Supplier’s Product Number
- (ii) Product Description
- (iii) Manufacturer Name
- (iv) Manufacturer Number
- (v) Unit of Measure
- (vi) GovMVMT Price
- (vii) Number of times ordered
- (viii) Units sold
- (ix) Sales by Manufacturer

5.6 Supplier’s Failure to Provide Reports or Pay Administrative Fees. Failure to provide a Sales Report or pay Administrative Fees within the time and in the manner specified herein shall be regarded as a material breach under this Agreement and if not cured within thirty (30) days of written notice to Supplier, shall be deemed a cause for termination of the Master Agreement at Lead Public Agency’s sole discretion or this Agreement at GovMVMT’s sole discretion. All Administrative Fees not paid within thirty (30) days of the end of the previous calendar month shall bear interest at the rate of one and one-half percent (1.5%) per

month until paid in full.

## ARTICLE VI

### MISCELLANEOUS

6.1 Entire Agreement. This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.

6.2 Assignment.

(a) Supplier. Neither this Agreement nor any rights or obligations hereunder shall be assignable by Supplier without prior written consent of GovMVMT, and any assignment without such consent shall be void.

(b) GovMVMT. This Agreement and any rights or obligations hereunder may be assigned by GovMVMT in GovMVMT's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform GovMVMT's obligations hereunder.

6.3 Notices. All reports, notices or other communications given hereunder shall be delivered by first-class mail, postage prepaid, or overnight delivery requiring signature on receipt to the addresses as set forth below. GovMVMT may, by written notice delivered to Supplier, designate any different address to which subsequent reports, notices or other communications shall be sent.

|          |   |
|----------|---|
| GovMVMT: | GovMVMT<br>(Insert Address)<br>Attn: Program Manager Administration |
|----------|---|

|           |  |
|-----------|--|
| Supplier: | (Insert Supplier Information)<br>Attn: GovMVMT Program Manager |
|-----------|--|

6.4 Severability. If any provision of this Agreement shall be deemed to be, or shall in fact be, illegal, inoperative, or unenforceable, the same shall not affect any other provision or provisions herein contained or render the same invalid, inoperative or unenforceable to any extent whatever.

6.5 Waiver. Any failure of a party to enforce, for any period of time, any of the provisions under this Agreement shall not be construed as a waiver of such provisions or of the right of said party thereafter to enforce each and every provision under this Agreement.

6.6 Counterparts. This Agreement may be executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

6.7 Modifications. This Agreement may not be effectively amended, changed, modified, altered or terminated without the prior written consent of the parties hereto.

6.8 Governing Law; Arbitration. This Agreement will be governed by and interpreted in accordance with the laws of the State of Delaware, without regard to conflict of law principles that would result in the application of any law other than the law of the State of Delaware.

6.9 Attorneys' Fees. If any action at law or in equity (including, arbitration) is necessary to enforce or interpret the terms of any of this Agreement, the prevailing party shall be entitled to reasonable attorneys' fees, costs, and necessary disbursements in addition to any other relief to which such party may be entitled.

6.9 Successors and Assigns. This Agreement shall inure to the benefit of and shall be binding upon GovMVMT, Supplier and any successor and assign thereto; subject, however, to the limitations contained herein.

IN WITNESS WHEREOF, GovMVMT has caused this Agreement to be executed in its name and Supplier has caused this Agreement to be executed in its name, all as of the date first written above.

GovMVMT:

GovMVMT PURCHASING COOPERATIVE

By

Name:

Title:

Supplier:

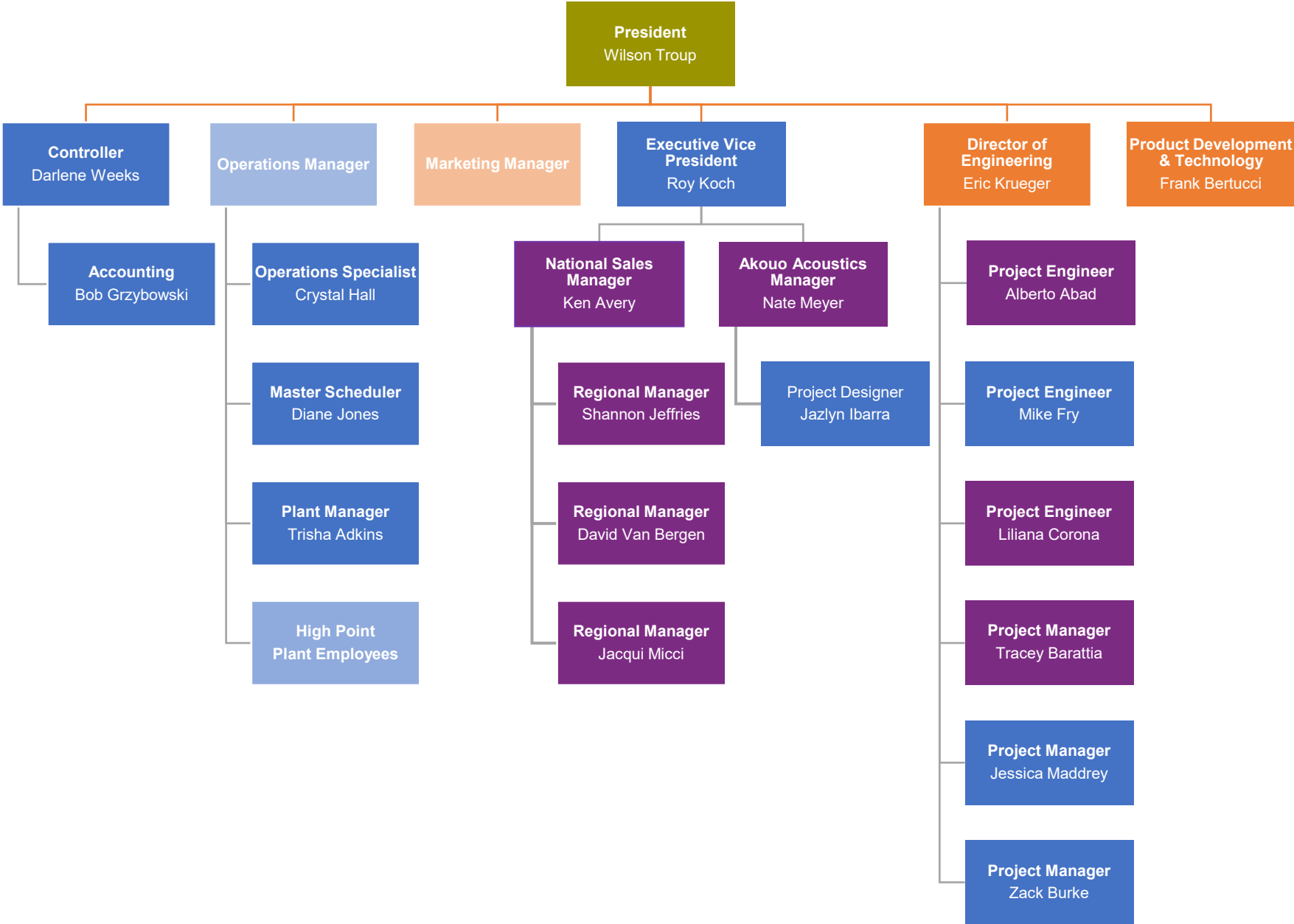
Sedia Systems, Inc.

By 

Name: Karen Andersen

Title: Contract Manager

# Organization Chart – July 2022



## 7.5 Criteria 2 – Product/Services Defined

1. Sedia Systems will offer our entire line of innovative fixed seating solutions, multipurpose products and acoustic solutions including:
  - **Auditorium Seating:** Sedia Systems auditorium solutions are suitable for a wide variety of venues. Whether designing a performing arts venue, a corporate theater or a university auditorium, Sedia Systems is your single source for auditorium seating. From our new, performing arts inspired G20 to our exceptionally comfortable mesh back FT20, Sedia Systems has the design, price points and experience to deliver the perfect solution worldwide.
    1. E10
    2. P10
    3. R40
    4. J30
    5. G20
    6. L40
    7. FT20
    8. FT20 Mesh
    9. Mercury
    10. Mercury Plus
    11. Mercury Premier
    12. A7 Tablet
  - **Lecture Hall Seating & Tables:** Sedia Systems offers a wide variety of contemporary lecture hall seating. From the innovative M Series that optimizes room capacity, to the sleek V8000 that offers a modern and elegant design, our solutions deliver unparalleled learning environments. Sedia Systems has installed lecture halls at some of the world's most prestigious colleges, universities and multinational corporations. With the broadest array of designs and options we can address all your lecture hall needs seamlessly and efficiently, anywhere on the planet.
    1. M50 Fixed Table
    2. M60 Swing Away
    3. T50 Fixed Table
    4. Beam Series

5. Jury Series
6. V8000

○ **JumpSeat Collection:** Jumpseat Collection is a complete line of seating that can be used anywhere space is at a premium. Each version of the patented JumpSeat builds on the same baseline features. The JumpSeat's innovative design combined with its space-saving and streamlined characteristics are perfect for the healthcare, corporate, education, retail and residential markets. The JumpSeat Collection consists of the JumpSeat, JumpSeat 90, JumpSeat Wall and the new JumpSeat Emerge.

1. JumpSeat
2. JumpSeat 90
3. JumpSeat Wall
4. JumpSeat Emerge

○ **Multipurpose Products:** Sedia Systems offers a line of loose furniture designed to work and integrate seamlessly with our fixed seating solutions. The height-adjustable X20 Training Table and the Gnosi Collection, along with a variety of lecterns, task and stack chairs, are a perfect complement to all of our Sedia Systems fixed seating products.

1. X Series Tables
2. Turandot Chair
3. Tecton Chair
4. Ply Chair
5. Gnosi Chair
6. Lecterns

○ **Acoustic Solutions (Akouo Acoustics):** Akouo Acoustics, a division of Sedia Systems, offers a comprehensive portfolio of eye-pleasing and ear-soothing sound management tools. Our three collections provide state-of-the-art acoustic solutions for an array of environments including auditoriums, lecture halls, performing arts venues, worship centers and workplaces. Our consultants can design optimal solutions that improve speech intelligibility and reduce reverberations while enhancing aesthetics. The Akouo acoustic collections include Livello fabric wrapped panels, GiosFelt PET felt panels and WoodLine wood panels.

1. Livello Fabric Wrapped Wall & Ceiling Panels

2. GiosFelt PET Felt Wall & Ceiling Products
3. WoodLine Wood Wall & Ceiling Panels

- **Sedia Systems Warranty:**

Sedia Systems warrants products purchased hereunder to be substantially free from defects in materials and workmanship provided Sedia Systems receives written notice of an alleged defect within the time periods set forth below (“Warranty”). Sedia Systems will, at its sole option, repair or replace product that it determines to be defective as a result of faulty material or workmanship:

|   |          |
|---|----------|
| Structural Components                                       | 10 Years |
| Operating Mechanisms, Plastic, Wood & Electrical Components | 5 Years  |
| Upholstery Components, Non-Standard Product                 | 1 Year   |

**Repair or Replacement is Sole Remedy**

Such repair or replacement shall be the sole and exclusive remedy for any breach of the Warranty. Purchaser agrees and acknowledges that such repair or replacement is an adequate remedy. In the event Sedia Systems fails to repair or replace a product it has determined is defective as provided herein, the Purchaser’s remedy shall be the return of the Purchase Price actually paid by Purchaser for the defective Product on a prorated basis based upon a useful life of ten (10) years.

**Exceptions to Warranty coverage:**

- Normal wear and tear of upholstery
- Evidential abuse or mishandling
- Inappropriate use of product
- Use of unsuitable cleaning products
- Installation on flooring that does not meet minimum structural requirements
- Material alteration of Product
- Natural variations occurring in wood and leather, and/or color fastness, and or variations in matching colors, grains or textures of materials shall not be considered defects.

**Disclaimer of All Other Warranties:**

EXCEPT FOR THE WARRANTY SET FORTH ABOVE, SEDIA SYSTEMS HEREBY DISCLAIMS AND THE PARTIES EXCLUDE ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, IN CONNECTION WITH THE PRODUCTS, INCLUDING BUT NOT LIMITED TO ANY WARRANTY OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.



Limitation of Liability:

SEDIA SYSTEMS' TOTAL LIABILITY HEREUNDER SHALL NOT EXCEED THE PURCHASE PRICE PAID FOR THE ALLEGEDLY DEFECTIVE PRODUCT. IN NO EVENT SHALL SEDIA SYSTEMS BE LIABLE TO THE PURCHASER FOR ANY INDIRECT, CONSEQUENTIAL, INCIDENTAL OR SPECIAL DAMAGES, WHETHER IN CONTRACT (INCLUDING BREACH OF WARRANTY) TORT (INCLUDING STRICT LIABILITY) AND INCLUDING BUT NOT LIMITED TO LOST PROFITS, LOSS OF REPUTATION, LOSS OF GOODWILL, LOST SALES OR OTHER ECONOMIC OR NON-ECONOMIC LOSS.

- Changes or Cancellations of Orders:

Purchase orders acknowledged by Sedia Systems cannot be changed or cancelled without Sedia Systems' consent, which consent may be conditioned upon Customer's agreement to pay increased or additional expenses resulting from the requested change or cancellation including but not limited to a twenty-five percent (25%) cancellation charge if order is cancelled or changed at least thirty (30) days before shipment. No refund or credit will be

given for orders cancelled within thirty (30) days of shipment or orders involving custom product.

- Return Authorization Process:

Return Authorization number must be provided before product is returned to Sedia Systems' High Point facility. A Return Authorization number can be attained through the Sedia Systems' Project Management Team.

## 7.6 Criteria 3 – Financial Proposal

A. The Financial Summary shall contain complete financial offer made to the University fully describing all aspects of the proposal. Describe in detail the financial proposal you are offering the University for the Products and Services to be provided per the Solicitation. All costs associated with the Solicitation for which the University is responsible must be included.

B. Manufacturers are required to complete Appendix – UA22-218 Supplier Pricing Forms.

- Please see attached Quote Sheets 1 and 2.

C. Sample Projects Pricing

- Please see attached Sample Project H Pricing.

D. Detail any additional pricing incentives or rebates that may be available based on volume discounts, dollar amounts or other criteria.

- Our discounts are set as below. These discounts are off of our published list prices (see Price Lists in the document upload section of our response).
  - \$0-\$24,999 = 51%
  - \$25,000-\$49,999 = 52%
  - \$50,000-\$99,999 = 53%

E. Provide pricing for all product, services, supplies and accessories carried in a Supplier's catalog(s), price book(s) or otherwise available by special order as part of this solicitation.

- Please see attached Price Lists

F. Discounts for large orders may be proposed. Please provide your definition of a large order to qualify for any additional discounts. Please indicate the large order additional discount percentage or percentages.

- Our discounts are set as below. These discounts are off of our published list prices (see Price Lists in the document upload section of our response).
  - \$0-\$24,999 = 51%
  - \$25,000-\$49,999 = 52%
  - \$50,000-\$99,999 = 53%

G. If a manufacturer(s) has restocking fee requirements, the manufacturer(s) must list any fees associated with returning products.

- N/A

H. Provide proposed method for which price list increases shall be limited, documented, and managed throughout the Contract.

- Sedia Systems will alert the University when we have a price increase.

UA22-218 Furniture, Installation, and Related Products and Services  
Appendix - UA22-218 Supplier Pricing Forms Updated 6-15-22\_Sedia Systems

| <b>Category</b>                      | <b>Manufacturer's Price List Reference</b>                                | <b>Base Discount %</b> | <b>Inside Delivery without Installation %</b>           |
|--------------------------------------|---|------------------------|---|
|                                      | <i>Version, code, and/or date, etc. that documents current list price</i> |                        | <i>% adjustment to be subtracted from Base Discount</i> |
| <i>Systems Furniture</i>             |   |                        |   |
| <i>Freestanding Furniture</i>        |   |                        |   |
| <i>Seating/Chairs</i>                |   |                        |   |
| <i>Lounge Seating</i>                |   |                        |   |
| <i>Filing Systems</i>                |   |                        |   |
| <i>Technology/Computer Furniture</i> |   |                        |   |
| <i>Library Furniture</i>             |   |                        |   |
| <i>Multi-Purpose Furniture</i>       |   |                        |   |
| <i>Classroom Furniture</i>           |   |                        |   |
| <i>Audio Visual Furniture</i>        |   |                        |   |
| <i>Outdoor Furniture</i>             |   |                        |   |
| <i>Healthcare Furniture</i>          |   |                        |   |
| <i>Fixed Seating</i>                 | February 1, 2022  | 51%                    | 0%  |
| <i>Panel Systems</i>                 |   |                        |   |
| <i>Storage</i>                       |   |                        |   |
| <i>Other Products</i>                |   |                        |   |

UA22-218 Furniture, Installation, and Related Products and Services  
Appendix - UA22-218 Supplier Pricing Forms Updated 6-15-22\_Sedia Systems

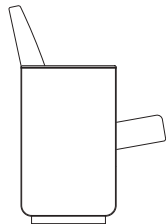
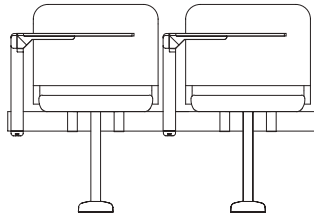
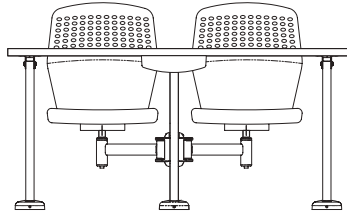
| <b>Pricing as per Sections 7.6.B.3 through 7.6.B.7 of Solicitation</b> |   |                                    |                                    |                                    |                                    |
|--|---|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
|  | <b>Delivery with Install</b>                            | <b>Installation Rate(s)</b>        | <b>Design Services Rate(s)</b>     | <b>Project Mgt. Rate(s)</b>        | <b>Other Services Rate(s)</b>      |
|  | <i>% adjustment to be subtracted from Base Discount</i> | <i>Rates as hourly in USD (\$)</i> | <i>Rates as hourly in USD (\$)</i> | <i>Rates as hourly in USD (\$)</i> | <i>Rates as hourly in USD (\$)</i> |
| Alabama  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Alaska   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Arizona  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Arkansas   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| California   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Colorado   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Connecticut  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Delaware   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Florida  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Georgia  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Hawaii   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Idaho  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Illinois   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Indiana  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Iowa   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Kansas   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Kentucky   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Louisiana  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Maine  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Maryland   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Massachusetts  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Michigan   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Minnesota  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Mississippi  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Missouri   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Montana  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Nebraska   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Nevada   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| New Hampshire  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| New Jersey   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| New Mexico   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| New York   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| North Carolina   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| North Dakota   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Ohio   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Oklahoma   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Oregon   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Pennsylvania   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Rhode Island   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| South Carolina   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| South Dakota   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Tennessee  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Texas  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Utah   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Vermont  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Virginia   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Washington   | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| West Virginia  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Wisconsin  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |
| Wyoming  | 13%   | \$ 120.00                          | \$ 50.00                           | \$ 50.00                           | \$ 50.00                           |

| Sample Project H - Auditorium Class Seating |                     |                    |   |     |                | Base Discount    |                     |                | Inside Delivery w/o Install |             |                | Delivery with Installation in Alabama |             |                |
|---|---------------------|--------------------|---|-----|----------------|------------------|---------------------|----------------|-----------------------------|-------------|----------------|---------------------------------------|-------------|----------------|
| Category                                    | Manufacturer Name   | Mfr Product Number | Product Description   | Qty | Mfr List Price | Total Discount % | Adjusted Unit Price | Extended Price | Total Discount %            | Unit Price  | Extended Price | Total Discount %                      | Unit Price  | Extended Price |
| Fixed Seating                               | Sedia Systems, Inc. | M6018TURU          | Radius M60 Swing Away + Turandot Seat, Seat & Back: Upholstered, Dimpled Metal Modesty Panels | 96  | \$ 2,602.00    | 51%              | \$ 1,274.98         | \$ 122,398.08  | 51%                         | \$ 1,274.98 | \$ 122,398.08  | 38%                                   | \$ 1,613.24 | #####          |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
|   |                     |                    |   |     |                |                  | \$ -                | \$ -           |                             | \$ -        | \$ -           |                                       | \$ -        | \$ -           |
| TOTAL                                       |                     |                    |   |     |                | \$               |                     | 122,398.08     | \$                          |             | 122,398.08     | \$                                    |             | 154,871.04     |

Color Options:  
Lead Time ARO:  
Delivery Options:

Supplier Clarifications:  
1) 12 End Panels at \$498 List.  
2)

# Fixed Seating



February 2022 List Pricing

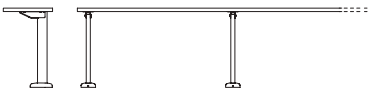
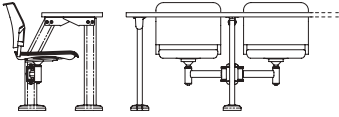
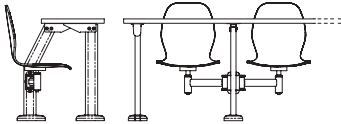
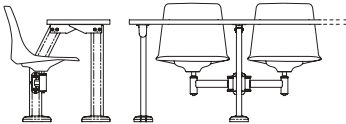
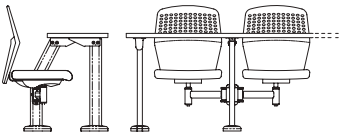




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| FT20 Mesh               | 51 |
| L40                     | 53 |
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| Grade-In Program        | 57 |

# M Series

| MODEL  | DESCRIPTION   | CONFIGURATIONS  | PRICE       | ITEM #           |
|--|---|---|-------------|------------------|
| M50 - FIXED TABLE<br>   | Straight 18" Tables<br>Standard Wilsonart Laminate<br>T-mold or 3mm Edging<br>Flat Oval Tubing                                |   | 520         | M5018            |
| M60 - TURANDOT SEAT<br> | Straight 18" Tables<br>Standard Wilsonart Laminate<br>T-mold or 3mm Edging<br>Flat Oval Tubing<br>Tilt Mechanism              | Seat and Back: Polypropylene  | 1424        | M6018TURP        |
|  |   | Back: Polypropylene<br>Seat: Upholstered                                      | 1478        | M6018TURS        |
|  |   | Seat and Back: Upholstered  | 1538        | M6018TURU        |
|  |   | Back: Natural Beech Wood<br>Seat: Upholstered<br>Standard Stain on Beech Wood | 1627<br>+90 | M6018TURW<br>-SS |
| M60 - PLY SEAT<br>      | Straight 18" Tables<br>Standard Wilsonart Laminate<br>T-mold or 3mm Edging<br>Flat Oval Tubing<br>Tilt Mechanism              | Seat and Back: Natural Plywood  | 1502        | M6018PLP         |
|  |   | Back: Natural Plywood<br>Seat: Upholstered                                    | 1569        | M6018PLS         |
|  |   | Seat and Back: Upholstered  | 1632        | M6018PLU         |
|  |   | Standard Stain on Plywood   | +53         | -SS              |
|  |   | Standard Laminate   | +102        | -SL              |
|  |   | Custom Stain on Plywood   | +102        | -CS              |
| M60 - GNOSI™ SEAT<br> | Straight 18" Tables<br>Standard Wilsonart Laminate<br>T-mold or 3mm Edging<br>Flat Oval Tubing<br>Fixed Back                  | Seat and Back: Polypropylene  | 1349        | M6018GNOP        |
|  |   | Back: Polypropylene<br>Seat: Upholstered                                      | 1412        | M6018GNOS        |
| M60 - TECTON SEAT<br> | Straight 18" Tables<br>Standard Wilsonart Laminate<br>T-mold or 3mm Edging<br>Flat Oval Tubing<br>Fixed Back (Excluding Mesh) | Back: Polypropylene<br>Seat: Upholstered                                      | 1585        | M6018TECP        |
|  |   | Seat and Back: Upholstered  | 1655        | M6018TECU        |
|  |   | Fixed Back: Mesh<br>Seat: Upholstered   | 1922        | M6018TECM        |
|  |   | Flex Mechanism  | +128        | -SYNC            |

**POWDER COAT COLORS:**  
Silver, Black, Taupe, Anthracite,  
Almond, Champagne, Charcoal

**EDGING:**  
T-mold or 3mm standard;  
Urethane or Wood edging  
available at an upcharge

**LAMINATE:**  
Standard Wilsonart® laminates;  
Premium Wilsonart®, Pionite®,  
Nevamar® and Formica® available

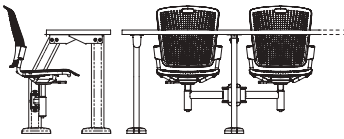
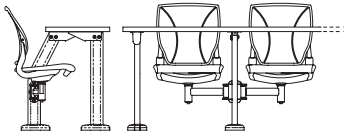
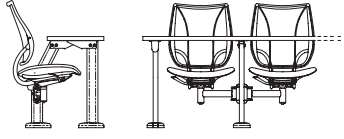
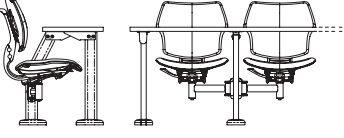
**WOOD STAIN OPTIONS:**  
Amber Cherry, Chamomile, Ebony,  
Judicial Walnut, Morning Ash,  
Natural Maple, Parlor Cherry,  
Wenge

**UPHOLSTERY:**  
Approved Grade 1 Textiles

**Please Note:**

All pricing is per position.  
Pricing based on  
approximate position  
width 27" - 30"  
Minimum order is 20  
positions.

