



# County of Fairfax, Virginia

## NOTICE OF AWARD

Date of Award: December 21, 2023

**CONTRACT TITLE:** Technology Products, Services and Solutions

**SOLICITATION NUMBER:** RFP 2000003549

**CONTRACT TYPE:** Requirements Contract (RQ)

**NIGP CODE:** **20453, 20454, 20455, 20464, 20491, 20625, 20654, 20656, 20678, 20687, 20811, 20827, 20854, 20857, 20871, 20880, 20881, 22014, 83885, 91017, 91828, 92024, 92031, 92037, 92045, 92046, 92047**

**CONTRACT PERIOD:** Date of Award through October 31, 2028

**RENEWALS:** Five (5) One-Year Options

**SUPERSEDES:** 4400006642, 4400006643, 4400006644, and 4400006645

**DELIVERY:** FOB Destination

**PAYMENT:** Net 30 Days

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<b>CONTRACTOR:</b> Iron Bow Holdings, Inc. dba Iron Bow Technologies, LLC 2121 Cooperative Way, Suite 500 Herndon, VA 20171	<b>SUPPLIER CODE:</b> 1000045136	<b>CONTRACT NUMBER:</b> 4400012307
Contact: Katie Barton Telephone: (540) 664-2797 E-mail: <a href="mailto:Katie.Barton@ironbow.com">Katie.Barton@ironbow.com</a>		

**PRICES/DISCOUNTS:** Attached to Notice of Award

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<b>CONTRACTOR:</b> GovConnection, Inc. dba Connection – Public Sector Solutions 732 Milford Road Merrimack, NH 03054-4631	<b>SUPPLIER CODE:</b> 1000008673	<b>CONTRACT NUMBER:</b> 4400012308
Contact: Robert Bush, Sr. Director SLED Sales Telephone: (800) 800-0019 ext. 33059 E-mail: <a href="mailto:robert.bush@connection.com">robert.bush@connection.com</a>		

**PRICES/DISCOUNTS:** Reach out to the Contract Specialist to check percentage discount are correct

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<b>CONTRACTOR:</b> CAS Severn, Inc 6201 Chevy Chase Drive Laurel, MD 20707-2916	<b>SUPPLIER CODE:</b> 1000008374	<b>CONTRACT NUMBER:</b> 44000012309
Contact: Joshua Wozniak, Account Executive Telephone: (571) 216-5734 E-mail: <a href="mailto:jwozniak@cassevern.com">jwozniak@cassevern.com</a>		

**PRICES/DISCOUNTS:** Attached to Notice of Award

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**Department of Procurement & Material Management**  
12000 Government Center Parkway, Suite 427  
Fairfax, VA 22035-0013  
**Website:** [www.fairfaxcounty.gov/procurement/](http://www.fairfaxcounty.gov/procurement/)  
**Phone** (703) 324-3201, **TTY:** 711, **Fax:** (703) 324-3228

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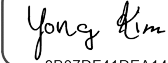
DPMM CONTACT:

Yong Kim, CPPB, Contract Specialist III  
Telephone: (703) 324-3217, TTY: 711  
Fax: (703) 324-3228  
E-mail: [yong.kim@fairfaxcounty.gov](mailto:yong.kim@fairfaxcounty.gov)

ORDERING INSTRUCTIONS:

Fairfax County may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the items required, the quantity, the payment terms and the delivery date. The purchase order must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10k) will be routed to DPMM and a purchase order will be executed.

DocuSigned by:



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Yong Kim, CPPB  
Contract Specialist III

DISTRIBUTION:

Dept. of Finance – Accounts Payable/e  
Sheriff's Office – Michelle Nelson/e  
Sheriff's Office – Denise Howard/e  
DIT – Tanesha Sherrod/e  
DIT – Mike Palacios/e  
DIT – Adam Eldert/e  
FCPD – Kerene Gordan/e  
FRD – Jason Stanley/e  
DPSC – Eric Mills/e  
DPSC – Robert Turner/e  
FCPS – [jrwelsh@fcps.edu](mailto:jrwelsh@fcps.edu)  
DPMM, Supplier Diversity – Chris McGough/e

Contract Specialist III – Yong Kim, CPPB  
Asst. Contract Specialist – Team 1  
GovMVMT:  
David Kidd - [dkidd@govmvt.org](mailto:dkidd@govmvt.org)  
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