# M Series

| MODEL  | DESCRIPTION  | CONFIGURATIONS   | PRICE | ITEM #   |
|--|--|--|-------|----------|
| M60 - HUMANSKALE<br>CINTO® SEAT<br>           | Straight 18" Tables<br>Standard Wilsonart Laminate<br>T-mold or 3mm Edging<br>Flat Oval Tubing | Seat and Back: Polypropylene<br><i>Humanscale Polypropylene Colors</i>       | 1611  | M6018HSC |
| M60 - HUMANSKALE<br>DIFFRIENT WORLD™ SEAT<br> | Straight 18" Tables<br>Standard Wilsonart Laminate<br>T-mold or 3mm Edging<br>Flat Oval Tubing | Back: Mesh<br>Seat: Upholstered<br><i>Humanscale Grade 1 Textiles</i>        | 2640  | M6018HSW |
| M60 - HUMANSKALE<br>LIBERTY® SEAT<br>         | Straight 18" Tables<br>Standard Wilsonart Laminate<br>T-mold or 3mm Edging<br>Flat Oval Tubing | Back: Mesh<br>Seat: Upholstered<br><i>Humanscale Grade 1 Textiles</i>        | 2851  | M6018HSL |
| M60 - HUMANSKALE<br>FREEDOM® SEAT<br>       | Straight 18" Tables<br>Standard Wilsonart Laminate<br>T-mold or 3mm Edging<br>Flat Oval Tubing | Back: Upholstered<br>Seat: Upholstered<br><i>Humanscale Grade 1 Textiles</i> | 3099  | M6018HSF |

POWDER COAT COLORS:  
 Silver, Black, Taupe, Anthracite,  
 Almond, Champagne, Charcoal

EDGING:  
 T-mold or 3mm standard;  
 Urethane or Wood edging  
 available at an upcharge

LAMINATE:  
 Standard Wilsonart® laminates;  
 Premium Wilsonart®, Pionite®,  
 Nevamar® and Formica® available

WOOD STAIN OPTIONS:  
 Amber Cherry, Chamomile, Ebony,  
 Judicial Walnut, Morning Ash,  
 Natural Maple, Parlor Cherry,  
 Wenge

HUMANSKALE GRADE 1  
 TEXTILES:  
 Lotus, Fourtis & Corde 4

**Please Note:**

*All pricing is per position.*

*Pricing based on  
 approximate position  
 width 27" - 30"*

*Minimum order is 20  
 positions.*

# M Series Options

## TABLE TOPS - STRAIGHT

| <b>18" DEEP</b>             |           |
|-----------------------------|-----------|
| T-Mold/3mm Edge             | Base List |
| Self Edge (Not Recommended) | Call      |
| 1/8" Wood Edge              | +131      |
| 3/8" Wood Edge              | +189      |
| 3/4" Wood Edge              | +260      |
| 1 1/4" Wood Edge            | +339      |
| Comfort Urethane Edge       | +397      |
| NAUF                        | +35       |
| FSC                         | +70       |

| <b>20" DEEP</b>             |      |
|-----------------------------|------|
| T-Mold/3mm Edge             | +28  |
| Self Edge (Not Recommended) | Call |
| 1/8" Wood Edge              | +177 |
| 3/8" Wood Edge              | +238 |
| 3/4" Wood Edge              | +325 |
| 1 1/4" Wood Edge            | +401 |
| Comfort Urethane Edge       | +422 |
| NAUF                        | +38  |
| FSC                         | +89  |

| <b>24" DEEP</b>             |      |
|-----------------------------|------|
| T-Mold/3mm Edge             | +75  |
| Self Edge (Not Recommended) | Call |
| 1/8" Wood Edge              | +255 |
| 3/8" Wood Edge              | +336 |
| 3/4" Wood Edge              | +435 |
| 1 1/4" Wood Edge            | +529 |
| Comfort Urethane Edge       | +470 |
| NAUF                        | +45  |
| FSC                         | +97  |

## TABLE TOPS - RADIUS

| <b>18" DEEP</b>             |      |
|-----------------------------|------|
| T-Mold/3mm Edge             | +91  |
| Self Edge (Not Recommended) | Call |
| 1/8" Wood Edge              | +313 |
| 3/8" Wood Edge              | +414 |
| 3/4" Wood Edge              | +529 |
| 1 1/4" Wood Edge            | +627 |
| Comfort Urethane Edge       | +564 |
| NAUF                        | +51  |
| FSC                         | +89  |

| <b>20" DEEP</b>             |      |
|-----------------------------|------|
| T-Mold/3mm Edge             | +115 |
| Self Edge (Not Recommended) | Call |
| 1/8" Wood Edge              | +392 |
| 3/8" Wood Edge              | +516 |
| 3/4" Wood Edge              | +656 |
| 1 1/4" Wood Edge            | +781 |
| Comfort Urethane Edge       | +700 |
| NAUF                        | +61  |
| FSC                         | +122 |

| <b>24" DEEP</b>             |      |
|-----------------------------|------|
| T-Mold/3mm Edge             | +181 |
| Self Edge (Not Recommended) | Call |
| 1/8" Wood Edge              | +450 |
| 3/8" Wood Edge              | +577 |
| 3/4" Wood Edge              | +722 |
| 1 1/4" Wood Edge            | +842 |
| Comfort Urethane Edge       | +646 |
| NAUF                        | +61  |
| FSC                         | +124 |

# M Series Options

## MODESTY PANELS - STRAIGHT SEGMENTED

### 12" HIGH

|  |      |
|--|------|
| Standard Laminate, 3mm Edge                    | +176 |
| Standard Laminate, T-mold Edge                 | +176 |
| Standard Laminate, Self Edge (Not Recommended) | Call |
| Standard Laminate, 1/8" Wood Edge              | +320 |
| Standard Veneer, Self Edge                     | +393 |
| Standard Veneer, 1/8" Wood Edge                | +451 |
| Continuous                                     | +14  |
| Standard Acrylic (Cloud)                       | +377 |
| Colored Acrylic                                | +529 |
| Giosfelt™ 1/2" Felt                            | +156 |
| NAUF   | +35  |
| FSC  | +70  |

### 14" HIGH

|                          |      |
|--------------------------|------|
| Perforated/Dimpled Metal | +444 |
|--------------------------|------|

### FULL HEIGHT

|                                   |      |
|-----------------------------------|------|
| Standard Laminate, 3mm Edge       | +408 |
| Standard Laminate, T-mold Edge    | +408 |
| Standard Laminate, Self Edge      | +443 |
| Standard Laminate, 1/8" Wood Edge | +434 |
| Standard Veneer, Self Edge        | +784 |
| Standard Veneer, 1/8" Wood Edge   | +882 |
| Continuous                        | +14  |
| NAUF                              | +70  |
| FSC                               | +138 |

## MODESTY PANELS - RADIUS SEGMENTED

### 12" HIGH

|  |      |
|--|------|
| Standard Laminate, 3mm Edge                    | +430 |
| Standard Laminate, T-mold Edge                 | +430 |
| Standard Laminate, Self Edge (Not Recommended) | Call |
| Standard Laminate, 1/8" Wood Edge              | +629 |
| Standard Veneer, Self Edge                     | +715 |
| Standard Veneer, 1/8" Wood Edge                | +877 |
| Continuous                                     | +14  |
| Standard Acrylic (Cloud)                       | +377 |
| Colored Acrylic                                | +529 |
| Giosfelt™ 1/2" Felt                            | +156 |

### 14" HIGH

|                          |      |
|--------------------------|------|
| Perforated/Dimpled Metal | +444 |
|--------------------------|------|

### FULL HEIGHT

|                                   |       |
|-----------------------------------|-------|
| Standard Laminate, 3mm Edge       | +688  |
| Standard Laminate, T-mold Edge    | +688  |
| Standard Laminate, Self Edge      | +748  |
| Standard Laminate, 1/8" Wood Edge | +882  |
| Standard Veneer, Self Edge        | +1006 |
| Standard Veneer, 1/8" Wood Edge   | +1065 |
| Continuous                        | +14   |

# M Series Options

## END PANELS - 18" DEEP TABLES

### 12" HIGH

|                                   |      |
|-----------------------------------|------|
| Standard Laminate, 3mm Edge       | +176 |
| Standard Laminate, T-mold Edge    | +176 |
| Standard Laminate, Self Edge      | +176 |
| Standard Laminate, 1/8" Wood Edge | +320 |
| Standard Veneer, Self Edge        | +393 |
| Standard Veneer, 1/8" Wood Edge   | +451 |
| Standard Acrylic (Cloud)          | +377 |
| Colored Acrylic                   | +529 |
| Giosfelt™ 1/2" Felt               | +156 |
| NAUF                              | +35  |
| FSC                               | +70  |

### 14" HIGH

|                  |      |
|------------------|------|
| Perforated Metal | +444 |
| Dimpled Metal    | +520 |

### FULL HEIGHT

|                                   |      |
|-----------------------------------|------|
| Standard Laminate, 3mm Edge       | +386 |
| Standard Laminate, T-mold Edge    | +386 |
| Standard Laminate, Self Edge      | +443 |
| Standard Laminate, 1/8" Wood Edge | +443 |
| Standard Veneer, Self Edge        | +784 |
| Standard Veneer, 1/8" Wood Edge   | +882 |
| NAUF                              | +70  |
| FSC                               | +138 |

## END PANELS - 20" DEEP TABLES

### 12" HIGH

|                                   |      |
|-----------------------------------|------|
| Standard Laminate, 3mm Edge       | +184 |
| Standard Laminate, T-mold Edge    | +184 |
| Standard Laminate, Self Edge      | +184 |
| Standard Laminate, 1/8" Wood Edge | +336 |
| Standard Veneer, Self Edge        | +409 |
| Standard Veneer, 1/8" Wood Edge   | +470 |
| Standard Acrylic (Cloud)          | +396 |
| Colored Acrylic                   | +553 |
| Giosfelt™ 1/2" Felt               | +156 |
| NAUF                              | +37  |
| FSC                               | +77  |

## END PANELS - 20" DEEP TABLES (CONTINUES)

### 14" HIGH

|                  |      |
|------------------|------|
| Perforated Metal | +466 |
| Dimpled Metal    | +498 |

### FULL HEIGHT

|                                   |      |
|-----------------------------------|------|
| Standard Laminate, 3mm Edge       | +391 |
| Standard Laminate, T-mold Edge    | +391 |
| Standard Laminate, Self Edge      | +391 |
| Standard Laminate, 1/8" Wood Edge | +662 |
| Standard Veneer, Self Edge        | +822 |
| Standard Veneer, 1/8" Wood Edge   | +944 |
| NAUF                              | +64  |
| FSC                               | +152 |

## END PANELS - 24" DEEP TABLES

### 12" HIGH

|                                   |      |
|-----------------------------------|------|
| Standard Laminate, 3mm Edge       | +232 |
| Standard Laminate, T-mold Edge    | +232 |
| Standard Laminate, Self Edge      | +232 |
| Standard Laminate, 1/8" Wood Edge | +424 |
| Standard Veneer, Self Edge        | +521 |
| Standard Veneer, 1/8" Wood Edge   | +598 |
| Perforated Laminate               | +409 |
| Standard Acrylic (Cloud)          | +498 |
| Colored Acrylic                   | +696 |
| Giosfelt™ 1/2" Felt               | +156 |
| NAUF                              | +47  |
| FSC                               | +91  |

### 14" HIGH

|                  |      |
|------------------|------|
| Perforated Metal | +589 |
| Dimpled Metal    | +623 |

### FULL HEIGHT

|                                   |       |
|-----------------------------------|-------|
| Standard Laminate, 3mm Edge       | +463  |
| Standard Laminate, T-mold Edge    | +463  |
| Standard Laminate, Self Edge      | +463  |
| Standard Laminate, 1/8" Wood Edge | +849  |
| Standard Veneer, Self Edge        | +1044 |
| Standard Veneer, 1/8" Wood Edge   | +1196 |
| Perforated Laminate               | +821  |
| NAUF                              | +91   |
| FSC                               | +184  |

# M Series Options

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## OPTIONS

|  |       |
|--|-------|
| Add Single Position                                    | +302  |
| Aisle Light (Requires End Panel)                       | +453  |
| Card Slot  | +61   |
| Table Height > 29"                                     | +164  |
| Custom Stain Match Set-up Fee (Per Project)            | +1433 |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +529  |

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## WIRE MANAGEMENT

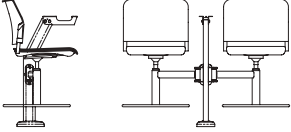
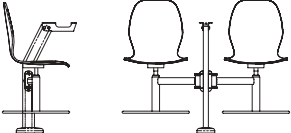
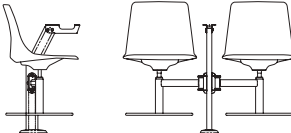
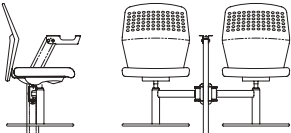
### UNDERMOUNT

|                             |      |
|-----------------------------|------|
| 1 Power per user            | +339 |
| Shared Power/1 USB per user | +490 |
| 1 Power/1 Data per user     | +529 |
| 1.5 Power/1 USB per user    | +604 |
| 1 Power/2 USB per user      | +681 |

### SURFACE MOUNTED

|                         |      |
|-------------------------|------|
| 1 Power/1 Data per user | +529 |
| 1 Power/2 USB per user  | +681 |

# M Series Nurses Station

| MODEL  | DESCRIPTION  | CONFIGURATIONS  | PRICE       | ITEM #           |
|--|--|---|-------------|------------------|
| <b>M60 NURSES STATION<br/>TURANDOT SEAT</b><br> | Flat Oval Tubing<br>Foot Ring<br>No Table Top<br>Tilt Mechanism              | Seat and Back: Polypropylene  | 1860        | M60NSTURP        |
|  |  | Back: Polypropylene<br>Seat: Upholstered                                      | 1976        | M60NSTURS        |
|  |  | Seat and Back: Upholstered  | 2040        | M60NSTURU        |
|  |  | Back: Natural Beech Wood<br>Seat: Upholstered<br>Standard Stain on Beech Wood | 2125<br>+90 | M60NSTURW<br>-SS |
| <b>M60 NURSES STATION<br/>PLY SEAT</b><br>      | Flat Oval Tubing<br>Foot Ring<br>No Table Top<br>Tilt Mechanism              | Seat and Back: Natural Plywood  | 2026        | M60NSPLP         |
|  |  | Back: Natural Plywood<br>Seat: Upholstered                                    | 2096        | M60NSPLS         |
|  |  | Seat and Back: Upholstered  | 2159        | M60NSPLU         |
|  |  | Standard Stain on Plywood   | +53         | -SS              |
|  |  | Standard Laminate   | +102        | -SL              |
|  |  | Custom Stain on Plywood   | +102        | -CS              |
| <b>M60 NURSES STATION<br/>GNOSI™ SEAT</b><br> | Flat Oval Tubing<br>Foot Ring<br>No Table Top<br>Fixed Back                  | Seat and Back: Polypropylene  | 1845        | M60NSGNOP        |
|  |  | Back: Polypropylene<br>Seat: Upholstered                                      | 1910        | M60NSGNOS        |
| <b>M60 NURSES STATION<br/>TECTON SEAT</b><br> | Flat Oval Tubing<br>Foot Ring<br>No Table Top<br>Fixed Back (Excluding Mesh) | Back: Polypropylene<br>Seat: Upholstered                                      | 2086        | M60NSTECP        |
|  |  | Seat and Back: Upholstered  | 2154        | M60NSTECU        |
|  |  | Back: Mesh<br>Seat: Upholstered   | 2423        | M60NSTECM        |
|  |  | Flex Mechanism  | 128         | -SYNC            |

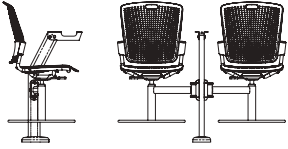
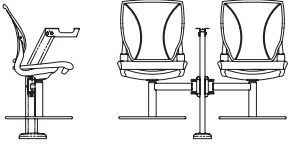
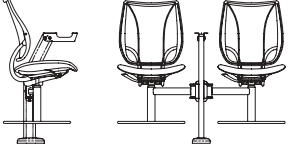
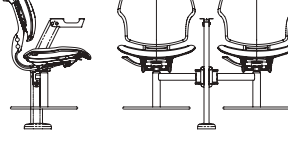
POWDER COAT COLORS:  
Silver, Black, Taupe, Anthracite, Almond, Champagne, Charcoal

UPHOLSTERY:  
Approved Grade 1 Textiles

**Please Note:**  
All pricing is per position.  
Minimum order is 20  
positions.



# M Series Nurses Station

| MODEL  | DESCRIPTION                                   | CONFIGURATIONS   | PRICE | ITEM #   |
|--|---|--|-------|----------|
| M60 NURSES STATION<br>HUMANSKALE CINTO® SEAT<br>              | Flat Oval Tubing<br>Foot Ring<br>No Table Top | Seat and Back: Polypropylene<br><i>Humanscale Polypropylene Colors</i>       | 2113  | M60NSHSC |
| M60 NURSES STATION<br>HUMANSKALE DIFFRIENT<br>WORLD™ SEAT<br> | Flat Oval Tubing<br>Foot Ring<br>No Table Top | Back: Mesh<br>Seat: Upholstered<br><i>Humanscale Grade 1 Textiles</i>        | 3138  | M60NSHSW |
| M60 NURSES STATION<br>HUMANSKALE LIBERTY® SEAT<br>           | Flat Oval Tubing<br>Foot Ring<br>No Table Top | Back: Mesh<br>Seat: Upholstered<br><i>Humanscale Grade 1 Textiles</i>        | 3350  | M60NSHSL |
| M60 NURSES STATION<br>HUMANSKALE FREEDOM® SEAT<br>          | Flat Oval Tubing<br>Foot Ring<br>No Table Top | Back: Upholstered<br>Seat: Upholstered<br><i>Humanscale Grade 1 Textiles</i> | 3596  | M60NSHSF |

POWDER COAT COLORS:  
 Silver, Black, Taupe, Anthracite,  
 Almond, Champagne, Charcoal

HUMANSKALE GRADE 1  
 TEXTILES:  
 Lotus, Fourtis & Corde 4

**Please Note:**  
 All pricing is per position.  
 Minimum order is 20  
 positions.

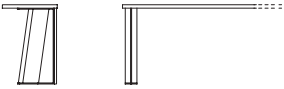
# M Series Nurses Station Options

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**OPTIONS:**

|  |       |
|--|-------|
| Add Single Position                                    | +302  |
| Table Top  | Call  |
| Custom Stain Match Set-up Fee (Per Project)            | +1432 |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +529  |

# T50 Fixed Table

| MODEL   | DESCRIPTION  | CONFIGURATIONS | PRICE | ITEM # |
|---|--|----------------|-------|--------|
|  | Straight 18" Tables<br>Standard Wilsonart Laminate<br>T-mold or 3mm Edging |                | 921   | T5018  |

POWDER COAT COLORS (Frame):  
 Silver, Black, Taupe, Anthracite,  
 Almond, Champagne, Charcoal

POWDER COAT COLORS (Side Panel):  
 Textured Matte Silver, Textured Matte  
 Black, Silver, Black, Taupe, Anthracite,  
 Almond, Champagne, Charcoal

EDGING:  
 T-mold or 3mm standard; Urethane or  
 Wood edging available at an upcharge

LAMINATE:  
 Standard Wilsonart® laminates;  
 Premium Wilsonart®, Pionite®,  
 Nevamar® and Formica® available

WOOD STAIN OPTIONS:  
 Amber Cherry, Chamomile, Ebony,  
 Judicial Walnut, Morning Ash, Natural  
 Maple, Parlor Cherry, Wenge

UPHOLSTERY:  
 Approved Grade 1 Textiles

**Please Note:**

*All pricing is per position.  
 Pricing based on  
 approximate position  
 width 27"- 30"  
 Minimum order is 20  
 positions.*

# T50 Fixed Table Options

## TABLE TOPS - STRAIGHT

### 18" DEEP

|                             |           |
|-----------------------------|-----------|
| T-Mold/3mm Edge             | Base List |
| Self Edge (Not Recommended) | Call      |
| 1/8" Wood Edge              | +131      |
| 3/8" Wood Edge              | +189      |
| 3/4" Wood Edge              | +260      |
| 1 1/4" Wood Edge            | +339      |
| Comfort Urethane Edge       | +397      |
| NAUF                        | +35       |
| FSC                         | +70       |

### 20" DEEP

|                             |      |
|-----------------------------|------|
| T-Mold/3mm Edge             | +28  |
| Self Edge (Not Recommended) | Call |
| 1/8" Wood Edge              | +177 |
| 3/8" Wood Edge              | +238 |
| 3/4" Wood Edge              | +325 |
| 1 1/4" Wood Edge            | +401 |
| Comfort Urethane Edge       | +422 |
| NAUF                        | +38  |
| FSC                         | +89  |

### 24" DEEP

|                             |      |
|-----------------------------|------|
| T-Mold/3mm Edge             | +75  |
| Self Edge (Not Recommended) | Call |
| 1/8" Wood Edge              | +255 |
| 3/8" Wood Edge              | +336 |
| 3/4" Wood Edge              | +435 |
| 1 1/4" Wood Edge            | +529 |
| Comfort Urethane Edge       | +470 |
| NAUF                        | +45  |
| FSC                         | +97  |

## TABLE TOPS - RADIUS

### 18" DEEP

|                             |      |
|-----------------------------|------|
| T-Mold/3mm Edge             | +91  |
| Self Edge (Not Recommended) | Call |
| 1/8" Wood Edge              | +313 |
| 3/8" Wood Edge              | +414 |
| 3/4" Wood Edge              | +529 |
| 1 1/4" Wood Edge            | +627 |
| Comfort Urethane Edge       | +564 |
| NAUF                        | +51  |
| FSC                         | +89  |

### 20" DEEP

|                             |      |
|-----------------------------|------|
| T-Mold/3mm Edge             | +115 |
| Self Edge (Not Recommended) | Call |
| 1/8" Wood Edge              | +392 |
| 3/8" Wood Edge              | +516 |
| 3/4" Wood Edge              | +656 |
| 1 1/4" Wood Edge            | +781 |
| Comfort Urethane Edge       | +700 |
| NAUF                        | +61  |
| FSC                         | +122 |

### 24" DEEP

|                             |      |
|-----------------------------|------|
| T-Mold/3mm Edge             | +181 |
| Self Edge (Not Recommended) | Call |
| 1/8" Wood Edge              | +450 |
| 3/8" Wood Edge              | +577 |
| 3/4" Wood Edge              | +722 |
| 1 1/4" Wood Edge            | +842 |
| Comfort Urethane Edge       | +646 |
| NAUF                        | +61  |
| FSC                         | +124 |

# T50 Options

## MODESTY PANELS - STRAIGHT SEGMENTED

### 12" HIGH

|  |      |
|--|------|
| Standard Laminate, 3mm Edge                    | +176 |
| Standard Laminate, T-mold Edge                 | +176 |
| Standard Laminate, Self Edge (Not Recommended) | Call |
| Standard Laminate, 1/8" Wood Edge              | +320 |
| Standard Veneer, Self Edge                     | +393 |
| Standard Veneer, 1/8" Wood Edge                | +451 |
| Continuous                                     | +14  |
| Standard Acrylic (Cloud)                       | +377 |
| Colored Acrylic                                | +529 |
| Giosfelt™ 1/2" Felt                            | +156 |
| NAUF   | +35  |
| FSC  | +70  |

### 14" HIGH

|                          |      |
|--------------------------|------|
| Perforated/Dimpled Metal | +444 |
|--------------------------|------|

### FULL HEIGHT

|                                   |      |
|-----------------------------------|------|
| Standard Laminate, 3mm Edge       | +408 |
| Standard Laminate, T-mold Edge    | +408 |
| Standard Laminate, Self Edge      | +443 |
| Standard Laminate, 1/8" Wood Edge | +434 |
| Standard Veneer, Self Edge        | +784 |
| Standard Veneer, 1/8" Wood Edge   | +882 |
| Continuous                        | +14  |
| NAUF                              | +70  |
| FSC                               | +138 |

## MODESTY PANELS - RADIUS SEGMENTED

### 12" HIGH

|  |      |
|--|------|
| Standard Laminate, 3mm Edge                    | +430 |
| Standard Laminate, T-mold Edge                 | +430 |
| Standard Laminate, Self Edge (Not Recommended) | Call |
| Standard Laminate, 1/8" Wood Edge              | +629 |
| Standard Veneer, Self Edge                     | +715 |
| Standard Veneer, 1/8" Wood Edge                | +877 |
| Continuous                                     | +14  |
| Standard Acrylic (Cloud)                       | +377 |
| Colored Acrylic                                | +529 |
| Giosfelt™ 1/2" Felt                            | +156 |

### 14" HIGH

|                          |      |
|--------------------------|------|
| Perforated/Dimpled Metal | +444 |
|--------------------------|------|

### FULL HEIGHT

|                                   |       |
|-----------------------------------|-------|
| Standard Laminate, 3mm Edge       | +688  |
| Standard Laminate, T-mold Edge    | +688  |
| Standard Laminate, Self Edge      | +748  |
| Standard Laminate, 1/8" Wood Edge | +882  |
| Standard Veneer, Self Edge        | +1006 |
| Standard Veneer, 1/8" Wood Edge   | +1065 |
| Continuous                        | +14   |

# T50 Options

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## OPTIONS

|   |       |
|---|-------|
| Aisle Light (Requires End Panel)            | +453  |
| Custom Stain Match Set-up Fee (Per Project) | +1433 |

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## WIRE MANAGEMENT

### UNDERMOUNT

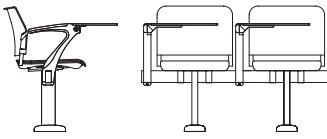
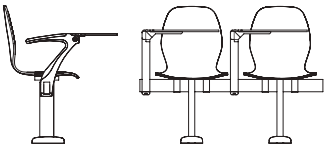
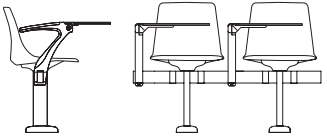
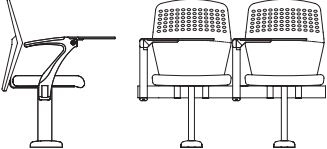
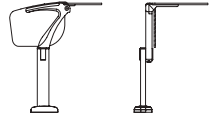
|                             |      |
|-----------------------------|------|
| 1 Power per user            | +339 |
| Shared Power/1 USB per user | +490 |
| 1 Power/1 Data per user     | +529 |
| 1.5 Power/1 USB per user    | +604 |
| 1 Power/2 USB per user      | +681 |

---

### SURFACE MOUNTED

|                         |      |
|-------------------------|------|
| 1 Power/1 Data per user | +529 |
| 1 Power/2 USB per user  | +681 |

# Beam Series

| MODEL  | DESCRIPTION                               | CONFIGURATIONS  | PRICE       | ITEM #         |
|--|---|---|-------------|----------------|
| <p>TURANDOT SEAT</p>          | Fixed Beam Seat with Tablet               | Seat and Back: Polypropylene  | 1470        | BMSTURP        |
|  |   | Back: Polypropylene<br>Seat: Upholstered  | 1526        | BMSTURS        |
|  |   | Seat and Back: Upholstered  | 1590        | BMSTURU        |
|  |   | Back: Natural Beech Wood<br>Seat: Upholstered<br>Standard Stain on Beech Wood     | 1673<br>+90 | BMSTURW<br>-SS |
| <p>PLY SEAT</p>               | Fixed Beam Seat with Tablet               | Seat and Back: Natural Plywood  | 1470        | BMSPLP         |
|  |   | Back: Natural Plywood<br>Seat: Upholstered  | 1535        | BMSPLS         |
|  |   | Seat and Back: Upholstered  | 1594        | BMSPLU         |
|  |   | Standard Stain on Plywood   | +53         | -SS            |
|  |   | Standard Laminate   | +102        | -SL            |
|  |   | Custom Stain on Plywood   | +102        | -CS            |
| <p>GNOSI® SEAT</p>           | Fixed Beam Seat with Tablet               | Seat and Back: Polypropylene  | 1396        | BMSGNOP        |
|  |   | Back: Polypropylene<br>Seat: Upholstered  | 1459        | BMSGNOS        |
| <p>TECTON SEAT</p>          | Fixed Beam Seat with Tablet<br>Fixed Back | Back: Polypropylene<br>Seat: Upholstered  | 1807        | BMSTECP        |
|  |   | Seat and Back: Upholstered  | 1877        | BMSTECU        |
| <p>FREESTANDING TABLET</p>  | Single Fixed Pedestal with Tablet         | Flat Oval Tube Pedestal with Cast Aluminum Arm, Urethane Armrest and Black Tablet | 1357        | PEDTAB         |

POWDER COAT COLOR:  
Charcoal

WOOD STAIN OPTIONS:  
Amber Cherry, Chamomile,  
Ebony, Judicial Walnut, Morning  
Ash, Natural Maple, Parlor Cherry,  
Wenge

UPHOLSTERY:  
Approved Grade 1 Textiles

**Please Note:** All pricing is  
per position.  
Minimum order is 20  
positions.

# Beam Series Options

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## OPTIONS

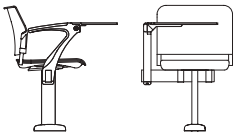
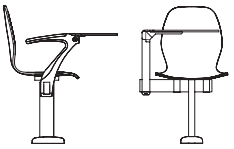
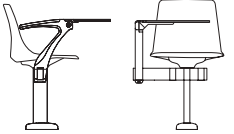
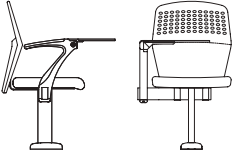
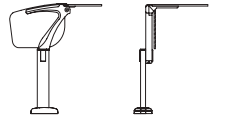
|  |       |
|--|-------|
| Radius Rows  | +84   |
| Book Rack  | +141  |
| Laminate Tablet  | +181  |
| Wire Cup Holder  | +98   |
| Movable Base   | +1282 |
| No Tablet (Arm Only)                                   | -250  |
| No Tablet Arm  | -442  |
| Custom Stain Match Set-up Fee (Per Project)            | +1433 |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +529  |

## WIRE MANAGEMENT

|                         |      |
|-------------------------|------|
| 1 Power per user        | +339 |
| 1 Power/1 Data per user | +529 |
| 1 Power/1 USB per user  | +490 |



# Single Pedestal

| MODEL   | DESCRIPTION                                   | CONFIGURATIONS  | PRICE       | ITEM #         |
|---|---|---|-------------|----------------|
| <b>TURANDOT SEAT</b><br>         | Fixed Pedestal Seat with Tablet               | Seat and Back: Polypropylene  | 1470        | SPSTURP        |
|   |   | Back: Polypropylene<br>Seat: Upholstered  | 1526        | SPSTURS        |
|   |   | Seat and Back: Upholstered  | 1590        | SPSTURU        |
|   |   | Back: Natural Beech Wood<br>Seat: Upholstered<br>Standard Stain on Beech Wood           | 1674<br>+90 | SPSTURW<br>-SS |
|   |   |   |             |                |
| <b>PLY SEAT</b><br>              | Fixed Pedestal Seat with Tablet               | Seat and Back: Natural Plywood  | 1470        | SPSPLP         |
|   |   | Back: Natural Plywood<br>Seat: Upholstered  | 1536        | SPSPLS         |
|   |   | Seat and Back: Upholstered  | 1594        | SPSPLU         |
|   |   | Standard Stain on Plywood   | +53         | -SS            |
|   |   | Standard Laminate   | +102        | -SL            |
|   |   | Custom Stain on Plywood   | +102        | -CS            |
| <b>GNOSI® SEAT</b><br>          | Fixed Pedestal Seat with Tablet               | Seat and Back: Polypropylene  | 1397        | SPSGNOP        |
|   |   | Back: Polypropylene<br>Seat: Upholstered  | 1460        | SPSGNOS        |
| <b>TECTON SEAT</b><br>         | Fixed Pedestal Seat with Tablet<br>Fixed Back | Back: Polypropylene<br>Seat: Upholstered  | 1806        | SPSTECP        |
|   |   | Seat and Back: Upholstered  | 1877        | SPSTECU        |
| <b>FREESTANDING TABLET</b><br> | Single Fixed Pedestal with Tablet             | Flat Oval Tube Pedestal with<br>Cast Aluminum Arm, Urethane<br>Armrest and Black Tablet | 1357        | PEDTAB         |

POWDER COAT COLOR:  
Charcoal

WOOD STAIN OPTIONS:  
Amber Cherry, Chamomile,  
Ebony, Judicial Walnut, Morning  
Ash, Natural Maple, Parlor Cherry,  
Wenge

UPHOLSTERY:  
Approved Grade 1 Textiles

**Please Note:** All pricing is  
per position.  
Minimum order is 20  
positions.

# Single Pedestal Options

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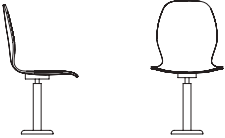
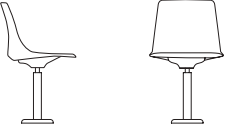

## OPTIONS

|  |       |
|--|-------|
| Laminate Tablet  | +181  |
| Movable Base   | +1282 |
| No Tablet Arm  | -442  |
| Custom Stain Match Set-up Fee (Per Project)            | +1433 |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +529  |

## WIRE MANAGEMENT

|                         |      |
|-------------------------|------|
| 1 Power per user        | +339 |
| 1 Power/1 Data per user | +529 |
| 1 Power/1 USB per user  | +490 |

# Jury Series

| MODEL   | DESCRIPTION   | CONFIGURATIONS  | PRICE      | ITEM #         |
|---|---|---|------------|----------------|
| <b>TURANDOT SEAT</b><br> | Fixed Pedestal with<br>360° Swivel Seat<br>Work Surface Not Included                                | Seat and Back: Polypropylene  | 700        | JRSTURP        |
|   |   | Back: Polypropylene<br>Seat: Upholstered                                      | 758        | JRSTURS        |
|   |   | Seat and Back: Upholstered  | 821        | JRSTURU        |
|   |   | Back: Natural Beech Wood<br>Seat: Upholstered<br>Standard Stain on Beech Wood | 904<br>+90 | JRSTURW<br>-SS |
| <b>PLY SEAT</b><br>      | Fixed Pedestal with<br>360° Swivel Seat<br>Work Surface Not Included                                | Seat and Back: Natural Plywood  | 741        | JRSPLP         |
|   |   | Back: Natural Plywood<br>Seat: Upholstered                                    | 808        | JRSPLS         |
|   |   | Seat and Back: Upholstered  | 872        | JRSPLU         |
|   |   | Standard Stain  | +53        | -SS            |
|   |   | Standard Laminate   | +102       | -SL            |
|   |   | Custom Stain  | +102       | -CS            |
| <b>GNOSI SEAT</b><br>  | Fixed Pedestal with<br>360° Swivel Seat<br>Work Surface Not Included                                | Seat and Back: Polypropylene  | 627        | JRSGNOP        |
|   |   | Back: Polypropylene<br>Seat: Upholstered                                      | 691        | JRSGNOS        |
| <b>TECTON SEAT</b><br> | Fixed Pedestal with<br>360° Swivel Seat<br>Fixed Back (Excluding Mesh)<br>Work Surface Not Included | Back: Polypropylene<br>Seat: Upholstered                                      | 835        | JRSTECP        |
|   |   | Seat and Back: Upholstered  | 906        | JRSTECU        |
|   |   | Back: Mesh<br>Seat: Upholstered   | 1174       | JRSTECM        |
|   |   | Flex Mechanism  | +128       | -SYNC          |

POWDER COAT COLORS:  
Charcoal or Black

WOOD STAIN OPTIONS:  
Amber Cherry, Chamomile,  
Ebony, Judicial Walnut, Morning  
Ash, Natural Maple, Parlor Cherry,  
Wenge

UPHOLSTERY:  
Approved Grade 1 Textiles

**Please Note:** All pricing  
is per position.

Minimum order is 20  
positions.

# Jury Series

| MODEL   | DESCRIPTION   | CONFIGURATIONS  | PRICE | ITEM # |
|---|---|---|-------|--------|
| <p>HUMANSCALE CINTO® SEAT</p>                | <p>Fixed Pedestal with<br/>360° Swivel Seat<br/>Work Surface Not Included</p> | <p>Seat and Back: Polypropylene<br/><i>Humanscale Polypropylene Colors</i></p>        | 861   | JRSHSC |
| <p>HUMANSCALE<br/>DIFFRIENT WORLD™ SEAT</p>  | <p>Fixed Pedestal with<br/>360° Swivel Seat<br/>Work Surface Not Included</p> | <p>Back: Mesh<br/>Seat: Upholstered<br/><i>Humanscale Grade 1 Textiles</i></p>        | 1923  | JRSHSW |
| <p>HUMANSCALE LIBERTY® SEAT</p>             | <p>Fixed Pedestal with<br/>360° Swivel Seat<br/>Work Surface Not Included</p> | <p>Back: Mesh<br/>Seat: Upholstered<br/><i>Humanscale Grade 1 Textiles</i></p>        | 2135  | JRSHSL |
| <p>HUMANSCALE FREEDOM® SEAT</p>            | <p>Fixed Pedestal with<br/>360° Swivel Seat<br/>Work Surface Not Included</p> | <p>Back: Upholstered<br/>Seat: Upholstered<br/><i>Humanscale Grade 1 Textiles</i></p> | 2383  | JRSHSF |

POWDER COAT COLORS:  
Black

HUMANSCALE GRADE 1  
TEXTILES:  
Lotus, Fourtis & Corde 4

**Please Note:** All pricing is  
per position.  
Minimum order is 20  
positions.  
Tablet not available.

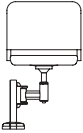
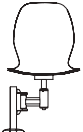
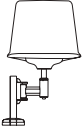

# Jury Series Options

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## **OPTIONS** *(Not available on Humanscale Chairs)*

|  |       |
|--|-------|
| Tablet Arm (Charcoal Only)                             | +756  |
| Laminate Tablet Arm                                    | +927  |
| Tecton Armrest (Qty:2)                                 | +143  |
| Custom Stain Match Set-up Fee (Per Project)            | +1433 |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +529  |

# M70

| MODEL  | DESCRIPTION   | CONFIGURATIONS  | PRICE       | ITEM #         |
|--|---|---|-------------|----------------|
| TURANDOT SEAT<br> | Short Travel Swing Away<br>Work Surface Not Included                                | Seat and Back: Polypropylene  | 1290        | M70TURP        |
|  |   | Back: Polypropylene<br>Seat: Upholstered                                      | 1347        | M70TURS        |
|  |   | Seat and Back: Upholstered  | 1410        | M70TURU        |
|  |   | Back: Natural Beech Wood<br>Seat: Upholstered<br>Standard Stain on Beech Wood | 1494<br>+90 | M70TURW<br>-SS |
| PLY SEAT<br>      | Short Travel Swing Away<br>Work Surface Not Included                                | Seat and Back: Natural Plywood  | 1331        | M70PLP         |
|  |   | Back: Natural Plywood<br>Seat: Upholstered                                    | 1399        | M70PLS         |
|  |   | Seat and Back: Upholstered  | 1461        | M70PLU         |
|  |   | Standard Stain  | +53         | -SS            |
|  |   | Standard Laminate   | +102        | -SL            |
|  |   | Custom Stain  | +102        | -CS            |
| GNOSI SEAT<br>  | Short Travel Swing Away<br>Work Surface Not Included                                | Seat and Back: Polypropylene  | 1331        | M70GNOP        |
|  |   | Back: Polypropylene<br>Seat: Upholstered                                      | 1397        | M70GNOS        |
| TECTON SEAT<br> | Short Travel Swing Away<br>Work Surface Not Included<br>Fixed Back (Excluding Mesh) | Back: Polypropylene<br>Seat: Upholstered                                      | 1426        | M70TECP        |
|  |   | Seat and Back: Upholstered  | 1495        | M70TECU        |
|  |   | Back: Mesh<br>Seat: Upholstered   | 1763        | M70TECM        |
|  |   | Flex Mechanism  | +128        | -SYNC          |

POWDER COAT COLORS:  
Charcoal or Black

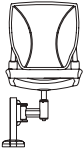
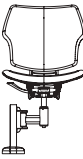
UPHOLSTERY:  
Approved Grade 1 Textiles

WOOD STAIN OPTIONS:  
Amber Cherry, Chamomile,  
Ebony, Judicial Walnut, Morning  
Ash, Natural Maple, Parlor Cherry,  
Wenge

**Please Note:** All pricing  
is per position.

Minimum order is 20  
positions.

# M70

| MODEL   | DESCRIPTION   | CONFIGURATIONS  | PRICE | ITEM # |
|---|---|---|-------|--------|
|  <p>HUMANSCALE CINTO® SEAT</p>               | <p>Fixed Pedestal with<br/>360° Swivel Seat<br/>Work Surface Not Included</p> | <p>Seat and Back: Polypropylene<br/><i>Humanscale Polypropylene Colors</i></p>        | 1456  | M70HSC |
|  <p>HUMANSCALE<br/>DIFFRIENT WORLD™ SEAT</p> | <p>Fixed Pedestal with<br/>360° Swivel Seat<br/>Work Surface Not Included</p> | <p>Back: Mesh<br/>Seat: Upholstered<br/><i>Humanscale Grade 1 Textiles</i></p>        | 2514  | M70HSW |
|  <p>HUMANSCALE LIBERTY® SEAT</p>            | <p>Fixed Pedestal with<br/>360° Swivel Seat<br/>Work Surface Not Included</p> | <p>Back: Mesh<br/>Seat: Upholstered<br/><i>Humanscale Grade 1 Textiles</i></p>        | 2726  | M70HSL |
|  <p>HUMANSCALE FREEDOM® SEAT</p>           | <p>Fixed Pedestal with<br/>360° Swivel Seat<br/>Work Surface Not Included</p> | <p>Back: Upholstered<br/>Seat: Upholstered<br/><i>Humanscale Grade 1 Textiles</i></p> | 2973  | M70HSF |

POWDER COAT COLORS:  
Black

HUMANSCALE GRADE 1  
TEXTILES:  
Lotus, Fourtis & Corde 4

**Please Note:** All pricing is  
per position.  
Minimum order is 20  
positions.  
Tablet not available.

# M70 Options

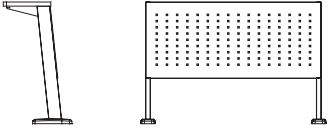
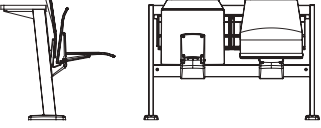
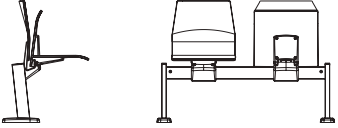
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**OPTIONS** *(Not available on Humanscale Chairs)*

|  |       |
|--|-------|
| Custom Stain Match Set-up Fee (Per Project)            | +1433 |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +529  |



# V8000 fixed table

| MODEL   | DESCRIPTION   | CONFIGURATIONS                        | PRICE | ITEM # |
|---|---|---------------------------------------|-------|--------|
| FRONT ROW<br>        | Steel Beam<br>Fixed Table<br>Perforated Front Panel     | Front Panel: Perforated Metal         | 589   | V8FF   |
| INTERMEDIATE ROW<br> | Steel Beam<br>Cast Aluminum Seat Support<br>Fixed Table | Seat and Back: Beech Wood             | 1199  | V8FIW  |
|   |   | Seat: Upholstered<br>Back: Beech Wood | 1313  | V8IS   |
|   |   | Seat and Back: Upholstered            | 1426  | V8IU   |
| BACK ROW<br>        | Steel Beam<br>Cast Aluminum Seat Support                | Seat and Back: Beech Wood             | 868   | V8BW   |
|   |   | Seat: Upholstered<br>Back: Beech Wood | 982   | V8UBS  |
|   |   | Seat and Back: Upholstered            | 1093  | V8BU   |

POWDER COAT COLORS:  
Silver or Black

HORIZONTAL BEAM:  
Steel

WRITING SURFACE:  
Standard Wilsonart® Laminates

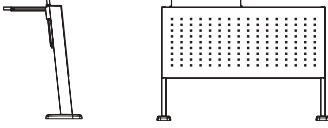
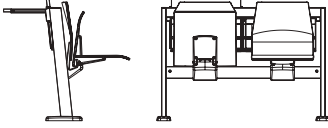
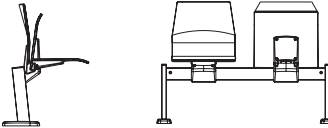
UPHOLSTERY:  
Camira Xtreme or X2 (Grade 3)

**Please Note:** All pricing  
is per position.

Minimum order is 20  
positions.

Minimum 35" row  
spacing on 12" Table.  
20-24" on center seat  
spacing.

# V8000 anti panic flip-up table \*straight configurations only

| MODEL   | DESCRIPTION  | CONFIGURATIONS                                | PRICE | ITEM # |
|---|--|---|-------|--------|
| <p>FRONT ROW</p>         | <p>Steel Beam<br/>Fold Down Table<br/>Perforated Front Panel</p>     | <p>Front Panel: Perforated Metal</p>          | 687   | V8APF  |
| <p>INTERMEDIATE ROW</p>  | <p>Steel Beam<br/>Cast Aluminum Seat Support<br/>Fold Down Table</p> | <p>Seat and Back: Beech Wood</p>              | 1448  | V8AIW  |
|   |  | <p>Seat: Upholstered<br/>Back: Beech Wood</p> | 1561  | V8APIS |
|   |  | <p>Seat and Back: Upholstered</p>             | 1675  | V8APIU |
| <p>BACK ROW</p>         | <p>Steel Beam<br/>Cast Aluminum Seat Support</p>                     | <p>Seat and Back: Beech Wood</p>              | 868   | V8BW   |
|   |  | <p>Seat: Upholstered<br/>Back: Beech Wood</p> | 982   | V8APTS |
|   |  | <p>Seat and Back: Upholstered</p>             | 1094  | V8APIU |

POWDER COAT COLORS:  
Silver or Black

HORIZONTAL BEAM:  
Steel

WRITING SURFACE:  
Laminate

UPHOLSTERY:  
Camira Xtreme or X2 (Grade 3)

LAMINATES:  
Beech, White or Anthracite

VENEERS:  
Beech

**Please Note:** All pricing is per position.

Minimum order is 20 positions.

Minimum 35" row spacing on 12" Table.

20-24" on center seat spacing.

# V8000 Options

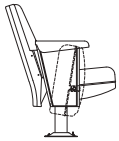
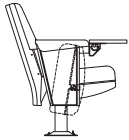
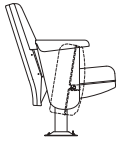
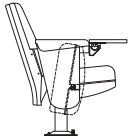
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## OPTIONS

|                |             |
|----------------|-------------|
| Sloped Floors  | +125        |
| Stepped Floors | +125        |
| Seat Number    | +25         |
| Row Letter     | +25         |
| Book Rack      | +124        |
| Radius Rows    | per project |

## WIRE MANAGEMENT

|                      |      |
|----------------------|------|
| 1 Power per user     | +340 |
| 1 Power/USB per user | +422 |

| MODEL  | DESCRIPTION   | CONFIGURATIONS  | PRICE | ITEM #   |
|--|---|---|-------|----------|
| ARMCHAIR<br>TRAPEZOID END PANEL<br><br>             | Gravity Uplift Seat<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery                        | 32.5" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing | 632   | MER      |
|  |   | 35" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing   | 668   | MER-HB   |
| ARMCHAIR WITH TABLET<br>TRAPEZOID END PANEL<br><br> | Gravity Uplift Seat<br>Standard Tablet Arm<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery | 32.5" Back<br>20", 22" or 23"<br>on center seat spacing           | 822   | MERT     |
|  |   | 35" Back<br>20", 22" or 23"<br>on center seat spacing             | 858   | MERT-HB  |
| ARMCHAIR<br>OVAL END PANEL<br><br>                  | Gravity Uplift Seat<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery                        | 32.5" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing | 632   | MERO     |
|  |   | 35" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing   | 668   | MERO-HB  |
| ARMCHAIR WITH TABLET<br>OVAL END PANEL<br><br>    | Gravity Uplift Seat<br>Standard Tablet Arm<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery | 32.5" Back<br>20", 22" or 23"<br>on center seat spacing           | 822   | MEROT    |
|  |   | 35" Back<br>20", 22" or 23"<br>on center seat spacing             | 858   | MEROT-HB |

POWDER COAT COLOR:  
Black

UPHOLSTERY:  
Sherpa, Shire (Grade 1)  
Call factory for additional textiles

LAMINATE:  
Standard Wilsonart® laminates;  
Premium Wilsonart®, Pionite®,  
Nevamar® and Formica® available

WOOD STAIN OPTIONS:  
Amaranth, Cherry, Coffee, Elm, Fir,  
Hazelnut, Magnolia, Mahogany, Oak,  
Orange, Walnut

**Please Note:** All pricing  
is per position.

Minimum order is 20  
positions.

# Mercury Options

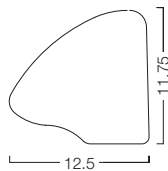
## OPTIONS

|  |       |
|--|-------|
| Upholstered Back Panel                                 | +77   |
| Laminate Back Panel                                    | +371  |
| Wood Back Panel  | +419  |
| Upholstered Seat Panel                                 | +81   |
| Wood Cap Seat Panel                                    | +335  |
| Laminate End Panel                                     | N/C   |
| Veneer End Panel Insert                                | +305  |
| Solid Wood End Panel                                   | +450  |
| Upholstered Armrest                                    | +55   |
| Wood Armrest   | +86   |
| Double Armrest   | +251  |
| Oversized Tablet (Add to standard tablet price)        | +23   |
| Extra Large Tablet (Add to standard tablet price)      | +47   |
| Seat Number  | +20   |
| Row Letter   | +20   |
| Donor Plate  | +38   |
| Aisle Light - Beacon                                   | +495  |
| Upholstery Pleats                                      | +49   |
| Armrest Cup Holder                                     | N/C   |
| Back Mounted Cup Holder                                | +53   |
| Movable ADA Position-Single                            | +122  |
| Movable ADA Position-Double                            | +244  |
| Movable ADA Position-Triple                            | +366  |
| Hymnal I (Minimum order 500, <500 +875 set-up fee)     | +53   |
| Hymnal II (Minimum order 500, <500 +875 set-up fee)    | +67   |
| Hymnal Wood Stain (Standard Stains)                    | +176  |
| No Lumbar Support                                      | -16   |
| Custom Stain Match Set-up Fee (Per Project)            | +1447 |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Embroidery   | +153  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +534  |
| Special Poly Color (Minimum 300 Positions)             | +28   |

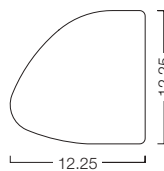
## WIRE MANAGEMENT

|  |      |
|--|------|
| 1 Power per user                             | +359 |
| 1 Power/ 1 USB per user (Data Not Available) | +519 |

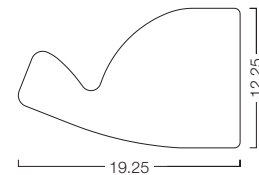
**STANDARD TABLET (T1)**



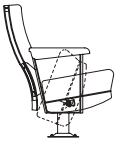
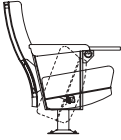
**OVERSIZED TABLET (T2)**



**EXTRA LARGE TABLET (T3)**



# Mercury Plus auditorium

| MODEL  | DESCRIPTION   | CONFIGURATIONS  | PRICE | ITEM #   |
|--|---|---|-------|----------|
| ARMCHAIR<br>TRAPEZOID END PANEL<br><br>             | Gravity Uplift Seat<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery                        | 35" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing   | 737   | MERPL35  |
|  |   | 38.5" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing | 766   | MERPL38  |
|  |   | 40.5" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing | 782   | MERPL40  |
| ARMCHAIR WITH TABLET<br>TRAPEZOID END PANEL<br><br> | Gravity Uplift Seat<br>Standard Tablet Arm<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery | 35" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing   | 983   | MERPLT35 |
|  |   | 38.5" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing | 1010  | MERPLT38 |
|  |   | 40.5" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing | 1024  | MERPLT40 |

POWDER COAT COLOR:  
Black

UPHOLSTERY:  
Sherpa, Shire (Grade 1)  
Call factory for additional textiles

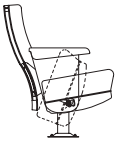
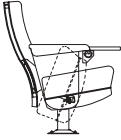
LAMINATE:  
Standard Wilsonart® laminates;  
Premium Wilsonart®, Pionite®,  
Nevamar® and Formica® available

WOOD STAIN OPTIONS:  
Amaranth, Cherry, Coffee, Elm, Fir,  
Hazelnut, Magnolia, Mahogany, Oak,  
Orange, Walnut

**Please Note:** All pricing  
is per position.

Minimum order is 20  
positions.

# Mercury Plus auditorium

| MODEL   | DESCRIPTION   | CONFIGURATIONS  | PRICE | ITEM #    |
|---|---|---|-------|-----------|
| ARMCHAIR<br>OVAL END PANEL<br><br>             | Gravity Uplift Seat<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery                        | 35" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing   | 759   | MERPLO35  |
|   |   | 38.5" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing | 782   | MERPLO38  |
|   |   | 40.5" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing | 788   | MERPLO40  |
| ARMCHAIR WITH TABLET<br>OVAL END PANEL<br><br> | Gravity Uplift Seat<br>Standard Tablet Arm<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery | 35" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing   | 1003  | MERPLOT35 |
|   |   | 38.5" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing | 1024  | MERPLOT38 |
|   |   | 40.5" Back<br>19", 20", 21", 22" or 23"<br>on center seat spacing | 1032  | MERPLOT40 |

POWDER COAT COLOR:  
Black

UPHOLSTERY:  
Sherpa, Shire (Grade 1)  
Call factory for additional textiles

LAMINATE:  
Standard Wilsonart® laminates;  
Premium Wilsonart®, Pionite®,  
Nevamar® and Formica® available

WOOD STAIN OPTIONS:  
Amaranth, Cherry, Coffee, Elm, Fir,  
Hazelnut, Magnolia, Mahogany, Oak,  
Orange, Walnut

**Please Note:** All pricing  
is per position.

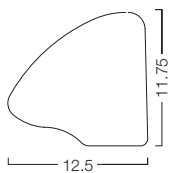
Minimum order is 20  
positions.

# Mercury Plus Options

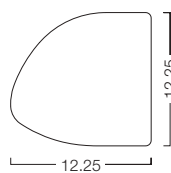
## OPTIONS

|  |      |
|--|------|
| Wood Back Panel 35"                                    | +616 |
| Wood Back Panel 38½"                                   | +635 |
| Wood Back Panel 40½"                                   | +656 |
| Curved Wood Cap Seat Pan                               | +468 |
| Laminate End Panel                                     | N/C  |
| Solid Wood End Panel                                   | +527 |
| Wood Armrest   | +86  |
| Armrest Cup Holder                                     | N/C  |
| Oversized Tablet (Add to standard tablet price)        | +23  |
| Extra Large Tablet (Add to standard tablet price)      | +47  |
| Seat Numbers   | +21  |
| Row Letters  | +30  |
| Donor Plate  | +38  |
| Aisle Light - Beacon                                   | +495 |
| Upholstery Pleats                                      | +53  |
| Movable ADA Position-Single                            | +122 |
| Movable ADA Position-Double                            | +244 |
| Movable ADA Position-Triple                            | +366 |
| Multi-Color Upholstery (add to base price of chair)    | CALL |
| Embroidery   | +147 |
| Embroidery Set-up Fee (+ embroidery cost per position) | +534 |

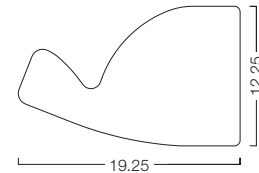
**STANDARD TABLET (T1)**



**OVERSIZED TABLET (T2)**





**EXTRA LARGE TABLET (T3)**





# Mercury Premier auditorium

| MODEL  | DESCRIPTION  | CONFIGURATIONS  | PRICE | ITEM #   |
|--|--|---|-------|----------|
| FIXED ARMCHAIR<br>              | Gravity Uplift Seat<br>Concave Seats<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery                        | 35" Back<br>21", 22" or 23"<br>on center seat spacing   | 864   | MERPR35  |
|  |  | 38.5" Back<br>21", 22" or 23"<br>on center seat spacing | 877   | MERPR38  |
|  |  | 40.5" Back<br>21", 22" or 23"<br>on center seat spacing | 916   | MERPR40  |
|  |  | 42" Back<br>21", 22" or 23"<br>on center seat spacing   | 936   | MERPR42  |
|  |  | 44" Back<br>21", 22" or 23"<br>on center seat spacing   | 963   | MERPR44  |
| FIXED ARMCHAIR WITH TABLET<br> | Gravity Uplift Seat<br>Concave Seats<br>Standard Tablet Arm<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery | 35" Back<br>21", 22" or 23"<br>on center seat spacing   | 1093  | MERPRT35 |
|  |  | 38.5" Back<br>21", 22" or 23"<br>on center seat spacing | 1107  | MERPRT38 |
|  |  | 40.5" Back<br>21", 22" or 23"<br>on center seat spacing | 1141  | MERPRT40 |
|  |  | 42" Back<br>21", 22" or 23"<br>on center seat spacing   | 1164  | MERPRT42 |
|  |  | 44" Back<br>21", 22" or 23"<br>on center seat spacing   | 1191  | MERPRT44 |

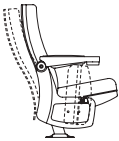
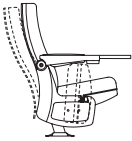
POWDER COAT COLOR:  
Black

UPHOLSTERY:  
Sherpa, Shire (Grade 1)  
Call factory for additional textiles

WOOD STAIN OPTIONS:  
Amaranth, Cherry, Coffee, Elm, Fir,  
Hazelnut, Magnolia, Mahogany, Oak,  
Orange, Walnut

**Please Note:** All pricing  
is per position.  
Minimum order is 20  
positions.

# Mercury Premier auditorium

| MODEL  | DESCRIPTION   | CONFIGURATIONS   | PRICE | ITEM #    |
|--|---|--|-------|-----------|
| ROCKER ARMCHAIR<br>                 | Rocking Seat & Back<br>Gravity Uplift Seats<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery                        | 35" Back<br>22" to 24" (1/4" increments)<br>on center seat spacing   | 1163  | MERPRR35  |
|  |   | 38.5" Back<br>22" to 24" (1/4" increments)<br>on center seat spacing | 1177  | MERPRR38  |
|  |   | 40.5" Back<br>22" to 24" (1/4" increments)<br>on center seat spacing | 1200  | MERPRR40  |
|  |   | 42" Back<br>22" to 24" (1/4" increments)<br>on center seat spacing   | 1226  | MERPRR42  |
|  |   | 44" Back<br>22" to 24" (1/4" increments)<br>on center seat spacing   | 1236  | MERPRR44  |
| ROCKER ARMCHAIR WITH<br>TABLET<br> | Rocking Seat & Back<br>Gravity Uplift Seats<br>Standard Tablet Arm<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery | 35" Back<br>22" to 24" (1/4" increments)<br>on center seat spacing   | 1392  | MERPRRT35 |
|  |   | 38.5" Back<br>22" to 24" (1/4" increments)<br>on center seat spacing | 1405  | MERPRRT38 |
|  |   | 40.5" Back<br>22" to 24" (1/4" increments)<br>on center seat spacing | 1429  | MERPRRT40 |
|  |   | 42" Back<br>22" to 24" (1/4" increments)<br>on center seat spacing   | 1455  | MERPRRT42 |
|  |   | 44" Back<br>22" to 24" (1/4" increments)<br>on center seat spacing   | 1463  | MERPRRT44 |


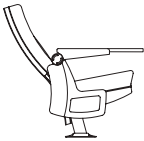
POWDER COAT COLOR:  
Black

UPHOLSTERY:  
Sherpa, Shire (Grade 1)  
Call factory for additional textiles

WOOD STAIN OPTIONS:  
Amaranth, Cherry, Coffee, Elm, Fir,  
Hazelnut, Magnolia, Mahogany, Oak,  
Orange, Walnut

**Please Note:** All pricing  
is per position.  
Minimum order is 20  
positions.

# Mercury Premier auditorium

| MODEL   | DESCRIPTION   | CONFIGURATIONS  | PRICE | ITEM #    |
|---|---|---|-------|-----------|
| PLANETARIUM ARMCHAIR<br>                 | Reclined Fixed Back<br>Gravity Uplift Seats<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery                                      | 38½" Back (at 35° back angle)<br>28°, 31.5° or 35° back angles<br>21", 22", or 23" on center seat spacing | 861   | MERPRP35  |
|   |   | 42" Back<br>28°, 31.5° or 35° back angles<br>21", 22", or 23" on center seat spacing                      | 936   | MERPRP42  |
| PLANETARIUM ARMCHAIR<br>WITH TABLET<br> | Reclined Fixed Back<br>Gravity Uplift Seats<br>Standard Tablet Arm<br>Black Poly Arm Caps<br>Black Metal<br>Sherpa/Shire Upholstery<br>Tablet Arm | 38½" Back (at 35° back angle)<br>28°, 31.5° or 35° back angles<br>21", 22", or 23" on center seat spacing | 1090  | MERPRPT35 |
|   |   | 42" Back<br>28°, 31.5° or 35° back angles<br>21", 22", or 23" on center seat spacing                      | 1164  | MERPRPT42 |

POWDER COAT COLOR:  
Black

UPHOLSTERY:  
Sherpa, Shire (Grade 1)  
Call factory for additional textiles

WOOD STAIN OPTIONS:  
Amaranth, Cherry, Coffee, Elm, Fir,  
Hazelnut, Magnolia, Mahogany, Oak,  
Orange, Walnut

**Please Note:** All pricing  
is per position.  
Minimum order is 20  
positions.

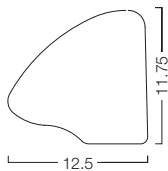
# Mercury Premier Options

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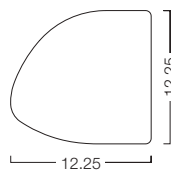
## OPTIONS

|  |      |
|--|------|
| Wood Back Panel 35"                                    | +645 |
| Wood Back Panel 38½"                                   | +668 |
| Wood Back Panel 40½"                                   | +688 |
| Curved Wood Cap Seat Pan (Fixed Only)                  | +490 |
| Wood Armrest   | +86  |
| Armrest Cup Holder                                     | N/C  |
| Oversized Tablet (Add to standard tablet price)        | +25  |
| Extra Large Tablet (Add to standard tablet price)      | +49  |
| Seat Numbers   | +22  |
| Row Letters  | +32  |
| Aisle Light - Beacon                                   | +519 |
| Upholstery Pleats                                      | +58  |
| Movable ADA Position-Single                            | +129 |
| Movable ADA Position-Double                            | +254 |
| Movable ADA Position-Triple                            | +384 |
| Multi-Color Upholstery (add to base price of chair)    | CALL |
| Embroidery   | +153 |
| Embroidery Set-up Fee (+ embroidery cost per position) | +560 |

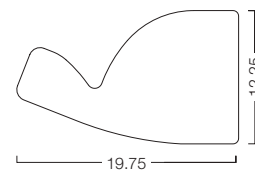
**STANDARD TABLET (T1)**




**OVERSIZED TABLET (T2)**



**EXTRA LARGE TABLET (T3)**



# P10 auditorium

| MODEL  | DESCRIPTION   | CONFIGURATIONS                                      | PRICE | ITEM # |
|--|---|---|-------|--------|
| ARMCHAIR<br>NO INTERMEDIATE PANEL<br><br> | Upholstered Seat & Back,<br>Poly Armrest<br><br>Straight (S) or Curved (C) Back<br><br>Includes Standard Upholstered<br>End Panel Per Row | 20", 21", 22", 23" or 24"<br>on center seat spacing | 985   | P10    |
|  |   | Includes Second Arm                                 | 1546  | P10-S  |

POWDER COAT COLORS:  
Black

UPHOLSTERY:  
Approved Grade 1 Textiles

LAMINATE:  
Standard Wilsonart® laminates;  
Premium Wilsonart®, Pionite®,  
Nevamar® and Formica® available

WOOD STAIN OPTIONS:  
Amber Cherry, Chamomile, Ebony  
Judicial Walnut, Morning Ash,  
Natural Maple, Parlor Cherry,  
Wenge

TABLET:  
8mm Black Phenolic

**Please Note:** All pricing  
is per position.

Minimum order is 20  
positions.

# P10 Options

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## OPTIONS

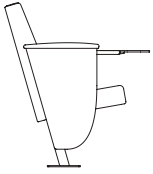
|  |       |
|--|-------|
| 25" or 26" on center seat spacing                      | +24   |
| High Back  | +97   |
| Mesh Seat  | +33   |
| Laminate Seat Panel*                                   | +294  |
| Wood Seat Panel  | +237  |
| Laminate Back Panel*                                   | +179  |
| Wood Back Panel  | +143  |
| Laminate Aisle End Panels*                             | +26   |
| Wood Aisle End Panels                                  | +21   |
| Upholstered Arm Cap                                    | +45   |
| Wood Arm Cap   | +82   |
| Movable Base (Requires Second Arm)                     | +323  |
| Rear Mounted Metal Cup Holder                          | +59   |
| Front Mounted Metal Cup Holder (Upholstered Arm)       | +24   |
| Front Mounted Metal Cup Holder (Wood Arm)              | +191  |
| Wooden Book Rack                                       | +329  |
| ADA Tablet   | +2084 |
| Aisle Light  | +490  |
| Seat Number  | +17   |
| Row Letter   | +24   |
| Donor Plate  | +25   |
| FSC  | +74   |
| Custom Stain Match Set-up Fee (Per Project)            | +1365 |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Embroidery   | +216  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +529  |
| Custom End Panel                                       | +504  |

## WIRE MANAGEMENT

|   |      |
|---|------|
| 1 Power per user                            | +323 |
| 1 Power/1 USB per user (Data Not Available) | +490 |

\*4 Week Additional Lead Time on Laminate Seat, Back & End Panels

# E10 auditorium

| MODEL   | DESCRIPTION  | CONFIGURATIONS  | PRICE       | ITEM #       |
|---|--|---|-------------|--------------|
| <p>ARMCHAIR WITH TABLET<br/>NO INTERMEDIATE PANEL</p>  | <p>Upholstered Seat &amp; Back, Armrest<br/>Straight (S) or Curved (C) Back<br/>Tablet Arm<br/>Includes Standard Upholstered<br/>End Panel Per Row</p> | <p>20", 21", 22", 23" or 24"<br/>on center seat spacing</p> | <p>1566</p> | <p>E10</p>   |
|   |  | <p>Includes Second Arm</p>                                  | <p>2224</p> | <p>E10-S</p> |

POWDER COAT COLORS:  
Black

UPHOLSTERY:  
Approved Grade 1 Textiles

LAMINATE:  
Standard Wilsonart® laminates;  
Premium Wilsonart®, Pionite®,  
Nevamar® and Formica® available

WOOD STAIN OPTIONS:  
Amber Cherry, Chamomile, Ebony  
Judicial Walnut, Morning Ash,  
Natural Maple, Parlor Cherry,  
Wenge

TABLET:  
8mm Black Phenolic

**Please Note:** All pricing  
is per position.

Minimum order is 20  
positions.

# E10 Options

## OPTIONS

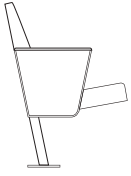

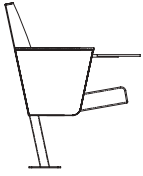
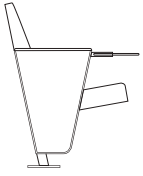
|  |       |
|--|-------|
| 25" or 26" on center seat spacing                      | +24   |
| High Back  | +97   |
| Position without Tablet                                | -210  |
| Laminate Seat Panel*                                   | +294  |
| Wood Seat Panel  | +237  |
| Laminate Back Panel*                                   | +179  |
| Wood Back Panel  | +143  |
| Laminate Aisle End Panels*                             | +26   |
| Wood Aisle End Panels                                  | +21   |
| Wood Arm Cap   | +81   |
| Movable Base (Requires Second Arm)                     | +323  |
| Rear Mounted Metal Cup Holder                          | +59   |
| Wooden Book Rack                                       | +329  |
| ADA Tablet   | +2084 |
| Aisle Light  | +490  |
| Seat Number  | +17   |
| Row Letter   | +24   |
| Donor Plate  | +25   |
| FSC  | +74   |
| Custom Stain Match Set-up Fee (Per Project)            | +1365 |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Embroidery   | +216  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +529  |
| Custom End Panel                                       | +504  |

## WIRE MANAGEMENT

|   |      |
|---|------|
| 1 Power per user                            | +339 |
| 1 Power/1 USB per user (Data Not Available) | +490 |

\*4 Week Additional Lead Time on Laminate Seat, Back & End Panels



| MODEL   | DESCRIPTION  | CONFIGURATIONS           | PRICE | ITEM #  |
|---|--|--------------------------|-------|---------|
|    | Upholstered Seat & Back,<br>Upholstered Armrest<br>20", 21", 22", 23" or 24"<br>on center seat spacing             | No Intermediate Panel    | 1564  | J30S    |
|   |  | Short Intermediate Panel | 1715  | J30SS   |
|   |  | Double Arm Position      | 2732  | J30SS-S |
|    | Upholstered Seat & Back,<br>Upholstered Armrest<br>20", 21", 22", 23" or 24"<br>on center seat spacing             | No Intermediate Panel    | 1579  | J30L    |
|   |  | Short Intermediate Panel | 1731  | J30LS   |
|   |  | Long Intermediate Panel  | 1790  | J30LL   |
|   |  | Double Arm Position      | 2786  | J30L-L  |
|   | Upholstered Seat & Back,<br>Upholstered Armrest, Tablet Arm<br>20", 21", 22", 23" or 24"<br>on center seat spacing | Short Intermediate Panel | 2016  | J30ST   |
|   |  | Double Arm Position      | 3185  | J30ST-S |
|  | Upholstered Seat & Back,<br>Upholstered Armrest, Tablet Arm<br>20", 21", 22", 23" or 24"<br>on center seat spacing | Short Intermediate Panel | 2016  | J30LT   |
|   |  | Long Intermediate Panel  | 2092  | J30LTL  |
|   |  | Double Arm Position      | 3298  | J30LT-L |

POWDER COAT COLORS:  
 Black or Silver

UPHOLSTERY:  
 Approved Grade 1 Textiles

LAMINATE:  
 Standard Wilsonart® laminates;  
 Premium Wilsonart®, Pionite®,  
 Nevamar® and Formica® available

WOOD STAIN OPTIONS:  
 Amber Cherry, Chamomile, Ebony  
 Judicial Walnut, Morning Ash,  
 Natural Maple, Parlor Cherry,  
 Wenge

TABLET:  
 8mm Black Phenolic

**Please Note:** All pricing  
 is per position.

Minimum order is 20  
 positions.

# J30 Options

## OPTIONS

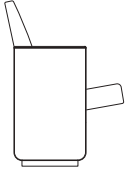
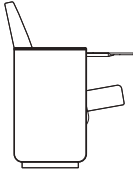
|  |       |
|--|-------|
| 25" or 26" on center seat spacing                      | +24   |
| High Back  | +76   |
| Laminate Seat Panel*                                   | +313  |
| Wood Seat Panel  | +248  |
| Laminate Back Panel*                                   | +350  |
| Wood Back Panel  | +279  |
| Short Laminate Side Panels*                            | +274  |
| Short Laminate Aisle End Panel*                        | +26   |
| Short Wood Side Panels                                 | +219  |
| Short Wood Aisle End Panel                             | +21   |
| Long Laminate Side Panels*                             | +313  |
| Long Laminate Aisle End Panel*                         | +26   |
| Long Wood Side Panels                                  | +248  |
| Long Wood Aisle End Panel                              | +21   |
| Polyurethane Arm Cap                                   | N/C   |
| Wood Arm Cap   | +77   |
| Movable Base (Requires Double Arms)                    | +339  |
| Cup Holder   | +212  |
| ADA Tablet   | +2187 |
| Aisle Light  | +490  |
| Seat Number  | +20   |
| Row Letter   | +25   |
| Donor Plate  | +25   |
| FSC  | +77   |
| Custom Stain Match Set-up Fee (Per Project)            | +1433 |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Embroidery   | +228  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +529  |

## WIRE MANAGEMENT

|                             |      |
|-----------------------------|------|
| 1 Power per user            | +339 |
| Shared Power/1 USB per user | +490 |
| 1 Power/1 Data per user     | +529 |
| 1 Power/2 USB per user      | +681 |

\*4 Week Additional Lead Time on Laminate Seat, Back & End Panels

# R40 auditorium

| MODEL   | DESCRIPTION  | CONFIGURATIONS               | PRICE | ITEM #   |
|---|--|------------------------------|-------|----------|
|  <p>LONG END PANEL</p>             | Upholstered Seat & Back,<br>Upholstered Armrest<br>20", 21", 22", 23" or 24"<br>on center seat spacing             | Side Panel & Arm Upholstered | 1942  | R40L     |
|   |  | Double Arm Position          | 3149  | R40L- S  |
|  <p>LONG END PANEL WITH TABLET</p> | Upholstered Seat & Back,<br>Upholstered Armrest, Tablet Arm<br>20", 21", 22", 23" or 24"<br>on center seat spacing | Side Panel & Arm Upholstered | 2357  | R40LT    |
|   |  | Double Arm Position          | 3561  | R40LT- S |

POWDER COAT COLORS:  
 Black or Silver

UPHOLSTERY:  
 Approved Grade 1 Textiles

LAMINATE:  
 Standard Wilsonart® laminates;  
 Premium Wilsonart®, Pionite®,  
 Nevamar® and Formica® available

WOOD STAIN OPTIONS:  
 Amber Cherry, Chamomile, Ebony  
 Judicial Walnut, Morning Ash,  
 Natural Maple, Parlor Cherry,  
 Wenge

TABLET:  
 8mm Black Phenolic

**Please Note:** All pricing  
 is per position.

Minimum order is 20  
 positions.

# R40 Options

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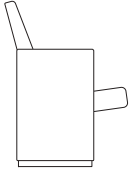
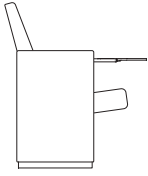
## OPTIONS

|  |       |
|--|-------|
| 25" or 26" on center seat spacing                      | +24   |
| High Back  | +76   |
| Laminate Seat Panel*                                   | +313  |
| Wood Seat Panel  | +248  |
| Laminate Back Panel*                                   | +350  |
| Wood Back Panel  | +279  |
| Laminate Side Panels*                                  | +274  |
| Laminate Aisle End Panel*                              | +26   |
| Wood Side Panels                                       | +219  |
| Wood Aisle End Panel                                   | +21   |
| Wood Arm Cap   | +77   |
| Polyurethane Arm Cap                                   | N/C   |
| Movable Base (Requires Double Arms)                    | +339  |
| Cup Holder   | +212  |
| ADA Tablet   | +2187 |
| Aisle Light  | +490  |
| Seat Number  | +20   |
| Row Letter   | +25   |
| Donor Plate  | +25   |
| FSC  | +77   |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Custom Stain Match Set-up Fee (Per Project)            | +1433 |
| Embroidery   | +228  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +529  |

## WIRE MANAGEMENT

|                             |      |
|-----------------------------|------|
| 1 Power per user            | +339 |
| Shared Power/1 USB per user | +490 |
| 1 Power/1 Data per user     | +529 |
| 1 Power/2 USB per user      | +681 |

*\*4 Week Additional Lead Time on Laminate Seat, Back & End Panels*

| MODEL   | DESCRIPTION   | CONFIGURATIONS                     | PRICE | ITEM #   |
|---|---|------------------------------------|-------|----------|
| ARMCHAIR<br>             | Upholstered Seat & Back<br>Armrest<br>20", 21", 22", 23", 24"<br>on center seat spacing             | Full Side Panel & Arm: Upholstered | 2038  | G20LU    |
|   |   | Full Side Panel & Arm: Wood        | 2225  | G20LW    |
|   |   | Double Arm Position: Upholstered   | 2866  | G20LU-S  |
|   |   | Double Arm Position: Wood          | 3243  | G20LW-S  |
| ARMCHAIR WITH TABLET<br> | Upholstered Seat & Back<br>Armrest, Tablet Arm<br>20", 21", 22", 23", 24"<br>on center seat spacing | Full Side Panel & Arm: Upholstered | 2450  | G20LTU   |
|   |   | Full Side Panel & Arm: Wood        | 2640  | G20LTW   |
|   |   | Double Arm Position: Upholstered   | 3281  | G20LTU-S |
|   |   | Double Arm Position: Wood          | 3657  | G20LTW-S |

POWDER COAT COLORS:  
Black

UPHOLSTERY:  
Camira Xtreme or X2 (Grade 3)

WOOD STAIN OPTIONS:  
\*Stained on White Oak  
Amber Cherry, Chamomile, Ebony  
Judicial Walnut, Morning Ash,  
Natural Maple, Parlor Cherry,  
Wenge

TABLET:  
8mm Black Phenolic

**Please Note:** All pricing  
is per position.  
Minimum order is 20  
positions.

# G20 Options


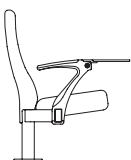
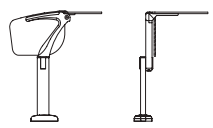
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## OPTIONS

|  |       |
|--|-------|
| 25" or 26" on center seat spacing                      | +24   |
| High Back  | +76   |
| Wood Seat Panel  | +248  |
| Wood Back Panel  | +279  |
| Movable Base (Requires Double Arms)                    | +339  |
| Cup Holder   | +212  |
| Aisle Light  | +490  |
| Seat Number  | +20   |
| Row Letter   | +25   |
| Donor Plate  | +25   |
| Custom Stain Match Set-up Fee (Per Project)            | +1433 |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Embroidery   | +228  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +529  |
| ADA Tablet   | +2527 |

## WIRE MANAGEMENT

|                             |      |
|-----------------------------|------|
| 1 Power per user            | +339 |
| Shared Power/1 USB per user | +490 |
| 1 Power/1 Data per user     | +529 |
| 1 Power/2 USB per user      | +681 |

| MODEL   | DESCRIPTION                                  | CONFIGURATIONS  | PRICE | ITEM #     |
|---|--|---|-------|------------|
| ARMCHAIR<br>             | Upholstered Seat & Back, Armrest             | 20", 21", 22", 23" or 24" on center seat spacing                                  | 1636  | F20MI      |
|   |  | Double Arm Position   | 2013  | F20MI – S  |
| ARMCHAIR with TABLET<br> | Upholstered Seat & Back, Armrest, Tablet Arm | 20", 21", 22", 23" or 24" on center seat spacing                                  | 2233  | F20WMI     |
|   |  | Double Arm Position   | 2610  | F20WMI – S |
| FREESTANDING TABLET<br> | Single Fixed Pedestal with Tablet            | Flat Oval Tube Pedestal with Cast Aluminum Arm, Urethane Armrest and Black Tablet | 1357  | PEDTAB     |

POWDER COAT COLOR:  
Charcoal

UPHOLSTERY:  
Approved Grade 1 Textiles

LAMINATE:  
Standard Wilsonart® laminates;  
Premium Wilsonart®, Pionite®,  
Nevamar® and Formica® available

WOOD STAIN OPTIONS:  
Amber Cherry, Chamomile, Ebony,  
Judicial Walnut, Morning Ash,  
Natural Maple, Parlor Cherry,  
Wenge

**Please Note:** All pricing is per position.

Minimum order is 20 positions.

# FT20 Options

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## OPTIONS

|  |       |
|--|-------|
| 25" or 26" on center seat spacing                      | +139  |
| Laminate Back Panel*                                   | +416  |
| Wood Back Panel  | +332  |
| Laminate Seat Panel*                                   | +313  |
| Wood Seat Panel  | +248  |
| Upholstered End Panel                                  | +302  |
| Laminate End Panel*                                    | +854  |
| Wood End Panel   | +683  |
| Laminate Tablet  | +181  |
| Seat Number  | +20   |
| Row Letter   | +25   |
| Aisle Light (Includes upholstered end panel)           | +665  |
| High Back  | +122  |
| FSC  | +77   |
| Sewn Back Pocket                                       | +117  |
| Movable Base   | +1282 |
| Wire Cup Holder (Includes upholstered end panel)       | +400  |
| Custom Stain Match Set-up Fee (Per Project)            | +1433 |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Embroidery   | +228  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +529  |

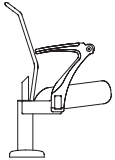
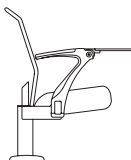
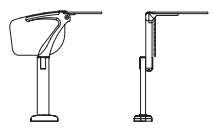
## WIRE MANAGEMENT

|                         |      |
|-------------------------|------|
| 1 Power per user        | +339 |
| 1 Power/1 Data per user | +529 |
| 1 Power/1 USB per user  | +681 |

\*4 Week Additional Lead Time on Laminate Seat, Back & End Panels



# FT20 Mesh auditorium

| MODEL   | DESCRIPTION                                  | CONFIGURATIONS  | PRICE | ITEM #     |
|---|--|---|-------|------------|
| ARMCHAIR<br>             | Upholstered Seat & Back, Armrest             | 23" or 24" on center seat spacing   | 2220  | FT20M      |
|   |  | Double Arm Position   | 2597  | FT20M - S  |
| ARMCHAIR with TABLET<br> | Upholstered Seat & Back, Armrest, Tablet Arm | 23" or 24" on center seat spacing   | 2816  | FT20MT     |
|   |  | Double Arm Position   | 3193  | FT20MT - S |
| FREESTANDING TABLET<br> | Single Fixed Pedestal with Tablet            | Flat Oval Tube Pedestal with Cast Aluminum Arm, Urethane Armrest and Black Tablet | 1357  | PEDTAB     |

POWDER COAT COLOR:  
Charcoal

UPHOLSTERY:  
Approved Grade 1 Textiles

BACK MESH:  
Black\*, White, Light Grey, Dark Grey, Red, Orange, Blue or Green  
(\*Minimum of 100 positions for any colored mesh other than black)

LAMINATE:  
Standard Wilsonart® laminates;  
Premium Wilsonart®, Pionite®, Nevamar® and Formica® available

WOOD STAIN OPTIONS:  
Amber Cherry, Chamomile, Ebony, Judicial Walnut, Morning Ash, Natural Maple, Parlor Cherry, Wenge

**Please Note:** All pricing is per position.

Minimum order is 20 positions.

# FT20 Mesh Options

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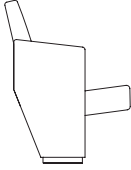
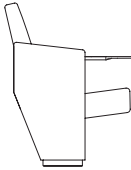
## OPTIONS

|   |       |
|---|-------|
| Laminate Seat Panel*                                | +313  |
| Wood Seat Panel                                     | +248  |
| Upholstered End Panel                               | +302  |
| Laminate End Panel*                                 | +854  |
| Wood End Panel                                      | +683  |
| Laminate Tablet                                     | +181  |
| Seat Number   | +20   |
| Row Letter  | +25   |
| Aisle Light (Includes upholstered end panel)        | +665  |
| Movable Base  | +1282 |
| Wire Cup Holder (Includes upholstered end panel)    | +400  |
| Custom Stain Match Set-up Fee (Per Project)         | +1433 |
| Multi-Color Upholstery (add to base price of chair) | CALL  |
| FSC   | +77   |

## WIRE MANAGEMENT

|                         |      |
|-------------------------|------|
| 1 Power per user        | +339 |
| 1 Power/1 Data per user | +529 |
| 1 Power/1 USB per user  | +681 |

*\*4 Week Additional Lead Time on Laminate Seat, Back & End Panels*

| MODEL   | DESCRIPTION   | CONFIGURATIONS                     | PRICE | ITEM #   |
|---|---|------------------------------------|-------|----------|
| ARMCHAIR<br>             | Upholstered Seat & Back<br>Armrest<br>20", 21", 22", 23", 24"<br>on center seat spacing             | Full Side Panel & Arm: Upholstered | 2342  | L40LU    |
|   |   | Full Side Panel & Arm: Wood        | 2558  | L40LW    |
|   |   | Double Arm Position: Upholstered   | 3296  | L40LU-S  |
|   |   | Double Arm Position: Wood          | 3730  | L40LW-S  |
| ARMCHAIR WITH TABLET<br> | Upholstered Seat & Back<br>Armrest, Tablet Arm<br>20", 21", 22", 23", 24"<br>on center seat spacing | Full Side Panel & Arm: Upholstered | 2884  | L40LTU   |
|   |   | Full Side Panel & Arm: Wood        | 3101  | L40LTW   |
|   |   | Double Arm Position: Upholstered   | 3837  | L40LTU-S |
|   |   | Double Arm Position: Wood          | 4273  | L40LTW-S |

POWDER COAT COLORS:  
Black

UPHOLSTERY:  
Camira Xtreme or X2 (Grade 3)

WOOD STAIN OPTIONS:  
Amber Cherry, Chamomile, Ebony  
Judicial Walnut, Morning Ash,  
Natural Maple, Parlor Cherry,  
Wenge

TABLET:  
8mm Black Phenolic

**Please Note:** All pricing  
is per position.  
Minimum order is 20  
positions.

# L40 Options

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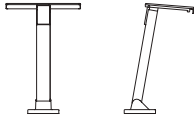
## OPTIONS

|  |       |
|--|-------|
| 25" or 26" on center seat spacing                      | +24   |
| Wood Seat Panel  | +248  |
| Wood Back Panel  | +279  |
| Cup Holder   | +212  |
| Seat Number  | +20   |
| Row Letter   | +25   |
| Custom Stain Match Set-up Fee (Per Project)            | +1433 |
| Multi-Color Upholstery (add to base price of chair)    | CALL  |
| Embroidery   | +228  |
| Embroidery Set-up Fee (+ embroidery cost per position) | +529  |
| ADA Tablet   | +2527 |

## WIRE MANAGEMENT

|                             |      |
|-----------------------------|------|
| 1 Power per user            | +339 |
| Shared Power/1 USB per user | +490 |
| 1 Power/1 Data per user     | +529 |
| 1 Power/2 USB per user      | +681 |

# A7 Tablet

| MODEL  | DESCRIPTION                               | CONFIGURATIONS                             | PRICE       | ITEM #       |
|--|---|--|-------------|--------------|
| <p>FREESTANDING TABLET</p>  | <p>Anti-Panic Tablet with Slow Return</p> | <p>Aluminum Pedestal with Black Tablet</p> | <p>1357</p> | <p>A7TAB</p> |

PEDESTAL:  
Black or Silver

TABLET:  
Black Phenolic

**Please Note:**  
All pricing is per position.  
Minimum order is 20 positions.

# A7 Tablet Options

---

## WIRE MANAGEMENT

|                         |      |
|-------------------------|------|
| 2 Power per user        | +415 |
| 1 Power / 2USB per user | +530 |

# Textile Grade-In Program

Add to Grade 1 List Price

| MODEL           | CONFIG.   | G1                | G2   | G3                    | G4   | G5   | G6   | G7   | G8   | G9   | G10  | G11  | G12  | CAL 133/<br>BS 5852 |
|-----------------|-----------|-------------------|------|-----------------------|------|------|------|------|------|------|------|------|------|---------------------|
| PLY             | Seat Only | Included          | 9    | 20                    | 36   | 54   | 74   | 90   | 109  | 127  | 147  | 164  | 181  | 30                  |
| PLY             | Seat/Back | Included          | 17   | 36                    | 74   | 109  | 147  | 182  | 219  | 255  | 291  | 327  | 365  | 59                  |
| GNOSI           | Seat Only | Included          | 16   | 20                    | 36   | 54   | 74   | 90   | 109  | 127  | 147  | 164  | 182  | 30                  |
| TURANDOT        | Seat Only | Included          | 14   | 28                    | 55   | 84   | 110  | 138  | 167  | 192  | 220  | 248  | 276  | 47                  |
| TURANDOT        | Seat/Back | Included          | 21   | 40                    | 84   | 124  | 167  | 207  | 248  | 290  | 330  | 374  | 414  | 67                  |
| TECTON          | Seat Only | Included          | 14   | 28                    | 55   | 84   | 110  | 138  | 167  | 192  | 220  | 248  | 276  | 47                  |
| TECTON          | Seat/Back | Included          | 21   | 40                    | 84   | 124  | 167  | 207  | 248  | 290  | 330  | 374  | 414  | 67                  |
| V8000           | Seat Only | N/A               | N/A  | Included<br>X2/Xtreme | 53   | 79   | 105  | 131  | 159  | 184  | 210  | 237  | 263  | CALL                |
| V8000           | Seat/Back | N/A               | N/A  | Included<br>X2/Xtreme | 84   | 124  | 167  | 207  | 248  | 290  | 330  | 374  | 414  | CALL                |
| MERCURY         | Seat/Back | Sherpa /<br>Shire | CALL | CALL                  | CALL | CALL | CALL | CALL | CALL | CALL | CALL | CALL | CALL | 202                 |
| MERCURY PLUS    | Seat/Back | Sherpa /<br>Shire | CALL | CALL                  | CALL | CALL | CALL | CALL | CALL | CALL | CALL | CALL | CALL | 202                 |
| MERCURY PREMIER | Seat/Back | Sherpa /<br>Shire | CALL | CALL                  | CALL | CALL | CALL | CALL | CALL | CALL | CALL | CALL | CALL | 202                 |
| P10             | Seat/Back | Included          | 41   | 83                    | 166  | 276  | 371  | 469  | 565  | 662  | 760  | 856  | 952  | 255                 |
| E10             | Seat/Back | Included          | 41   | 83                    | 166  | 276  | 371  | 469  | 565  | 662  | 760  | 856  | 952  | 255                 |
| J30             | Seat/Back | Included          | 48   | 97                    | 192  | 290  | 386  | 483  | 580  | 675  | 773  | 869  | 965  | 268                 |
| G20             | Seat/Back | N/A               | N/A  | Included<br>X2/Xtreme | 192  | 290  | 386  | 483  | 580  | 675  | 773  | 869  | 965  | 268                 |
| R40             | Seat/Back | Included          | 48   | 97                    | 192  | 290  | 386  | 483  | 580  | 675  | 773  | 869  | 965  | 268                 |
| FT20            | Seat/Back | Included          | 48   | 97                    | 192  | 290  | 386  | 483  | 580  | 675  | 773  | 869  | 965  | 268                 |
| L40             | Seat/Back | N/A               | N/A  | Included<br>X2/Xtreme | 192  | 290  | 386  | 483  | 580  | 675  | 773  | 869  | 965  | 268                 |

| GRADE 1<br>TEXTILES                         | GRADE 2<br>TEXTILES            | GRADE 3<br>TEXTILES  | GRADE 4<br>TEXTILES                    |
|---|--------------------------------|--|--|
| Absecon Mills Sherpa<br>Absecon Mills Shire | Camira Era<br>Spradling Modena | Camira Xtreme<br>Camira X2<br>Momentum Color Card<br>Spradling Whisper | Spradling Silvertex<br>Spradling Hitch |

**Please Note:** All pricing is per position.

# Humanscale Grade-In Program

Add to Grade 1 List Price

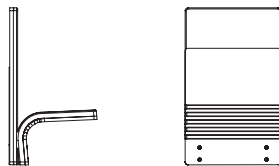
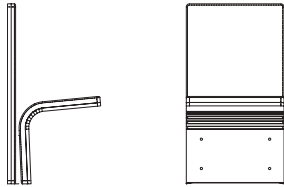
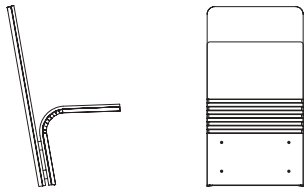
| MODEL           | CONFIGURATION             | G1       | G2 | G3  | G4   | CAL 133 |
|-----------------|---------------------------|----------|----|-----|------|---------|
| DIFFRIENT WORLD | Mesh Back/Textile Seat    | Included | 90 | N/A | N/A  | NC      |
| LIBERTY         | Mesh Back/Textile Seat    | Included | 20 | 370 | 770  | 44      |
| FREEDOM         | Textile Back/Textile Seat | Included | 50 | 600 | 1300 | 60      |

| MODEL           | G1 MESHES  | G1 TEXTILES                 | G2 TEXTILES | G3 TEXTILES | G4 TEXTILES |
|-----------------|--|-----------------------------|-------------|-------------|-------------|
| DIFFRIENT WORLD | Monofilament Stripe<br>Dash<br>Silver Check<br>Pinstripe<br>Catena | Lotus<br>Corde 4<br>Fourtis | Ginkgo      | N/A         | N/A         |
| LIBERTY         | Monofilament Stripe<br>Dash<br>Silver Check<br>Pinstripe<br>Catena | Lotus<br>Corde 4<br>Fourtis | Ginkgo      | Ticino      | Corvara     |
| FREEDOM         | N/A  | Lotus<br>Corde 4<br>Fourtis | Ginkgo      | Ticino      | Corvara     |

*Please Note: All pricing is per position.*



# JumpSeat® Collection



February 2022 List Pricing



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| Grade-In Program | 5 |

# JumpSeat® Collection

| MODEL   | DESCRIPTION   | CONFIGURATIONS                                     | PRICE | ITEM #              |
|---|---|--|-------|---------------------|
| STANDARD<br>           | Floor Mounted<br>Flex Spring Seat<br>1" Upholstered Fixed Seat and<br>Back Cushion  | Seat and Back: Natural Birch                       | 1982  | JUMA01-BXXX-500-A   |
|   |   | Seat and Back: Stained Birch                       | 2187  | JUMA01-SXXX-500-A   |
|   |   | Seat and Back: White Oak                           | 2187  | JUMA01-VXXX-500-A   |
|   |   | Seat and Back: Laminate<br><i>(minimum 10)</i>     | 2352  | JUMA01-LXXX-500-A   |
|   |   | Seat and Back: Custom Stain<br><i>(minimum 30)</i> | 2551  | JUMA01-CXXX-500-A   |
| 90<br>                 | Floor Mounted at 90°<br>Flex Spring Seat<br>1" Upholstered Fixed Seat and<br>Back Cushion   | Seat and Back: Natural Birch                       | 1982  | JUM90A01-BXXX-500-A |
|   |   | Seat and Back: Stained Birch                       | 2187  | JUM90A01-SXXX-500-A |
|   |   | Seat and Back: White Oak                           | 2187  | JUM90A01-VXXX-500-A |
|   |   | Seat and Back: Laminate<br><i>(minimum 10)</i>     | 2352  | JUM90A01-LXXX-500-A |
|   |   | Seat and Back: Custom Stain<br><i>(minimum 30)</i> | 2551  | JUM90A01-CXXX-500-A |
| WALL<br>             | Wall Mounted<br>Flex Spring Seat<br>1" Upholstered Seat Cushion<br>¼" Upholstered Back Cushion<br><br><b>Wall reinforcement required.<br/>           See installation instructions.</b> | Seat and Back: Natural Birch                       | 1982  | JUMWA01-BXXX-500-A  |
|   |   | Seat and Back: Stained Birch                       | 2187  | JUMWA01-SXXX-500-A  |
|   |   | Seat and Back: White Oak                           | 2187  | JUMWA01-VXXX-500-A  |
|   |   | Seat and Back: Laminate<br><i>(minimum 10)</i>     | 2352  | JUMWA01-LXXX-500-A  |
|   |   | Seat and Back: Custom Stain<br><i>(minimum 30)</i> | 2551  | JUMWA01-CXXX-500-A  |
| STANDARD MOVABLE<br> | Movable Base<br>Flex Spring Seat<br>1" Upholstered Fixed Seat and<br>Back Cushion   | Seat and Back: Natural Birch                       | 2335  | JUMA01-BXXX-500-B   |
|   |   | Seat and Back: Stained Birch                       | 2556  | JUMA01-SXXX-500-B   |
|   |   | Seat and Back: White Oak                           | 2556  | JUMA01-VXXX-500-B   |
|   |   | Seat and Back: Laminate<br><i>(minimum 10)</i>     | 2703  | JUMA01-LXXX-500-B   |
|   |   | Seat and Back: Custom Stain<br><i>(minimum 30)</i> | 2920  | JUMA01-CXXX-500-B   |

STANDARD POWDER COAT:  
Silver or Black

UPHOLSTERY:  
Camira Xtreme or Camira X2

**Please Note:** All pricing  
is per position.

STANDARD STAINS:  
Parlor Cherry, Wenge, Walnut,  
Ebony

STANDARD LAMINATES:  
Egger

# JumpSeat® Options

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## OPTIONS

|   |       |
|---|-------|
| Countersunk Holes on Standard Floor Mount Base                            | +77   |
| Custom Stain Match Set-up Fee (per project)                               | +1433 |
| Multi-Color Upholstery (add to base price of chair)                       | CALL  |
| Embroidery Set-up Fee (+ embroidery cost per position)                    | +529  |
| Custom Direct Print Graphics*, 1-5 Positions (add to base price of chair) | +2709 |
| Custom Direct Print Graphics*, 6+ Positions (add to base price of chair)  | +1932 |
| Custom Direct Print Graphics* Set-up Fee (per design)                     | +197  |

*\*Vector EPS or high-res JPEG file required.*

# Textile Grade-In Program

Add to Grade 1 List Price

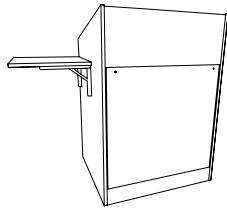
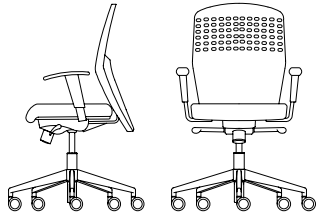
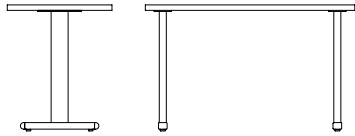
| MODEL         | QTY. | CONFIG.   | G1  | G2  | G3       | G4  | G5  | G6  | G7  | G8  | G9  | G10 | G11  | CAL 133/<br>BS 5852 |
|---------------|------|-----------|-----|-----|----------|-----|-----|-----|-----|-----|-----|-----|------|---------------------|
| JUMPSEAT      | 1-3  | Seat/Back | N/A | -16 | Included | 139 | 238 | 414 | 552 | 691 | 826 | 965 | 1104 | 228                 |
| JUMPSEAT 90   | 1-3  | Seat/Back | N/A | -16 | Included | 139 | 238 | 414 | 552 | 691 | 826 | 965 | 1104 | 228                 |
| JUMPSEAT WALL | 1-3  | Seat/Back | N/A | -16 | Included | 139 | 238 | 414 | 552 | 691 | 826 | 965 | 1104 | 228                 |
| JUMPSEAT      | 4+   | Seat/Back | N/A | -33 | included | 70  | 138 | 207 | 276 | 357 | 414 | 483 | 552  | 113                 |
| JUMPSEAT 90   | 4+   | Seat/Back | N/A | -33 | included | 70  | 138 | 207 | 276 | 357 | 414 | 483 | 552  | 113                 |
| JUMPSEAT WALL | 4+   | Seat/Back | N/A | -33 | included | 70  | 138 | 207 | 276 | 357 | 414 | 483 | 552  | 113                 |

| GRADE 1<br>TEXTILES                         | GRADE 2<br>TEXTILES            | GRADE 3<br>TEXTILES  | GRADE 4<br>TEXTILES                    |
|---|--------------------------------|--|--|
| Absecon Mills Sherpa<br>Absecon Mills Shire | Camira Era<br>Spradling Modena | Camira Xtreme<br>Camira X2<br>Momentum Color Card<br>Spradling Whisper | Spradling Silvertex<br>Spradling Hitch |

When ordering JumpSeat with a different textile on the seat and back, pricing will be based on the higher grade (6 unit Minimum)

**Please Note:** All pricing is per position.

# Multipurpose Products



February 2022 List Pricing

sediasystems





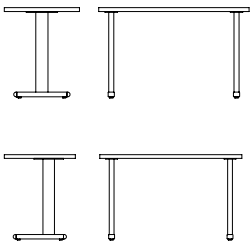
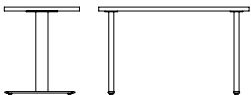


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# X Series Training Tables multipurpose



| STYLE   | OVERALL W x L  | T-MOLD  | 3MM  | 3/8" WOOD | ITEM #   |         |
|---|--|---------|------|-----------|----------|---------|
| <b>X20 TABLES</b><br>Flat Oval Tube<br>T or C Leg with 3" Offset<br><br> | 24 x 36  | 1485    | 1485 | 2430      | X202436  |         |
|   | 24 x 42  | 1516    | 1516 | 2560      | X202442  |         |
|   | 24 x 48  | 1532    | 1532 | 2634      | X202448  |         |
|   | 24 x 60  | 1710    | 1710 | 2962      | X202460  |         |
|   | 24 x 72  | 1755    | 1755 | 3159      | X202472  |         |
|   | 30 x 36  | 1516    | 1516 | 2542      | X203036  |         |
|   | 30 x 42  | 1556    | 1556 | 2683      | X203042  |         |
|   | 30 x 48  | 1570    | 1570 | 2452      | X203048  |         |
|   | 30 x 60  | 1611    | 1611 | 2796      | X203060  |         |
|   | 30 x 72  | 1810    | 1810 | 3161      | X203072  |         |
|   | <b>X30 TABLES</b><br>Square Tube<br>T Leg<br><br> | 24 x 36 | 1485 | 1485      | 2430     | X302436 |
|   |  | 24 x 42 | 1516 | 1516      | 2560     | X302442 |
|   |  | 24 x 48 | 1532 | 1532      | 2634     | X302448 |
| 24 x 60   |  | 1710    | 1710 | 2962      | X302460  |         |
| 24 x 72   |  | 1755    | 1755 | 3159      | X302472  |         |
| 30 x 36   |  | 1516    | 1516 | 2542      | X303036  |         |
| 30 x 42   |  | 1556    | 1556 | 2683      | X303042  |         |
| 30 x 48   |  | 1570    | 1570 | 2452      | X303048  |         |
| 30 x 60   |  | 1611    | 1611 | 2796      | X303060  |         |
| 30 x 72   |  | 1810    | 1810 | 3161      | X303072  |         |
| STYLE   | OVERALL W x L  | T-MOLD  | 3MM  | 3/8" WOOD | ITEM #   |         |
| Modesty Panels  | 12 x 36  | +212    | +212 | +400      | X20M1236 |         |
|   | 12 x 42  | +227    | +227 | +415      | X20M1242 |         |
|   | 12 x 48  | +242    | +242 | +438      | X20M1248 |         |
|   | 12 x 60  | +332    | +332 | +608      | X20M1260 |         |
|   | 12 x 72  | +399    | +399 | +703      | X20M1272 |         |

**OPTIONS:**

- Casters Locking (per table) +110
- Genu-Fold Mechanism +598
- Flip-up Top +520
- Wire Management Door +220
- Anti-Sag Bar Included on 60" and 72" Tables
- Stain Match Set-up Fee +1365  
(Per Project)

**X30 ONLY:**

- Ratchet Table Lift +719
- Crank Top +1029
- Electric +2765


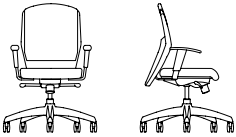
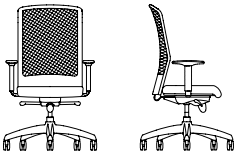

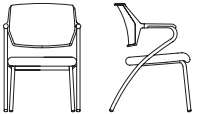
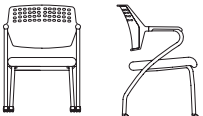
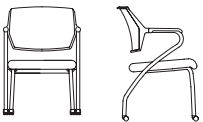
**LAMINATE:**

Standard Wilsonart® laminates; Premium Wilsonart®, Pionite®, Nevamar® and Formica® available

**POWDER COAT:**

Silver, Black, Taupe, Anthracite, Almond, Champagne, Charcoal

# Tecton multipurpose

| MODEL   | OVERALL W x D x H   | FINISHES                                 | OPTIONS                                 | PRICE              | ITEM #                     |
|---|---------------------|--|---|--------------------|----------------------------|
| <b>TASK</b><br>                | 26.5 x 26.5 x 37-42 | Back: Polypropylene<br>Seat: Upholstered | Simple Task<br>Basic Synchro<br>Armrest | 729<br>850<br>+177 | TECTKP-A<br>TECTKP-B<br>A2 |
|                                |                     | Seat & Back: Upholstered                 | Simple Task<br>Basic Synchro<br>Armrest | 795<br>915<br>+177 | TECTKU-A<br>TECTKU-B<br>A2 |
|                                |                     | Back: Mesh<br>Seat: Upholstered          | Basic Synchro<br>Armrest                | 1120<br>+177       | TECTKM-B<br>A2             |
| <b>STACK</b><br>             | 22.5 x 25 x 32      | Back: Polypropylene<br>Seat: Upholstered | –                                       | 583                | TECSTS                     |
|                              |                     | Seat & Back: Upholstered                 | –                                       | 616                | TECSTU                     |
| <b>STACK WITH CASTER</b><br> | 22.5 x 25 x 32      | Back: Polypropylene<br>Seat: Upholstered | –                                       | 606                | TECSTSC                    |
|                              |                     | Seat & Back: Upholstered                 | –                                       | 639                | TECSTUC                    |

POLY COLOR:  
Black

SIMPLE TASK: 360° Swivel  
BASIC SYNCHRO: Synchronized Seat & Back Tilt

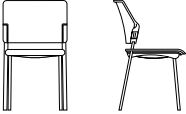
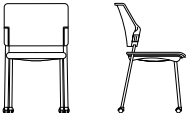

SHIPPING:  
TASK: KD 1 per Carton

TASK & 4-LEG BASE:  
Black

OPTIONS:  
Stool Height w/ Foot Ring (21"-32"H) +191

UPHOLSTERY:  
Approved Grade 1 Textiles

# Turandot multipurpose

| MODEL  | OVERALL W x D x H | FINISHES                                 | OPTIONS | PRICE | ITEM #   |
|--|-------------------|--|---------|-------|----------|
| STACK<br>             | 19.25 x 21 x 31.5 | Seat & Back: Polypropylene               | -       | 392   | TURSTP   |
|  |                   | Back: Polypropylene<br>Seat: Upholstered | -       | 385   | TURSTS   |
|  |                   | Seat & Back: Upholstered                 | -       | 506   | TURSTU   |
|  |                   | Back: Wood<br>Seat: Upholstered          | -       | 518   | TURSTWU  |
| STACK WITH CASTER<br> | 19.25 x 21 x 31.5 | Seat & Back: Polypropylene               | -       | 459   | TURSTPC  |
|  |                   | Back: Polypropylene<br>Seat: Upholstered | -       | 511   | TURSTSC  |
|  |                   | Seat & Back: Upholstered                 | -       | 570   | TURSTUC  |
|  |                   | Back: Wood<br>Seat: Upholstered          | -       | 582   | TURSTWUC |
| TASK<br>            | 24x 24 x 30-35    | Seat & Back: Polypropylene               | -       | 490   | TURTKP   |
|  |                   | Back: Polypropylene<br>Seat: Upholstered | -       | 544   | TURTKS   |
|  |                   | Seat & Back: Upholstered                 | -       | 603   | TURTKU   |
|  |                   | Back: Wood<br>Seat: Upholstered          | -       | 614   | TURTKWU  |

FRAME COLORS:  
Black, Silver

UPHOLSTERY:  
Approved Grade 1 Textiles

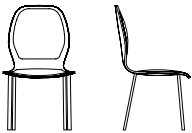


OPTIONS:  
Stool Height w/ Foot Ring (21"-32" H) +188  
Stacking Dolly (Stacks 10 High) +394  
Single Ganging +13  
Double Ganging +28

SHIPPING:  
STACK: 1-4 per Carton

POLY COLOR:  
Black, Flannel

TASK: KD 1 per Carton

TASK BASE:  
Black

| MODEL  | OVERALL W x D x H     | FINISHES                        | OPTIONS | PRICE | ITEM # |
|--|-----------------------|---------------------------------|---------|-------|--------|
| STACK<br> | 18.25 x 20.25 x 34.5  | Seat & Back: Wood               | -       | 431   | PLPST  |
|  |                       | Back: Wood<br>Seat: Upholstered | -       | 492   | PLSST  |
|  |                       | Seat & Back: Upholstered        | -       | 547   | PLUST  |
| TASK<br>  | 26.5 x 26.5 x 34-39.5 | Seat & Back: Wood               | -       | 518   | PLPTK  |
|  |                       | Back: Wood<br>Seat: Upholstered | -       | 572   | PLSTK  |
|  |                       | Seat & Back: Upholstered        | -       | 634   | PLUTK  |
| SLED<br>  | 18.25 x 20.25 x 34.5  | Seat & Back: Wood               | -       | 518   | PLPSD  |
|  |                       | Back: Wood<br>Seat: Upholstered | -       | 572   | PLSSD  |
|  |                       | Seat & Back: Upholstered        | -       | 550   | PLUSD  |

WOOD COLOR:  
Natural Plywood

UPHOLSTERY:  
Approved Grade 1 Textiles

SHIPPING:  
STACK: 1-4 per Carton

STACK BASE:  
Chrome

TASK: KD 1 per Carton

TASK BASE:  
Black

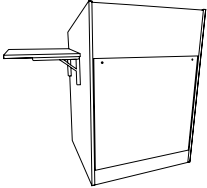
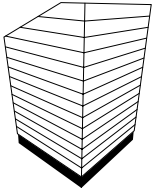
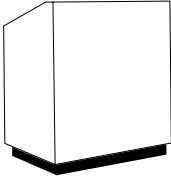
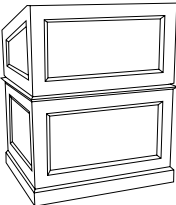
| MODEL   | OVERALL W x D x H  | FINISHES                                 | OPTIONS | PRICE | ITEM #   |
|---|--------------------|--|---------|-------|----------|
| <b>STACK</b><br>           | 21 x 20.5 x 31.75  | Seat & Back: Polypropylene               | -       | 267   | GNOSTP   |
|   |                    | Back: Polypropylene<br>Seat: Upholstered | -       | 324   | GNOSTS   |
| <b>STACK WITH ARMS</b><br> | 21 x 20.5 x 31.75  | Seat & Back: Polypropylene               | -       | 452   | GNOSTP-A |
|   |                    | Back: Polypropylene<br>Seat: Upholstered | -       | 509   | GNOSTS-A |
| <b>4-LEG STOOL</b><br>     | 21 x 21.5 x 45.25  | Seat & Back: Polypropylene               | -       | 581   | GNOSTP   |
|   |                    | Back: Polypropylene<br>Seat: Upholstered | -       | 639   | GNOSTS   |
| <b>SLED</b><br>           | 20.5 x 20.25 x 32  | Seat & Back: Polypropylene               | -       | 329   | GNOSLP   |
|   |                    | Back: Polypropylene<br>Seat: Upholstered | -       | 386   | GNOSLS   |
| <b>SLED STOOL</b><br>    | 21.5 x 21 x 45.75  | Seat & Back: Polypropylene               | -       | 644   | GNOSSLP  |
|   |                    | Back: Polypropylene<br>Seat: Upholstered | -       | 700   | GNOSLS   |
| <b>CANTILEVER</b><br>    | 21.75 x 19.75 x 32 | Seat & Back: Polypropylene               | -       | 561   | GNOWRP   |
|   |                    | Back: Polypropylene<br>Seat: Upholstered | -       | 619   | GNOWRS   |
| <b>TASK CHAIR</b><br>    | 21.75 x 19.75 x 32 | Seat & Back: Polypropylene               | -       | 713   | GNOTKP   |
|   |                    | Back: Polypropylene<br>Seat: Upholstered | -       | 772   | GNOTKS   |

POLY COLOR:  
Light Green, Orange,  
Yellow, Light Blue, White,  
Pearl Grey, Anthracite

STACK/SLED CHAIR BASE:  
White, Black, Chrome

TASK CHAIR BASE:  
Light Grey, Black

OPTIONS:  
4-Leg Dolly (Stacks 12) +301  
Sled Dolly (Stacks 20) +1247  
Ganging Clip for 4 Leg Chair (per chair) +20  
Ganging Clip for Sled Chair (per chair) +8

| MODEL   | DESCRIPTION   | DIMENSIONS     | PRICE | ITEM #   |
|---|---|----------------|-------|----------|
| BASIC<br>              | Front Removable Panel<br>Folding Shelf<br>Rear Euro Hinged Access Doors<br>16 Space Rack Rails<br>Vented Side Panels<br>Vented Bottom Panel<br>Keyboard/Mouse Tray<br>(2) 2" Cable Grommets on Work Surface<br>Locking Swivel Casters | 32" wide       | 11594 | SL100    |
|   |   |                |       |          |
| HORIZONTAL REVEALS<br> | Shell with Horizontal Reveals<br>(3" Increments)  | 32" - 39" wide | 24290 | SL160-32 |
|   |   | 40" - 48" wide | 26159 | SL160-40 |
| MITERED CORNERS<br>   | Shell with Mitered Corners  | 32" - 39" Wide | 15281 | SL200-32 |
|   |   | 40" - 48" wide | 17170 | SL200-40 |
| RECESSED PANELS<br>  | Recessed Panels<br>Hardwood Trim<br>Hardwood Step Base  | 32" - 39" Wide | 33107 | SL600-32 |
|   |   | 40" - 48" Wide | 35016 | SL600-40 |

Available in 17 standard wood finishes or any standard Wilsonart® or Nevamar™ laminate.

SL100 only available in Melamine.

## DRAWERS & SHELVES

|                                     |       |
|-------------------------------------|-------|
| Keyboard Tray                       | +1497 |
| Keyboard Drawer                     | +1745 |
| Twin Keyboard Drawer                | +2259 |
| Pull-Out Shelf                      | +1040 |
| Extra Shelf                         | +547  |
| Visual Presenter Drawer             | +3441 |
| Locking Storage Drawer              | +1799 |
| Folding Shelf                       | +1451 |
| Deluxe Folding Shelf                | +1635 |
| Pull-Out Shelf w/Pop-Up for Monitor | +4283 |
| Flush Mounted Folding Shelf         | +3831 |

## DOORS

|                       |       |
|-----------------------|-------|
| Single Locking Door   | +1122 |
| Pair of Locking Doors | +2197 |
| Pair of Pocket Doors  | +3441 |
| Acrylic Doors         | +1122 |
| Tempered Glass Doors  | +1839 |
| Electrical Lock       | +1019 |
| Combination Lock      | +206  |

## LIGHTS

|                           |       |
|---------------------------|-------|
| Littlite® with Dimmer     | +520  |
| LED Littlite® with Dimmer | +733  |
| 5 Watt Replacement Bulb   | +61   |
| Rack Mounted Light        | +1040 |

## RACK RAILS

|                     |      |
|---------------------|------|
| Rack Rails          | +767 |
| Add Rear Rack Rails | +391 |

## WORK SURFACE

|                          |       |
|--------------------------|-------|
| Roll Top Oak             | +9208 |
| Rotating Top             | +7086 |
| Writing Template Wedge   | +1985 |
| Custom Step Work Surface | CALL  |

## COMPANY BRANDING / LOGOS

|                                       |       |
|---------------------------------------|-------|
| Clear Acrylic Logo Panel with 1 Color | +1745 |
| Brass / Platinum Logo Panel           | +2750 |
| Laser Cut Wood Logo Panel             | +4022 |

## ACCESS PANELS

|                              |       |
|------------------------------|-------|
| Locking Access Panels        | +2647 |
| Wire Mesh Ventilation Panels | +1122 |
| Fully Removable Face Panel   | +3222 |

## LIFTS

|                      |        |
|----------------------|--------|
| Standard Lecterns    | +9844  |
| Multi-Media Lecterns | +13941 |

## ELECTRICAL

|                                  |        |
|----------------------------------|--------|
| Clock/Timer                      | +1259  |
| Cable Hatch                      | +1239  |
| Electrical Outlets (2 or 4 Gang) | +794   |
| Surge Protector (15 amp)         | +409   |
| Ventilation/Exhaust Fan          | +1259  |
| Battery Clock                    | +2291  |
| Sound System                     | +12294 |

## MONITORS

|                                  |       |
|----------------------------------|-------|
| Open LCD Monitor Wall (Trough)   | +2107 |
| Recessed LCD with Acrylic Cover  | +3551 |
| Recessed LCD with Tempered Glass | +4009 |
| Recessed LCD No Cover            | +2943 |
| Articulating Monitor Arm         | +2339 |
| Dual Articulating Monitor Arm    | +3564 |

## CUT-OUTS

|                     |      |
|---------------------|------|
| Single Gang Cut-Out | +350 |
| 2 to 6 Gang Cut-Out | +417 |
| Flush Mount Cut-Out | +547 |
| Cable Access Hatch  | +773 |
| Vent Cut-Out        | +391 |

## CASTERS

|                                    |      |
|------------------------------------|------|
| 3" Casters All Swivel (2 w/Brakes) | +603 |
|------------------------------------|------|

## QUILTED COVERS

|                                     |       |
|-------------------------------------|-------|
| For 25" x 23 1/2" x 46 1/2" Lectern | +1772 |
| For 32" x 23 1/2" x 46 1/2" Lectern | +1772 |
| For 40" x 23 1/2" x 46 1/2" Lectern | +1772 |
| Custom Sizes                        | CALL  |



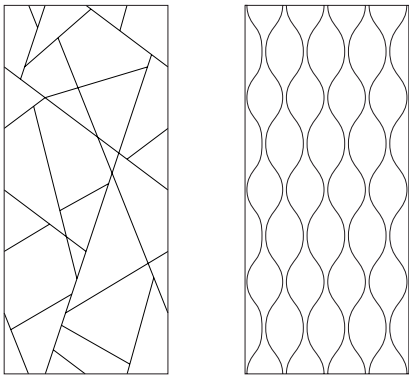
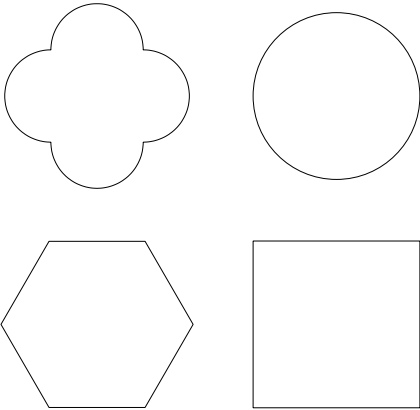
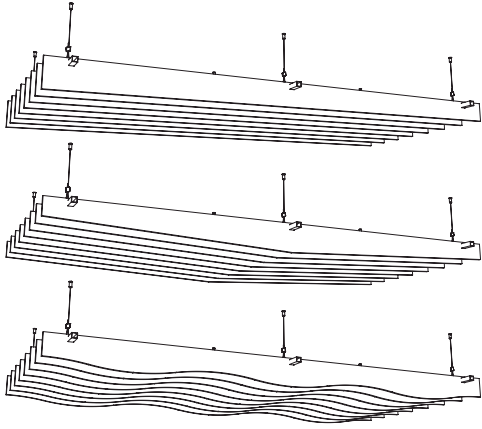
# Textile Grade-In Program

## Add to Grade 1 List Price

| MODEL    | CONFIG.   | G1       | G2 | G3 | G4 | G5  | G6  | G7  | G8  | G9  | G10 | G11 | G12 | CAL 133/<br>BS 5852 |
|----------|-----------|----------|----|----|----|-----|-----|-----|-----|-----|-----|-----|-----|---------------------|
| PLY      | Seat Only | Included | 9  | 17 | 35 | 52  | 70  | 86  | 104 | 121 | 139 | 156 | 174 | 29                  |
| PLY      | Seat/Back | Included | 16 | 35 | 70 | 104 | 139 | 174 | 209 | 243 | 277 | 312 | 346 | 55                  |
| GNOSI    | Seat Only | Included | 16 | 20 | 36 | 54  | 74  | 90  | 109 | 127 | 147 | 164 | 174 | 29                  |
| TURANDOT | Seat Only | Included | 13 | 26 | 53 | 79  | 105 | 131 | 160 | 184 | 210 | 237 | 263 | 29                  |
| TURANDOT | Seat/Back | Included | 20 | 38 | 79 | 117 | 160 | 198 | 237 | 276 | 315 | 355 | 393 | 55                  |
| TECTON   | Seat Only | Included | 13 | 26 | 53 | 79  | 105 | 131 | 160 | 184 | 210 | 237 | 263 | 29                  |
| TECTON   | Seat/Back | Included | 20 | 38 | 79 | 117 | 160 | 198 | 237 | 276 | 315 | 355 | 393 | 55                  |

| GRADE 1<br>TEXTILES                         | GRADE 2<br>TEXTILES            | GRADE 3<br>TEXTILES  | GRADE 4<br>TEXTILES                    |
|---|--------------------------------|--|--|
| Absecon Mills Sherpa<br>Absecon Mills Shire | Camira Era<br>Spradling Modena | Camira Xtreme<br>Camira X2<br>Momentum Color Card<br>Spradling Whisper | Spradling Silvertex<br>Spradling Hitch |

**Please Note:** All pricing is per position.



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February 2022 List Pricing

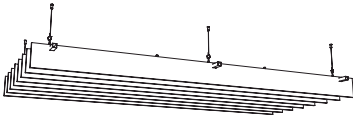
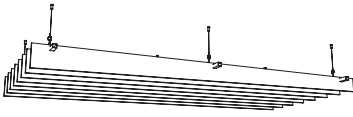
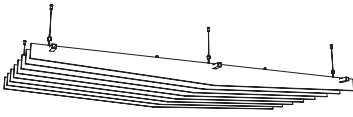
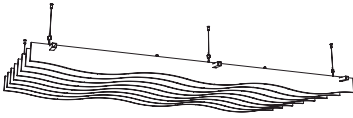


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# Baffle Systems ceiling

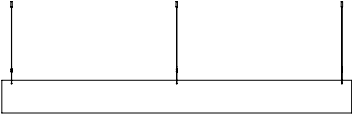
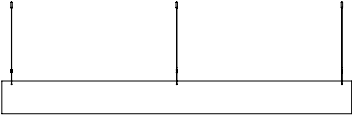
Delivered Pricing

| MODEL   | DESCRIPTION  | BAFFLES PER SET | DIMENSIONS          | PRICE/SET | ITEM #     |
|---|--|-----------------|---------------------|-----------|------------|
| Standard<br> | Ceiling Baffle System<br>Shape: Standard<br>Pricing is per Set<br>Square Tube 1" x 1"<br>6" spacing between each baffle<br>Hardware Included | 8               | 48" L x 48" W x 6"  | 1975      | GFBS4848   |
|   |  | 8               | 48" L x 108" W x 6" | 3222      | GFBS48108  |
| Taper<br>    | Ceiling Baffle System<br>Shape: Standard<br>Pricing is per Set<br>Square Tube 1" x 1"<br>6" spacing between each baffle<br>Hardware Included | 8               | 48" L x 48" W x 6"  | 1975      | GFBST4848  |
|   |  | 8               | 48" L x 108" W x 6" | 3222      | GFBST48108 |
| Peak<br>   | Ceiling Baffle System<br>Shape: Standard<br>Pricing is per Set<br>Square Tube 1" x 1"<br>6" spacing between each baffle<br>Hardware Included | 8               | 48" L x 48" W x 6"  | 1975      | GFBS4848   |
|   |  | 8               | 48" L x 108" W x 6" | 3222      | GFBS48108  |
| Wave<br>   | Ceiling Baffle System<br>Shape: Standard<br>Pricing is per Set<br>Square Tube 1" x 1"<br>6" spacing between each baffle<br>Hardware Included | 8               | 48" L x 48" W x 6"  | 1975      | GFBS4848   |
|   |  | 8               | 48" L x 108" W x 6" | 3222      | GFBS48108  |

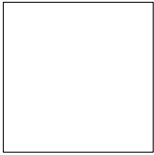
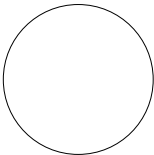
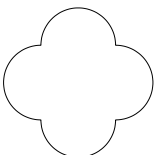

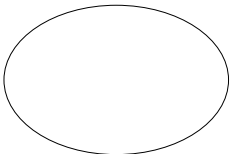
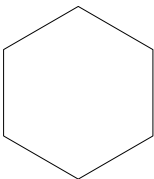
COLORS:  
Available in all 20 GiosFelt colors

# Single Baffles ceiling

Delivered Pricing

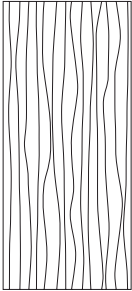
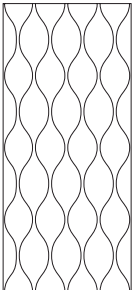
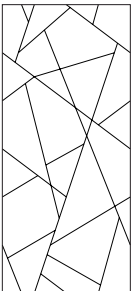
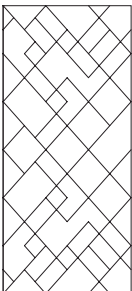
| MODEL  | DESCRIPTION  | BAFFLES PER SET | DIMENSIONS            | PRICE/SET | ITEM #    |
|--|--|-----------------|-----------------------|-----------|-----------|
| 48" W Baffle<br>  | 48" W Single Baffle<br>Shape: Square<br>Pricing is per Set<br>Hardware Included  | 18              | 48" W x 6" H x .5" D  | 3119      | GFSB0648  |
| 108" W Baffle<br> | 108" W Single Baffle<br>Shape: Square<br>Pricing is per Set<br>Hardware Included | 8               | 108" W x 6" H x .5" D | 2273      | GFSB06108 |

COLORS:  
Available in all 20 GiosFelt colors

| MODEL  | DESCRIPTION   | CLOUDS PER SET | DIMENSIONS               | PRICE/SET | ITEM #   |
|--|---|----------------|--------------------------|-----------|----------|
| Square<br>      | Ceiling Cloud<br>Shape: Square<br>Pricing is per Set<br>Hardware Included     | 8              | 24" W x 24" H x .5" D    | 2287      | GFCCS24  |
|  |   | 3              | 36" W x 36" H x .5" D    | 3465      | GFCCS36  |
|  |   | 2              | 48" W x 48" H x .5" D    | 2703      | GFCCS48  |
| Circle<br>      | Ceiling Cloud<br>Shape: Circle<br>Pricing is per Set<br>Hardware Included     | 8              | 24" diameter x .5" D     | 2426      | GFCCC24  |
|  |   | 3              | 36" diameter x .5" D     | 3396      | GFCCC36  |
|  |   | 2              | 48" diameter x .5" D     | 2703      | GFCCC48  |
| Quatrefoil<br>  | Ceiling Cloud<br>Shape: Quatrefoil<br>Pricing is per Set<br>Hardware Included | 8              | 24" W x 24" H x .5" D    | 2426      | GFCCQ24  |
|  |   | 3              | 36" W x 36" H x .5" D    | 3604      | GFCCQ36  |
|  |   | 2              | 48" W x 48" H x .5" D    | 2841      | GFCCQ48  |
| Rectangle<br> | Ceiling Cloud<br>Shape: Rectangle<br>Pricing is per Set<br>Hardware Included  | 2              | 108" W x 24" H x .5" D   | 3396      | GFCCR24  |
|  |   | 1              | 108" W x 48" H x .5" D   | 2287      | GFCCR48  |
| Ellipse<br>   | Ceiling Cloud<br>Shape: Ellipse<br>Pricing is per Set<br>Hardware Included    | 12             | 24" W x 16" H x .5" D    | 2980      | GFCCCE24 |
|  |   | 6              | 36" W x 24" H x .5" D    | 5891      | GFCCCE36 |
|  |   | 3              | 48" W x 32" H x .5" D    | 3604      | GFCCCE48 |
| Hexagon<br>   | Ceiling Cloud<br>Shape: Hexagon<br>Pricing is per Set<br>Hardware Included    | 10             | 20.78" W x 24" H x .5" D | 2703      | GFCCCH24 |
|  |   | 3              | 31.18" W x 36" H x .5" D | 3604      | GFCCCH36 |
|  |   | 2              | 41.57" W x 48" H x .5" D | 2841      | GFCCCH48 |

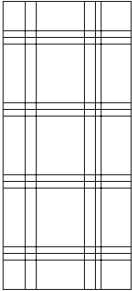
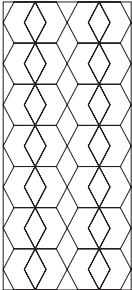
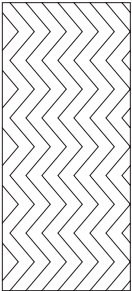
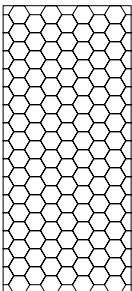
COLORS:  
Available in all 20 GiosFelt colors

NOTE: Sizes are nominal per sheet yield.

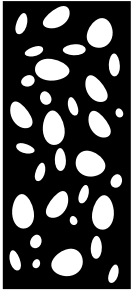
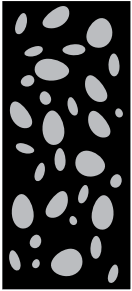
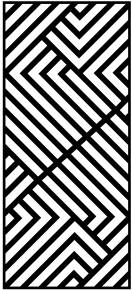
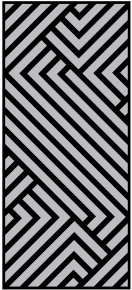
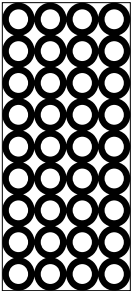
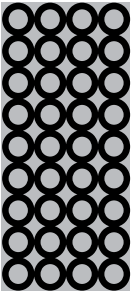
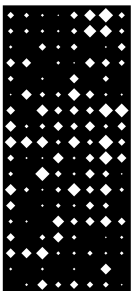
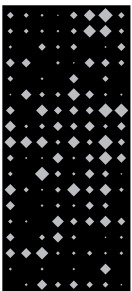
| MODEL   | DESCRIPTION   | PANELS PER SET | DIMENSIONS             | PRICE/SET | ITEM # |
|---|---|----------------|------------------------|-----------|--------|
| Pattern C1<br>   | Carve Wall Panel<br>Pattern: C1<br>Pricing is per Panel | 1              | 48" W x 108" H x .5" D | 2264      | GFWC01 |
| Pattern C2<br>   | Carve Wall Panel<br>Pattern: C2<br>Pricing is per Panel | 1              | 48" W x 108" H x .5" D | 1940      | GFWC02 |
| Pattern C3<br> | Carve Wall Panel<br>Pattern: C3<br>Pricing is per Panel | 1              | 48" W x 108" H x .5" D | 1940      | GFWC03 |
| Pattern C4<br> | Carve Wall Panel<br>Pattern: C4<br>Pricing is per Panel | 1              | 48" W x 108" H x .5" D | 1940      | GFWC04 |

COLORS:  
Available in all 20 GiosFelt colors

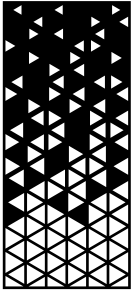
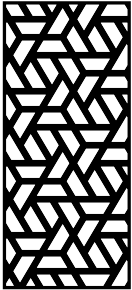




| MODEL   | DESCRIPTION   | PANELS PER SET | DIMENSIONS             | PRICE/SET | ITEM # |
|---|---|----------------|------------------------|-----------|--------|
| Pattern C5<br>   | Carve Wall Panel<br>Pattern: C5<br>Pricing is per Panel | 1              | 48" W x 108" H x .5" D | 1940      | GFWC05 |
| Pattern C6<br>   | Carve Wall Panel<br>Pattern: C6<br>Pricing is per Panel | 1              | 48" W x 108" H x .5" D | 2264      | GFWC06 |
| Pattern C7<br> | Carve Wall Panel<br>Pattern: C7<br>Pricing is per Panel | 1              | 48" W x 108" H x .5" D | 1940      | GFWC07 |
| Pattern C8<br> | Carve Wall Panel<br>Pattern: C8<br>Pricing is per Panel | 1              | 48" W x 108" H x .5" D | 2587      | GFWC08 |

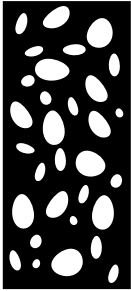
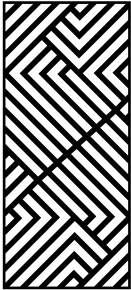
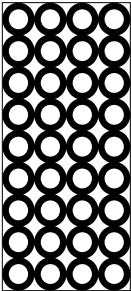
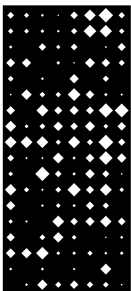
COLORS:  
Available in all 20 GiosFelt colors

| MODEL  | DESCRIPTION   | CONFIGURATION          | DIMENSIONS             | PRICE | ITEM #   |
|--|---|------------------------|------------------------|-------|----------|
| Pattern M1<br><br>Pattern Layer Only<br><br>Pattern Layer + Backer     | Motif Wall Panel<br>Pattern: M1<br>Pricing is per Panel | Pattern Layer Only     | 48" W x 108" H x .5" D | 2021  | GFWM01-S |
|  |   | Pattern Layer + Backer | 48" W x 108" H x 1" D  | 3800  | GFWM01-D |
| Pattern M2<br><br>Pattern Layer Only<br><br>Pattern Layer + Backer     | Motif Wall Panel<br>Pattern: M2<br>Pricing is per Panel | Pattern Layer Only     | 48" W x 108" H x .5" D | 2264  | GFWM02-S |
|  |   | Pattern Layer + Backer | 48" W x 108" H x 1" D  | 4123  | GFWM02-D |
| Pattern M3<br><br>Pattern Layer Only<br><br>Pattern Layer + Backer | Motif Wall Panel<br>Pattern: M3<br>Pricing is per Panel | Pattern Layer Only     | 48" W x 108" H x .5" D | 2264  | GFWM03-S |
|  |   | Pattern Layer + Backer | 48" W x 108" H x 1" D  | 4123  | GFWM03-D |
| Pattern M4<br><br>Pattern Layer Only<br><br>Pattern Layer + Backer | Motif Wall Panel<br>Pattern: M4<br>Pricing is per Panel | Pattern Layer Only     | 48" W x 108" H x .5" D | 2264  | GFWM04-S |
|  |   | Pattern Layer + Backer | 48" W x 108" H x 1" D  | 4123  | GFWM04-D |

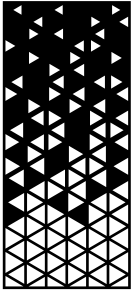
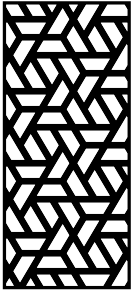


COLORS:  
Available in all 20 GiosFelt colors

| MODEL   | DESCRIPTION   | CONFIGURATION          | DIMENSIONS             | PRICE | ITEM #   |
|---|---|------------------------|------------------------|-------|----------|
| Pattern M5<br><br>Pattern Layer Only   | Motif Wall Panel<br>Pattern: M5<br>Pricing is per Panel | Pattern Layer Only     | 48" W x 108" H x .5" D | 2264  | GFWM05-S |
|   |   | Pattern Layer + Backer | 48" W x 108" H x 1" D  | 4123  | GFWM05-D |
| Pattern M6<br><br>Pattern Layer Only   | Motif Wall Panel<br>Pattern: M6<br>Pricing is per Panel | Pattern Layer Only     | 48" W x 108" H x .5" D | 2264  | GFWM06-S |
|   |   | Pattern Layer + Backer | 48" W x 108" H x 1" D  | 4123  | GFWM06-D |
| Pattern M7<br><br>Pattern Layer Only | Motif Wall Panel<br>Pattern: M7<br>Pricing is per Panel | Pattern Layer Only     | 48" W x 108" H x .5" D | 2587  | GFWM07-S |
|   |   | Pattern Layer + Backer | 48" W x 108" H x 1" D  | 4447  | GFWM07-D |
| Pattern M8<br><br>Pattern Layer Only | Motif Wall Panel<br>Pattern: M8<br>Pricing is per Panel | Pattern Layer Only     | 48" W x 108" H x .5" D | 2587  | GFWM08-S |
|   |   | Pattern Layer + Backer | 48" W x 108" H x 1" D  | 4447  | GFWM08-D |

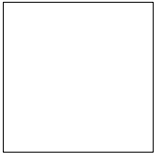
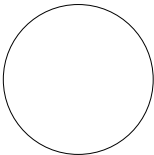
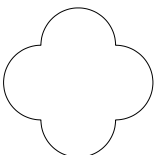
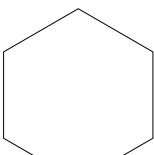

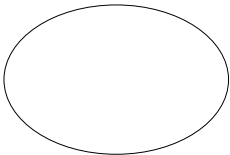
COLORS:  
 Available in all 20 GiosFelt colors

| MODEL   | DESCRIPTION  | CONFIGURATION           | DIMENSIONS             | PRICE | ITEM #   |
|---|--|-------------------------|------------------------|-------|----------|
| Pattern M1<br>   | Motif Divider Screen<br>Pattern: M1<br>Pricing is per Panel<br>Hardware Included | Floor to Ceiling System | 48" W x 108" H x .5" D | 2689  | GFSM01-F |
|   |  | Sliding Track System    | 48" W x 108" H x .5" D | 3326  | GFSM01-S |
| Pattern M2<br>   | Motif Divider Screen<br>Pattern: M2<br>Pricing is per Panel<br>Hardware Included | Floor to Ceiling System | 48" W x 108" H x .5" D | 2897  | GFSM02-F |
|   |  | Sliding Track System    | 48" W x 108" H x .5" D | 3534  | GFSM02-S |
| Pattern M3<br> | Motif Divider Screen<br>Pattern: M3<br>Pricing is per Panel<br>Hardware Included | Floor to Ceiling System | 48" W x 108" H x .5" D | 2897  | GFSM03-F |
|   |  | Sliding Track System    | 48" W x 108" H x .5" D | 3534  | GFSM03-S |
| Pattern M4<br> | Motif Divider Screen<br>Pattern: M4<br>Pricing is per Panel<br>Hardware Included | Floor to Ceiling System | 48" W x 108" H x .5" D | 2897  | GFSM04-F |
|   |  | Sliding Track System    | 48" W x 108" H x .5" D | 3534  | GFSM04-S |

COLORS:  
Available in all 20 GiosFelt colors

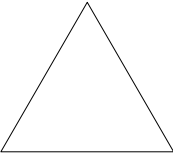

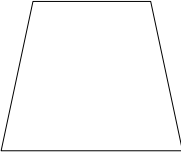
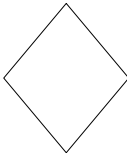
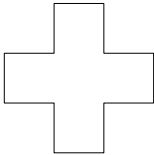

| MODEL   | DESCRIPTION  | CONFIGURATION           | DIMENSIONS             | PRICE | ITEM #   |
|---|--|-------------------------|------------------------|-------|----------|
| Pattern M5<br>   | Motif Divider Screen<br>Pattern: M5<br>Pricing is per Panel<br>Hardware Included | Floor to Ceiling System | 48" W x 108" H x .5" D | 2897  | GFSM05-F |
|   |  | Sliding Track System    | 48" W x 108" H x .5" D | 3534  | GFSM05-S |
| Pattern M6<br>   | Motif Divider Screen<br>Pattern: M6<br>Pricing is per Panel<br>Hardware Included | Floor to Ceiling System | 48" W x 108" H x .5" D | 2897  | GFSM06-F |
|   |  | Sliding Track System    | 48" W x 108" H x .5" D | 3534  | GFSM06-S |
| Pattern M7<br> | Motif Divider Screen<br>Pattern: M7<br>Pricing is per Panel<br>Hardware Included | Floor to Ceiling System | 48" W x 108" H x .5" D | 3174  | GFSM07-F |
|   |  | Sliding Track System    | 48" W x 108" H x .5" D | 3812  | GFSM07-S |
| Pattern M8<br> | Motif Divider Screen<br>Pattern: M8<br>Pricing is per Panel<br>Hardware Included | Floor to Ceiling System | 48" W x 108" H x .5" D | 3174  | GFSM08-F |
|   |  | Sliding Track System    | 48" W x 108" H x .5" D | 3812  | GFSM08-S |

COLORS:  
Available in all 20 GiosFelt colors

| MODEL  | DESCRIPTION  | FORMS PER SET | DIMENSIONS               | PRICE/SET | ITEM #  |
|--|--|---------------|--------------------------|-----------|---------|
| Square<br>      | Wall Form<br>Shape: Square<br>Pricing is per Set     | 8             | 24" W x 24" H x .5" D    | 1374      | GFWFS24 |
|  |  | 3             | 36" W x 36" H x .5" D    | 1374      | GFWFS36 |
|  |  | 2             | 48" W x 48" H x .5" D    | 1374      | GFWFS48 |
| Circle<br>      | Wall Form<br>Shape: Circle<br>Pricing is per Set     | 8             | 24" diameter x .5" D     | 1536      | GFWFC24 |
|  |  | 3             | 36" diameter x .5" D     | 1536      | GFWFC36 |
|  |  | 2             | 48" diameter x .5" D     | 1536      | GFWFC48 |
| Quatrefoil<br>  | Wall Form<br>Shape: Quatrefoil<br>Pricing is per Set | 8             | 24" W x 24" H x .5" D    | 1536      | GFWFQ24 |
|  |  | 3             | 36" W x 36" H x .5" D    | 1536      | GFWFQ36 |
|  |  | 2             | 48" W x 48" H x .5" D    | 1536      | GFWFQ48 |
| Hexagon<br>   | Wall Form<br>Shape: Hexagon<br>Pricing is per Set    | 10            | 20.78" W x 24" H x .5" D | 1536      | GFWFH24 |
|  |  | 3             | 31.18" W x 36" H x .5" D | 1536      | GFWFH36 |
|  |  | 2             | 41.57" W x 48" H x .5" D | 1536      | GFWFH48 |
| Rectangle<br> | Wall Form<br>Shape: Rectangle<br>Pricing is per Set  | 2             | 108" W x 24" H x .5" D   | 1374      | GFWFR24 |
|  |  | 1             | 108" W x 48" H x .5" D   | 1374      | GFWFR48 |
| Ellipse<br>   | Wall Form<br>Shape: Ellipse<br>Pricing is per Set    | 12            | 24" W x 16" H x .5" D    | 1536      | GFWFE24 |
|  |  | 6             | 36" W x 24" H x .5" D    | 1536      | GFWFE36 |
|  |  | 3             | 48" W x 32" H x .5" D    | 1536      | GFWFE48 |

COLORS:  
Available in all 20 GiosFelt colors

NOTE: Sizes are nominal per sheet yield.

| MODEL  | DESCRIPTION   | FORMS PER SET | DIMENSIONS               | PRICE/SET | ITEM #   |
|--|---|---------------|--------------------------|-----------|----------|
| Triangle<br>      | Wall Form<br>Shape: Triangle<br>Pricing is per Set      | 15            | 24" W x 20.80 H x .5" D  | 1536      | GFWFTE24 |
|  |   | 5             | 36" W x 31.20 H x .5" D  | 1536      | GFWFTE36 |
|  |   | 2             | 48" W x 41.60 H x .5" D  | 1536      | GFWFTE48 |
| Parallelogram<br> | Wall Form<br>Shape: Parallelogram<br>Pricing is per Set | 12            | 24" W x 15.26" H x .5" D | 1536      | GFWFPM24 |
|  |   | 5             | 36" W x 22.90" H x .5" D | 1536      | GFWFPM36 |
|  |   | 3             | 48" W x 30.53" H x .5" D | 1536      | GFWFPM48 |
| Trapezoid<br>     | Wall Form<br>Shape: Trapezoid<br>Pricing is per Set     | 10            | 24" W x 19.79" H x .5" D | 1536      | GFWFTD24 |
|  |   | 3             | 36" W x 29.69" H x .5" D | 1536      | GFWFTD36 |
|  |   | 2             | 48" W x 39.59" H x .5" D | 1536      | GFWFTD48 |
| Diamond<br>     | Wall Form<br>Shape: Diamond<br>Pricing is per Set       | 18            | 20.14" W x 24" H x .5" D | 1536      | GFWFD24  |
|  |   | 8             | 30.21" W x 36" H x .5" D | 1536      | GFWFD36  |
|  |   | 3             | 40.28" W x 48" H x .5" D | 1536      | GFWFD48  |
| Plus<br>        | Wall Form<br>Shape: Plus<br>Pricing is per Set          | 8             | 24" W x 24" H x .5" D    | 1536      | GFWFPS24 |
|  |   | 4             | 36" W x 36" H x .5" D    | 1536      | GFWFPS36 |
|  |   | 2             | 48" W x 48" H x .5" D    | 1536      | GFWFPS48 |
| Plank<br>       | Wall Form<br>Shape: Plank<br>Pricing is per Set         | 4             | 108" W x 12" H x .5" D   | 1374      | GFWFPK24 |

COLORS:  
Available in all 20 GiosFelt colors

NOTE: Sizes are nominal per sheet yield.

| MODEL       | DESCRIPTION   | DIMENSIONS         | PRICE | ITEM #        |
|-------------|---|--------------------|-------|---------------|
| 12"H x 48"W | Rigid Ceiling Baffles<br>Square Edge Detail<br>Grade 1 Upholstery | 12" H x 48" W x 1" | 333   | LC100-1248-01 |
|             |   | 12" H x 48" W x 2" | 360   | LC100-1248-02 |
|             | Hanging Cables  | 100" L & C-Clip    | +83   | LC100-1248-C  |
| 12"H x 72"W | Rigid Ceiling Baffles<br>Square Edge Detail<br>Grade 1 Upholstery | 12" H x 72" W x 1" | 499   | LC100-1272-01 |
|             |   | 12" H x 72" W x 2" | 541   | LC100-1272-02 |
|             | Hanging Cables  | 100" L & C-Clip    | +125  | LC100-1272-C  |
| 12"H x 96"W | Rigid Ceiling Baffles<br>Square Edge Detail<br>Grade 1 Upholstery | 12" H x 96" W x 1" | 666   | LC100-1296-01 |
|             |   | 12" H x 96" W x 2" | 720   | LC100-1296-02 |
|             | Hanging Cables  | 100" L & C-Clip    | +125  | LC100-1296-C  |
| 24"H x 48"W | Rigid Ceiling Baffles<br>Square Edge Detail<br>Grade 1 Upholstery | 24" H x 48" W x 1" | 666   | LC100-2448-01 |
|             |   | 24" H x 48" W x 2" | 722   | LC100-2448-02 |
|             | Hanging Cables  | 100" L & C-Clip    | +83   | LC100-2448-C  |
| 24"H x 72"W | Rigid Ceiling Baffles<br>Square Edge Detail<br>Grade 1 Upholstery | 24" H x 72" W x 1" | 998   | LC100-2472-01 |
|             |   | 24" H x 72" W x 2" | 1082  | LC100-2472-02 |
|             | Hanging Cables  | 100" L & C-Clip    | +125  | LC100-2472-C  |
| 24"H x 96"W | Rigid Ceiling Baffles<br>Square Edge Detail<br>Grade 1 Upholstery | 24" H x 96" W x 1" | 1330  | LC100-2496-01 |
|             |   | 24" H x 96" W x 2" | 1442  | LC100-2496-02 |
|             | Hanging Cables  | 100" L & C-Clip    | +125  | LC100-2496-C  |

UPHOLSTERY:

Grade 1: Guilford of Maine FR701-2100 Textiles      Included  
 Grade 2: Guilford of Maine Anchorage-2335 Textiles      +10%



| MODEL         | DESCRIPTION                                   | DIMENSIONS       | PRICE | ITEM #       |
|---------------|---|------------------|-------|--------------|
| 24" W x 24" L | Acoustic Panels<br>Square Edge Detail         | 24"H x 24"W x 1" | 250   | L200-2424-01 |
|               | Impaling Clips Included<br>Grade 1 Upholstery | 24"H x 24"W x 2" | 305   | L200-2424-02 |
|               | EC-Clips or RotoFast<br>Anchors               |                  | 2     | L200-2424-C  |
| 24" W x 48" L | Acoustic Panels<br>Square Edge Detail         | 24"H x 24"W x 1" | 499   | L200-2448-01 |
|               | Impaling Clips Included<br>Grade 1 Upholstery | 24"H x 24"W x 2" | 610   | L200-2448-02 |
|               | EC-Clips or RotoFast<br>Anchors               |                  | 6     | L200-2448-C  |
| 24" W x 72" L | Acoustic Panels<br>Square Edge Detail         | 24"H x 24"W x 1" | 749   | L200-2472-01 |
|               | Impaling Clips Included<br>Grade 1 Upholstery | 24"H x 24"W x 2" | 915   | L200-2472-02 |
|               | EC-Clips or RotoFast<br>Anchors               |                  | 8     | L200-2472-C  |
| 24" W x 96" L | Acoustic Panels<br>Square Edge Detail         | 24"H x 24"W x 1" | 998   | L200-2496-01 |
|               | Impaling Clips Included<br>Grade 1 Upholstery | 24"H x 24"W x 2" | 1220  | L200-2496-02 |
|               | EC-Clips or RotoFast<br>Anchors               |                  | 12    | L200-2496-C  |
| 36" W x 24" L | Acoustic Panels<br>Square Edge Detail         | 36"H x 24"W x 1" | 374   | L200-3624-01 |
|               | Impaling Clips Included<br>Grade 1 Upholstery | 36"H x 24"W x 2" | 458   | L200-3624-02 |
|               | EC-Clips or RotoFast<br>Anchors               |                  | 4     | L200-3624-C  |
| 36" W x 36" L | Acoustic Panels<br>Square Edge Detail         | 36"H x 36"W x 1" | 562   | L200-3636-01 |
|               | Impaling Clips Included<br>Grade 1 Upholstery | 36"H x 36"W x 2" | 686   | L200-3636-02 |
|               | EC-Clips or RotoFast<br>Anchors               |                  | 6     | L200-3636-C  |

UPHOLSTERY:

Grade 1: Guilford of Maine FR701-2100 Textiles      Included  
 Grade 2: Guilford of Maine Anchorage-2335 Textiles      +10%

| MODEL          | DESCRIPTION                                   | DIMENSIONS          | PRICE | ITEM #        |
|----------------|---|---------------------|-------|---------------|
| 36" W x 48" L  | Acoustic Panels<br>Square Edge Detail         | 36" H x 48" W x 1"  | 749   | L200-3648-01  |
|                | Impaling Clips Included<br>Grade 1 Upholstery | 36" H x 48" W x 2"  | 915   | L200-3648-02  |
|                | EC-Clips or RotoFast<br>Anchors               |                     | 8     | L200-3648-C   |
| 36" W x 72" L  | Acoustic Panels<br>Square Edge Detail         | 36" H x 72" W x 1"  | 1122  | L200-3672-01  |
|                | Impaling Clips Included<br>Grade 1 Upholstery | 36" H x 72" W x 2"  | 1372  | L200-3672-02  |
|                | EC-Clips or RotoFast<br>Anchors               |                     | 13    | L200-3672-C   |
| 48" W x 48" L  | Acoustic Panels<br>Square Edge Detail         | 48" H x 48" W x 1"  | 998   | L200-4848-01  |
|                | Impaling Clips Included<br>Grade 1 Upholstery | 48" H x 48" W x 2"  | 1220  | L200-4848-02  |
|                | EC-Clips or RotoFast<br>Anchors               |                     | 12    | L200-4848-C   |
| 48" W x 72" L  | Acoustic Panels<br>Square Edge Detail         | 48" H x 72" W x 1"  | 1497  | L200-4872-01  |
|                | Impaling Clips Included<br>Grade 1 Upholstery | 48" H x 72" W x 2"  | 1829  | L200-4872-02  |
|                | EC-Clips or RotoFast<br>Anchors               |                     | 16    | L200-4872-C   |
| 48" W x 96" L  | Acoustic Panels<br>Square Edge Detail         | 48" H x 96" W x 1"  | 1996  | L200-4896-01  |
|                | Impaling Clips Included<br>Grade 1 Upholstery | 48" H x 96" W x 2"  | 2439  | L200-4896-02  |
|                | EC-Clips or RotoFast<br>Anchors               |                     | 22    | L200-4896-C   |
| 48" W x 120" L | Acoustic Panels<br>Square Edge Detail         | 48" H x 120" W x 1" | 2495  | L200-48120-01 |
|                | Impaling Clips Included<br>Grade 1 Upholstery | 48" H x 120" W x 2" | 3049  | L200-48120-02 |
|                | EC-Clips or RotoFast<br>Anchors               |                     | 27    | L200-48120-C  |

UPHOLSTERY:

Grade 1: Guilford of Maine FR701-2100 Textiles      Included  
 Grade 2: Guilford of Maine Anchorage-2335 Textiles      +10%

| MODEL         | DESCRIPTION                                   | DIMENSIONS           | PRICE | ITEM #       |
|---------------|---|----------------------|-------|--------------|
| 24" W x 24" L | High Impact Panels<br>Square Edge Detail      | 24"H x 24"W x 1.125" | 277   | L210-2424-01 |
|               | Impaling Clips Included<br>Grade 1 Upholstery | 24"H x 24"W x 2.125" | 333   | L210-2424-02 |
|               | EC-Clips or RotoFast<br>Anchors               |                      | 2     | L210-2424-C  |
| 24" W x 48" L | High Impact Panels<br>Square Edge Detail      | 24"H x 24"W x 1.125" | 554   | L210-2448-01 |
|               | Impaling Clips Included<br>Grade 1 Upholstery | 24"H x 24"W x 2.125" | 666   | L210-2448-02 |
|               | EC-Clips or RotoFast<br>Anchors               |                      | 6     | L210-2448-C  |
| 24" W x 72" L | High Impact Panels<br>Square Edge Detail      | 24"H x 24"W x 1.125" | 832   | L210-2472-01 |
|               | Impaling Clips Included<br>Grade 1 Upholstery | 24"H x 24"W x 2.125" | 998   | L210-2472-02 |
|               | EC-Clips or RotoFast<br>Anchors               |                      | 8     | L210-2472-C  |
| 24" W x 96" L | High Impact Panels<br>Square Edge Detail      | 24"H x 24"W x 1.125" | 1109  | L210-2496-01 |
|               | Impaling Clips Included<br>Grade 1 Upholstery | 24"H x 24"W x 2.125" | 1330  | L210-2496-02 |
|               | EC-Clips or RotoFast<br>Anchors               |                      | 12    | L210-2496-C  |
| 36" W x 24" L | High Impact Panels<br>Square Edge Detail      | 36"H x 24"W x 1.125" | 416   | L210-3624-01 |
|               | Impaling Clips Included<br>Grade 1 Upholstery | 36"H x 24"W x 2.125" | 499   | L210-3624-02 |
|               | EC-Clips or RotoFast<br>Anchors               |                      | 4     | L210-3624-C  |
| 36" W x 36" L | High Impact Panels<br>Square Edge Detail      | 36"H x 36"W x 1.125" | 624   | L210-3636-01 |
|               | Impaling Clips Included<br>Grade 1 Upholstery | 36"H x 36"W x 2.125" | 749   | L210-3636-02 |
|               | EC-Clips or RotoFast<br>Anchors               |                      | 6     | L210-3636-C  |

UPHOLSTERY:

Grade 1: Guilford of Maine FR701-2100 Textiles      Included  
 Grade 2: Guilford of Maine Anchorage-2335 Textiles      +10%

| MODEL          | DESCRIPTION                                   | DIMENSIONS          | PRICE | ITEM #        |
|----------------|---|---------------------|-------|---------------|
| 36" W x 48" L  | Acoustic Panels<br>Square Edge Detail         | 36" H x 48" W x 1"  | 832   | L210-3648-01  |
|                | Impaling Clips Included<br>Grade 1 Upholstery | 36" H x 48" W x 2"  | 998   | L210-3648-02  |
|                | EC-Clips or RotoFast<br>Anchors               |                     | 8     | L210-3648-C   |
| 36" W x 72" L  | Acoustic Panels<br>Square Edge Detail         | 36" H x 72" W x 1"  | 1247  | L210-3672-01  |
|                | Impaling Clips Included<br>Grade 1 Upholstery | 36" H x 72" W x 2"  | 1497  | L210-3672-02  |
|                | EC-Clips or RotoFast<br>Anchors               |                     | 13    | L210-3672-C   |
| 48" W x 48" L  | Acoustic Panels<br>Square Edge Detail         | 48" H x 48" W x 1"  | 1109  | L210-4848-01  |
|                | Impaling Clips Included<br>Grade 1 Upholstery | 48" H x 48" W x 2"  | 1330  | L210-4848-02  |
|                | EC-Clips or RotoFast<br>Anchors               |                     | 12    | L210-4848-C   |
| 48" W x 72" L  | Acoustic Panels<br>Square Edge Detail         | 48" H x 72" W x 1"  | 1663  | L210-4872-01  |
|                | Impaling Clips Included<br>Grade 1 Upholstery | 48" H x 72" W x 2"  | 1996  | L210-4872-02  |
|                | EC-Clips or RotoFast<br>Anchors               |                     | 16    | L210-4872-C   |
| 48" W x 96" L  | Acoustic Panels<br>Square Edge Detail         | 48" H x 96" W x 1"  | 2218  | L210-4896-01  |
|                | Impaling Clips Included<br>Grade 1 Upholstery | 48" H x 96" W x 2"  | 2661  | L210-4896-02  |
|                | EC-Clips or RotoFast<br>Anchors               |                     | 22    | L210-4896-C   |
| 48" W x 120" L | Acoustic Panels<br>Square Edge Detail         | 48" H x 120" W x 1" | 2772  | L210-48120-01 |
|                | Impaling Clips Included<br>Grade 1 Upholstery | 48" H x 120" W x 2" | 3326  | L210-48120-02 |
|                | EC-Clips or RotoFast<br>Anchors               |                     | 27    | L210-48120-C  |

UPHOLSTERY:

Grade 1: Guilford of Maine FR701-2100 Textiles      Included  
 Grade 2: Guilford of Maine Anchorage-2335 Textiles      +10%

## **7.7 Criteria 4- Evidence of Successful Performance and Implementation Schedule**

Please see Sedia System's attached References and Case Studies.

References

| Type               | Company                                | Name                                       | Address   | Phone          | Email  | Project Details                                   | Contract Amount | Install Year(s) |
|--------------------|--|--|---|----------------|--|---|-----------------|-----------------|
| University         | University of Texas at Austin          | Robin Connelly                             | 210 West 7th Street<br>Austin, Texas 78701              | (512) 773-5752 | <a href="mailto:robin.connolly@austin.utexas.edu">robin.connolly@austin.utexas.edu</a>     | Fixed Lecture Hall & Auditorium Seating           | \$2,373,698     | 2011 - 2021     |
| University         | Texas A&M University                   | Deborah Hardt, SSC Services                | 400 Bizzell St<br>College Station, TX 77843             | (979) 574-0435 | <a href="mailto:deborah.hardt@sscscerv.com">deborah.hardt@sscscerv.com</a>                 | Fixed Lecture Hall & Auditorium Seating           | \$2,296,458     | 2012 - 2021     |
| University         | Lincoln Memorial University            | David Laws                                 | 6965 Cumberland Gap Parkway<br>Harrogate, TN 37752      | (875) 278-7071 | <a href="mailto:David.Laws@lmunet.edu">David.Laws@lmunet.edu</a>                           | Fixed Lecture Hall & Auditorium Seating           | \$1,863,404     | 2017 - 2021     |
| University         | University of Louisville               | Planning Design and Construction           | 2301 S 3rd St<br>Louisville, KY 40292                   | (502) 852-0209 | <a href="mailto:Misty.burkhead@louisville.edu">Misty.burkhead@louisville.edu</a>           | Fixed Lecture Hall & Auditorium Seating           | \$1,758,869     | 2014 - 2021     |
| University         | University of California, Davis        | Debra L. Smith, Sr. Project Manager        | 1 Shields Ave<br>Davis, CA 95616                        | (530) 601-0620 | <a href="mailto:dsmith@ucdavis.edu">dsmith@ucdavis.edu</a>                                 | Fixed Lecture Hall & Auditorium Seating           | \$1,594,223     | 2014 - 2021     |
| University         | University of Houston                  | Connie Hammack                             | 4800 Calhoun Rd<br>Houston, TX 77004                    | (713) 743-7461 | <a href="mailto:chammack@central.uh.edu">chammack@central.uh.edu</a>                       | Fixed Lecture Hall & Auditorium Seating           | \$479,638       | 2017 - 2022     |
| University         | University of Texas El Paso            | Priscilla Velez                            | 500 W University Ave<br>El Paso, TX 79968               | (915) 274-2311 | <a href="mailto:pdvelez@utep.edu">pdvelez@utep.edu</a>                                     | Fixed Lecture Hall & Auditorium Seating           | \$204,169       | 2017 - 2019     |
| University         | Catholic University                    | Kathleen Cahill                            | 620 Michigan Ave., N.E.<br>Washington, DC 20064         | (202) 238-1471 | <a href="mailto:cahillk@cua.edu">cahillk@cua.edu</a>                                       | Fixed Lecture Hall & Auditorium Seating           | \$190,784       | 2015 - 2018     |
| University         | Prairie View A&M University            | Derrick Elder                              | 100 University Dr<br>Prairie View, TX 77446             | (832) 435-6154 | <a href="mailto:delder@pvamu.edu">delder@pvamu.edu</a>                                     | Fixed Lecture Hall Seating                        | \$179,670       | 2015 - 2016     |
| University         | Tulane University                      | Lindsay Hellwig                            | 6823 St Charles Ave<br>New Orleans, LA 70118            | (504) 862-8164 | <a href="mailto:lhellwig@tulane.edu">lhellwig@tulane.edu</a>                               | Auditorium Seating                                | \$93,274        | 7/13/05         |
| General Contractor | Vaughn Construction                    | Ryan Cass                                  | 10355 Westpark Dr.<br>Houston, TX 77042                 | (281) 253-4969 | <a href="mailto:rcass@vaughnconstruction.com">rcass@vaughnconstruction.com</a>             | Texas A&M University, 21st Century Classrooms     | \$1,728,350     | 8/20/20         |
| General Contractor | Clark Construction                     | George Lioio, Superintendent               | 180 Howard Street, Ste. 1200<br>San Francisco, CA 94105 | (949) 230-3164 | <a href="mailto:george.lioio@clarkconstruction.com">george.lioio@clarkconstruction.com</a> | UC Hastings, College of the Law                   | \$122,641       | 3/30/2020       |
| General Contractor | Hoffman Corp.                          | Justin Paterson                            | 805 SW Broadway<br>Portland, OR 97205                   | (971) 409-2810 | <a href="mailto:Justin-Paterson@Hoffmancorp.com">Justin-Paterson@Hoffmancorp.com</a>       | Multnomah County Courthouse                       | \$145,490       | 2/13/2020       |
| General Contractor | JE Dunn                                | Cody Murphy, Project Senior Superintendent | 2000 S. Colorado Blvd, Suite 1000<br>Denver, CO 80222   | (720) 618-9266 | <a href="mailto:Cody.murphy@jedunn.com">Cody.murphy@jedunn.com</a>                         | University of Colorado Denver Business School     | \$216,502       | 12/1/19         |
| General Contractor | DPR Construction                       | Aaron Schwartz                             | 2480 Natomas Park Drive<br>Sacramento, CA 95833         | (916) 751-0709 | <a href="mailto:aarons@dpr.com">aarons@dpr.com</a>   | UC Davis, Teaching & Learning Complex             | \$431,884       | 10/18/18        |
| General Contractor | Western Builders                       | Ryan Turney                                | 700 S Grant St<br>Amarillo, TX 79101                    | (806) 654-6760 | <a href="mailto:rturney@wbamarillo.com">rturney@wbamarillo.com</a>                         | West Texas A&M University, AG Building            | \$237,459       | 8/1/18          |
| General Contractor | McCarthy/Andersen                      | Billy Russo                                | 2193 SW River Parkway<br>Portland, OR 97201             | (503) 752-0795 | <a href="mailto:WRusso@mccarthy.com">WRusso@mccarthy.com</a>                               | Knight Cancer Research Building                   | \$202,780       | 5/31/18         |
| General Contractor | Beck Group                             | Kevin Mazzei                               | 220 W 7th Ave #200<br>Tampa, FL 33602                   | (813) 282-3900 | <a href="mailto:KevinMazzei@beckgroup.com">KevinMazzei@beckgroup.com</a>                   | University of Tampa - Academic Building           | \$535,508       | 5/1/18          |
| General Contractor | W. S. Bellows Construction Corporation | David Kubin                                | 1906 Afton St,<br>Houston, TX 77055                     | (281) 541-9585 | <a href="mailto:DKubin@wsbellows.com">DKubin@wsbellows.com</a>                             | Texas Childrens Hospital                          | \$150,473       | 11/1/17         |
| General Contractor | Hensel Phelps Construction             | David Lee Hernandez                        | 8326 Cross Park Dr<br>Austin, TX 78754                  | (512) 232-3526 | <a href="mailto:dhernandez@henselphelps.com">dhernandez@henselphelps.com</a>               | University of Texas, EERC                         | \$727,654       | 8/1/17          |
| General Contractor | Bailey Harris Construction Co.         | Richard Lovelace                           | 1552 Bailey-Harris Dr<br>Auburn, AL 36830               | (334) 821-0807 | <a href="mailto:RLlovelace@baileyharris.com">RLlovelace@baileyharris.com</a>               | University of Alabama, General Classroom Building | \$1,190,880     | 7/6/16          |